



BALTIC SEA PROPERTIES

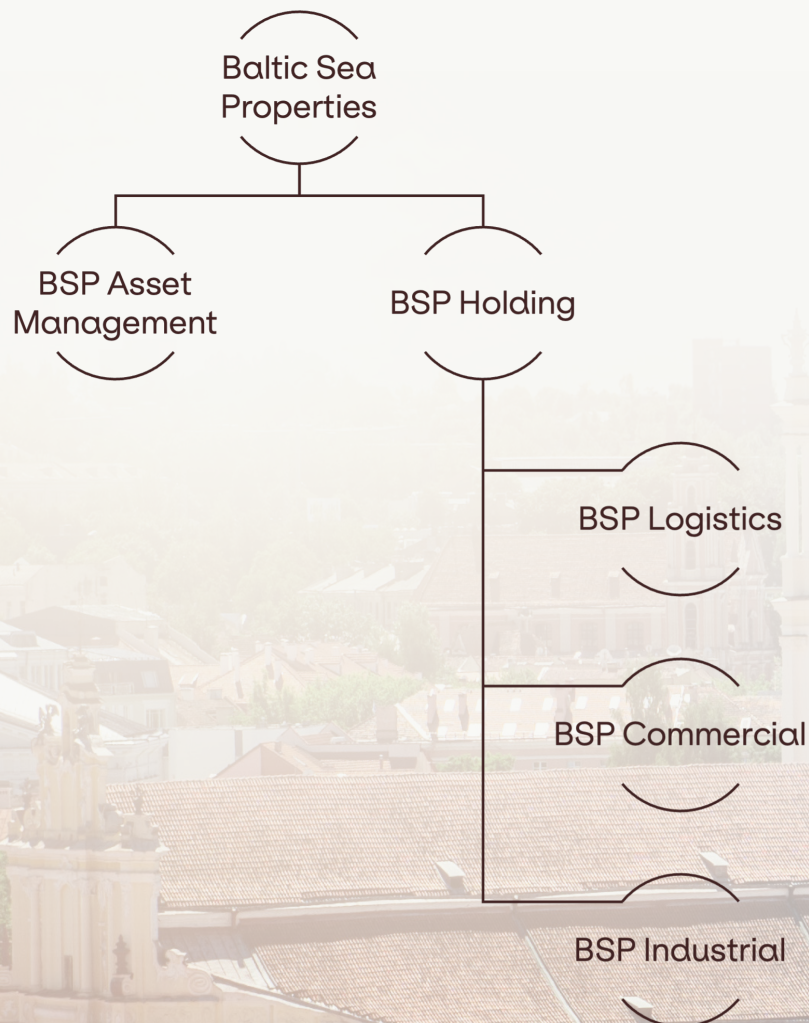
Annual report 2023

About us

Baltic Sea Properties is a Norwegian public listed, open-ended and fully integrated investment company. The company is among the Baltics' leading real estate investors and developers – owning a diversified cash flow generating portfolio of modern real estate in the logistics, industrial and commercial segments.

Our strategy is to develop long-term relationships with strong clients and to hold high-quality assets in attractive locations. We grow our portfolio by own developments and acquisitions with the objective to maximise shareholder values and the company's dividend capacity.

The property management is conducted through fully-owned subsidiaries by a professional management team with deep knowledge of the Baltic real estate market



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Disclaimer:

This report has been prepared by Baltic Sea Properties AS in good faith and to our best ability with the purpose to give the company's shareholders updated information about the company's operations and status. This document must not be understood as an offer or encouragement to invest in the company. Baltic Sea Properties AS further makes reservations that errors may have occurred in its calculations of key figures or in the development of the report which may contribute to an inaccurate impression of the company's status and/or operations. The report also includes descriptions and comments which are based on subjective assumptions and considerations, and thus must not be understood as a guarantee of future events or future profits.

Our Vision

Our vision is to be the preferred real estate partner and leading investment company in the region.

We will achieve this by staying true to our mission and values.

Our Mission

Our mission is to foster a great team, to provide high quality and sustainable solutions for our partners, thus creating superior long-term value and returns for our shareholders.

Our Values

- **Commitment** to our people and their professional development.
- **Focusing on innovation and value creation.**
- **Respect** for our social and physical environment.
- **Accountability and fairness** with our stakeholders.
- **Reliability and integrity** in all we do



Highlights

Year-end report 2023

As we wrap up 2023, we're pleased to report consistent progress despite the global challenges, showcasing our investment portfolio resilience. At the end of fourth quarter, our rental income (EUR) increased by 16% compared to last year, demonstrating the effectiveness of our business strategies and adaptability. This increase highlights the importance of expanding our revenue streams for sustained growth going forward.

Resilience and Strategic Growth

In the face of rising financial costs and higher interest rates throughout 2023, our strategic focus remained the same. Our initiatives in launching new developments, focus on property management and integrating investment assets have been important, ensuring the continuation of our cash flow development.

Key highlights from the year include:

- The completion of solar panel installations at Klaipėda Business Park, affirming our commitment to sustainability and offering competitive electricity rates to our clients.
- Finalising the Oribalt expansion project, emphasising on our solid client relationship in facilitating business expansions.
- Progressing our BREEAM In-Use certification strategy on our portfolio, highlighting our dedication to environmental sustainability.
- Implementing International Financial Reporting Standards (IFRS) to bolster transparency for our stakeholders.
- Distributing dividends of NOK 1.60 per share in June, aligned with our strategic financial goals.
- Building up our development project pipeline, particularly with preliminary agreements for the Liepų Parkas project in Klaipėda.

- Initiating a 17,255 sqm expansion for Rhenus Logistics, entering a new 15-year lease. Upon completing the expansion, the total leasable area will be approximately 35,600 sqm, making it one of the largest and modern built to suit logistics terminals in the Baltics.
- We have strategically acquired an adjacent land plot next to our business park in Klaipėda Free Economic Zone. This acquisition will enable us to broaden our real estate offerings for both current and new clients
- Throughout 2023 and into the new year, our team has been actively working on our project pipeline. We have several interesting projects in our pipeline, making it particularly rewarding to announce our latest project in collaboration with ESO, a subsidiary of the publicly listed energy company Ignitis. This project involves the development of an office and partial warehouse complex, covering 4,340 square meters, within our 'Liepų Parkas' development. 'Liepų Parkas' is a 16,000 square meter business and retail park located in Klaipėda, Lithuania's third-largest city.

Outlook and Core Principles

Our fundamental approach to real estate management and development, supported by a strong capital structure, positions us to navigate market cycles effectively. We remain a key player in our sector, and are optimistic about our future opportunities in development, new acquisitions and asset management of our existing portfolio.

We encourage our shareholders and interested parties to stay informed of any updates by visiting our website at balticsea.no. Additionally, for real-time notifications and to subscribe to stock market announcements, please visit live.euronext.com.

We value your engagement and participation in our corporate events and look forward to sharing new milestones with you.



BSP Park - Vilnius A4 (top) | Photo of current terminal.
BSP Park - Vilnius A4 (bottom) | Illustration of terminal after planned expansion.

Financial overview

Year-end 2023

- Key figures group
- Financing
- Financial Expenses Overview
- Loan-to-Value (LTV)
- Income From Property Management (IFPM)
- Net Asset Value (NAV)

Key figures group

Year-end report 2023

| Per share | 31/12/2023 | 31/12/2022 | 31/12/2021 |
|--|------------|------------|------------|
| Net Asset Value (NAV) in NOK | 68.95 | 62.11 | 53.93 |
| NAV in EUR | 6.13 | 5.91 | 5.40 |
| YTD Return NAV incl. dividend (EUR) | 6.39% | 12.11 % | 20.69 % |
| YTD Return NAV incl. dividend (NOK) | 13.56% | 17.95 % | 15.19 % |
| Dividend distributed (NOK) | 1.60 | 1.50 | 1.50 |
| Dividend distributed (EUR) | 0.14 | 0.15 | 0.15 |
| Last transaction price per date (NOK) | 47.40 | 50.00 | 50.50 |
| Number of shares issued | 6 688 232 | 6 688 232 | 6 688 232 |
| EURNOK rate, balance sheet date ¹ | 11.24 | 10.51 | 9.99 |
| EURNOK rate, YTD average ² | 11.42 | 10.10 | 10.16 |

1) EURNOK rate per balance sheet date is used when converting balance sheet figures.

2) EURNOK YTD average rate is used when converting P&L figures

| Group key figures | 31/12/2023 | 31/12/2022 | 31/12/2021 |
|---|------------|------------|------------|
| Fair value of portfolio (MNOK) | 1 121 | 1 016 | 754 |
| Fair value of portfolio (MEUR) | 99.8 | 96.7 | 75.4 |
| Value of equity based on NAV - BSP method (MNOK) | 460 | 414 | 360 |
| Value of equity based on NAV - BSP method (MEUR) | 40.9 | 39.5 | 36.1 |
| Annualised contracted rent (MNOK) | 93.6 | 88.4 | 66.5 |
| Annualised contracted rent (MEUR) | 8.3 | 8.0 | 6.5 |
| Net income from property management (IFPM) (MNOK) | 33.3 | 29.7 | 26.3 |
| Net income from property management (IFPM) (MEUR) | 2.9 | 3.0 | 2.6 |
| NOI yield (investment projects) | 8.06% | 7.88 % | 7.60 % |
| Dividend yield (NAV) | 2.44% | 2.50% | 2.80% |
| Occupancy rate | 100% | 99 % | 98 % |
| WAULT (years) | 9.1 yrs | 9.1 yrs | 10.1 yrs |
| IBD (incl. mezzanine facility) (NOK) | 656 | 604 | 406 |
| IBD (incl. mezzanine facility) (EUR) | 58.3 | 57.4 | 40.7 |
| LTV investment portfolio (incl. mezzanine facility) | 58.43% | 59.42 % | 53.9% |
| Net LTV (inc. Cash) | 56.37% | 56.95 % | 50.3 % |
| Interest cost coverage ratio (ICR) - Group | 2.09 | 2.39 | 2.45 |
| Interest cost coverage ratio (ICR) - SPV finance | 3.10 | 4.22 | 4.50 |

Terms/abbreviations used in this report:

- Fair value of portfolio = valuation of the real estate assets
- NOI = Net operating income from property portfolio (incl. internal property management expenses)
- NOI yield = NOI / Market value of the investment portfolio excluding development land value (land bank).
- Net rent = Income from rental activity from property portfolio minus (-) all unrecovered property expenses (not including internal property management fees).
- IFPM (Income From Property Management) = Profit/loss before tax excluding depreciations, profit/loss/value movements on properties, realised investments, currency and other financial instruments.
- IBD = Interest-Bearing Debt – all outstanding debt to credit institutions and/or other credit facilities
- LTV = Loan to Value ratio
- EBITDA = Earnings before interest, tax, depreciation and amortisation
- WAULT = Weighted average unexpired lease term
- Interest Coverage Ratio (ICR) Group - Group EBITDA/all interest paid
- Interest Coverage Ratio (ICR) SPV finance - Consolidated EBITDA of real estate subsidiaries/interest paid from real estate finance
- ROE = Return on Equity

Financing

Year-end report 2023

| Year | Debt maturity | | | Interest Swap maturity | | |
|--|-------------------|----------------|-----------------|------------------------|---------------|-----------------|
| | EUR | Share % | Interest margin | EUR | Share % | Swap fixed rate |
| 0-1 year | | | | | | |
| 1-3 years | | | | 2 502 386 | 100.00 % | 0.72 % |
| 4-5 years | 53 017 219 | 90.94 % | 2.19 % | | | |
| Total funding real estate portfolio¹ | 53 017 219 | 90.94 % | 2.19 % | 2 502 386 | 4.72 % | 0.72 % |
| Mezzanine ² | 4 448 201 | 7.63 % | 9.30 % | | | |
| Seller credit ³ | 836 100 | 1.43 % | 8.00 % | | | |
| Sum loan | 58 301 520 | 100 % | 2.81 % | 2 502 386 | 4.29 % | 0.72 % |

¹ Weighted average bank interest margin is 2.19 % + 3-months EURIBOR (per 31st of December 2023). The interest swap is against 3-months EURIBOR.

² Interest rate for the mezzanine loan is including margin. In October, the company decided to draw up mNOK 30 on same conditions. The loan facility expires in September 2024.

³ Interest rate for the seller credit is including margin. Interest cost all-inclusive. Seller credit is related to the transaction of Grandus SC and expires at the end of 2024.

| Loan financing | 31/12/2023 | 31/12/2022 |
|---|------------|------------|
| Interest-bearing debt incl. Mezzanine loan and seller credit (MEUR) | 58.30 | 57.4 |
| LTV incl. mezzanine loan and seller credit | 58.43% | 59.38% |
| Interest-bearing debt excl. mezzanine loan and seller credit (MEUR) | 53.02 | 52.1 |
| LTV excl. mezzanine loan and seller credit | 53.13% | 53.92% |
| 12-month running interest margin all loans (margin)* | 2.83% | 2.73% |
| Interest rate hedging ratio | 4.29% | 39.74% |
| Interest rate coverage (ICR) - group | 2.09 | 2.81 |
| Interest rate coverage (ICR) - SPV finance | 2.68 | 4.13 |
| Time until maturity interest-bearing debt (weighted) | 3.41 yrs | 4.4 yrs |
| Time until maturity interest hedging contracts (weighted) | 1.34 yrs | 1.3 yrs |

* Excl. 3-months EURIBOR & swap agreements.

** LTV does not include cash position.

| (MEUR) | 31/12/2023 | 31/12/2022 |
|--------------------------------------|------------|------------|
| Interest-bearing debt, total | 58.30 | 57.40 |
| Interest-bearing debt, bank loan | 53.02 | 52.10 |
| Interest-bearing debt, mezzanine | 4.45 | 2.07 |
| Interest-bearing debt, seller credit | 0.84 | 3.21 |
| Cash | 3.64 | 4.19 |
| Net LTV, total | 56.37% | 56.91% |

* LTV does not include cash position, only interest bearing debt/valuation of RE assets

Financial Expenses Overview

Specification

| BSP Group | Per 31.12.2023 | | Per 31.12.2022 | |
|--|-------------------|------------------|-------------------|------------------|
| | NOK | EUR | NOK | EUR |
| EBITDA | 66 917 866 | 5 859 400 | 47 814 775 | 4 733 160 |
| Interest payable | 31 990 528 | 2 801 125 | 17 017 333 | 1 684 537 |
| ICR - group | 2.09 | 2.09 | 2.81 | 2.81 |
| Net realised interest cost & finance expenses | | | | |
| Interest on real estate portfolio | 32 951 035 | 2 885 380 | 11 189 704 | 1 107 663 |
| SWAP costs | 41 797 | 3 660 | 1 602 099 | 158 591 |
| SWAP income | -5 939 299 | -520 051 | -294 102 | -29 113 |
| Interest mezzanine incl. contract fee | 2 513 583 | 220 104 | 2 519 813 | 249 435 |
| Interest seller's credit | 2 732 817 | 239 301 | 1 999 819 | 197 961 |
| Interest income | -311 398 | -27 268 | - | - |
| Sum interest expenses | 31 990 528 | 2 801 125 | 17 017 333 | 1 684 537 |

| Consolidated SPV-financed entities | Per 31.12.2023 | | Per 31.12.2022 | |
|--|-------------------|------------------|-------------------|------------------|
| | NOK | EUR | NOK | EUR |
| EBITDA (incl. internal management cost) | 72 474 739 | 6 345 966 | 51 651 710 | 5 112 976 |
| Interest payable | 27 055 266 | 2 368 988 | 12 497 701 | 1 237 141 |
| ICR - SPV finance | 2.68 | 2.68 | 4.13 | 4.13 |
| Net realised interest cost & finance expenses | | | | |
| Interest on real estate portfolio | 32 952 766 | 2 885 380 | 11 189 704 | 1 107 663 |
| SWAP costs | 41 799 | 3 660 | 1 602 099 | 158 591 |
| SWAP income | (5 939 299) | (520 051) | (294 102) | (29 113) |
| Sum interest expenses | 27 055 266 | 2 368 988 | 12 497 701 | 1 237 141 |

Terms/abbreviations used above:

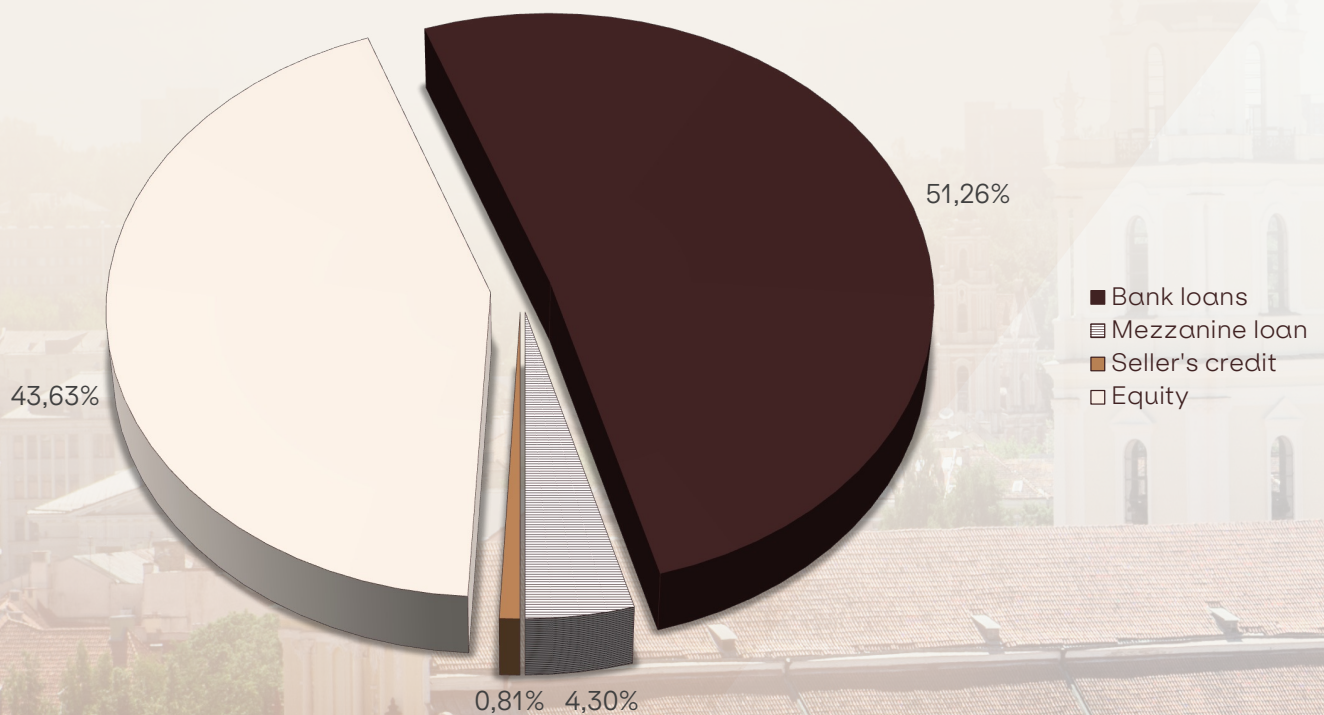
EBITDA = Earnings Before Interest, Taxes, Depreciations and Amortisations
ICR = Interest Coverage Ratio

Loan-to-Value (LTV)

Specification

| Loan-to-Value ratio | Per 31.12.2023 | | Per 31.12.2022 | |
|---|--------------------|-------------------|--------------------|-------------------|
| | NOK | EUR | NOK | EUR |
| Net nominal interest-bearing debt excl. mezzanine loan | 595 940 050 | 53 017 219 | 548 432 958 | 52 163 153 |
| Mezzanine | 50 000 000 | 4 448 201 | 21 715 329 | 2 065 412 |
| Seller's credit | 9 398 185 | 836 100 | 33 760 033 | 3 211 021 |
| Net nominal interest-bearing debt incl. mezzanine loan | 655 338 235 | 58 301 520 | 603 908 319 | 57 439 586 |
| Valuation of real estate portfolio | 1 121 658 258 | 99 787 221 | 1 016 368 594 | 96 669 957 |
| Loan to value excl. cash | 58.43% | 58.43% | 59.42% | 59.42% |
| Cash | 40 889 578 | 3 637 701 | 44 083 000 | 4 192 870 |
| Loan to value incl. cash (Net LTV) | 56.37% | 56.37% | 56.95% | 56.95% |

Net LTV per 31/12/2023





Concept visualisation | Liepy Street, Klaipėda
Liepy Parkas (3.6 hectare) | Retail and business park

Income From Property Management

Specification

| Income From Property Management | 31/12/2023 | 31/12/2022 | 31/12/2021 | 31/12/2023 | 31/12/2022 | 31/12/2021 |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | EUR thousand | EUR thousand | EUR thousand | NOK thousand | NOK thousand | NOK thousand |
| Rental income | 7 994 | 6 882 | 6 278 | 91 286 | 69 521 | 63 803 |
| Property expenses ex mng | -323 | -298 | -137 | -3 683 | -3 014 | -1 393 |
| Net rent | 7 671 | 6 584 | 6 141 | 87 603 | 66 507 | 62 410 |
| Other operating income | 66 | 113 | 198 | 754 | 1 138 | 2 016 |
| Administration cost | -1 356 | -1 292 | -1 206 | -15 487 | -13 056 | -12 262 |
| Other operating cost | -522 | -671 | -762 | -5 956 | -6 774 | -7 746 |
| Earnings before interest, taxes, depreciations and amortisations (EBITDA) | 5 859 | 4 733 | 4 370 | 66 918 | 47 815 | 44 418 |
| Net realised interest cost & finance expenses | -2 940 | -1 775 | -1 781 | -33 582 | -17 931 | -18 103 |
| Net income from property management (IFPM) | 2 919 | 2 958 | 2 589 | 33 336 | 29 884 | 26 315 |
| Changes in value of investment properties | 347 | 1 708 | 5 541 | 3 961 | 17 252 | 56 314 |
| Changes in value of financial instruments | -565 | 1 019 | 377 | -6 449 | 10 295 | 3 832 |
| Realised changes in value of investment properties | - | -198 | 649 | - | -2 000 | 6 596 |
| Depreciation, amortisation and impairment | -91 | -22 | -30 | -1 035 | -219 | -305 |
| Net currency exchange differences | 5 | 97 | 81 | 58 | 981 | 824 |
| Profit before tax | 2 615 | 5 563 | 9 207 | 29 869 | 56 193 | 93 577 |
| Current tax | 176 | -117 | -61 | 2 013 | -1 181 | -616 |
| Deferred tax | -255 | -795 | -1 118 | -2 913 | -8 032 | -11 366 |
| Profit from continued operations | 2 537 | 4 651 | 8 028 | 28 969 | 46 980 | 81 595 |
| Net Asset Value (NAV) | 31/12/2023 | 31/12/2022 | 31/12/2021 | 31/12/2023 | 31/12/2022 | 31/12/2021 |
| Currency | EUR | EUR | EUR | NOK | NOK | NOK |
| Equity as recognised in balance sheet | 40 041 | 38 586 | 34 787 | 450 061 | 405 682 | 347 492 |
| Pr share | 6.00 | 5.78 | 5.2 | 67.40 | 60.75 | 52.07 |
| Net Asset Value - BSP method | | | | | | |
| Equity as recognised in balance sheet | 40 041 | 38 586 | 34 787 | 450 061 | 405 690 | 347 492 |
| Deferred tax according to balance sheet (-) | 4 317 | 4 068 | 3 390 | 48 518 | 42 773 | 33 866 |
| Equity excluding deferred tax | 44 358 | 42 654 | 38 178 | 498 579 | 448 463 | 381 358 |
| Deferred tax according to BSP original NAV definition (-) | 3 390 | 3 203 | 2 147 | 38 109 | 33 676 | 21 451 |
| Net asset value - BSP Method | 40 967 | 39 451 | 36 030 | 460 470 | 414 786 | 359 906 |
| Pr share | 6.13 | 5.91 | 5.40 | 68.95 | 62.11 | 53.93 |

Net Asset Value (NAV)

Net Asset Value (NAV) is a measure of the fair value of the company's net assets on an on-going long-term basis, calculated as the total value of the company's assets minus the total value of its liabilities, with certain adjustments.

Public and private real estate companies and real estate funds use slightly different adjustment principles when calculating their NAV. Below is therefore an explanation of how NAV is calculated in Baltic Sea Properties.

Assets valuation and adjustments for NAV:

- Investment (income generating) property and development land is valued and included using the most recent market value based on independent valuations (using discounted cash flow method.)
- External financial investments are valued and included at their most recently published/recorded NAV (alternatively most recent transaction price if NAV is not available.)
- Development property, unfinished construction and other assets are valued and included at book value (cost price less depreciation)

Liabilities adjustments for NAV:

- Financial liabilities are valued and included at book value.
- Deferred tax liabilities are valued and included at 50 % of the deferred profit tax calculated on the difference between the current property market value and tax book value. (This adjustment principle is based on market practice and a deemed fair value basis)
- Interest rate swaps are valued and included at book value.
- Other liabilities are valued and included at book value.

| Net Asset Value (NAV) per share development | 31/12/2023 | 31/12/2022 | 31/12/2021 |
|---|------------|------------|------------|
| NAV (NOK) - BSP method (IFRS) | 68.95 | 62.11 | 53.93 |
| Dividend (NOK) | 1.60 | 1.50 | 1.50 |
| Accumulated dividends (NOK) | 6.10 | 4.50 | 3.00 |
| Return on equity inc. dividend (NOK) | 13.56 % | 17.95 % | 15.19 % |
| NAV (EUR) - BSP method (IFRS) | 6.13 | 5.91 | 5.40 |
| Dividend (EUR) | 0.15 | 0.15 | 0.15 |
| Accumulated dividends (EUR) | 0.60 | 0.44 | 0.30 |
| Return on equity inc. dividend (EUR) | 6.39 % | 12.11 % | 20.69 % |
| Applied EURNOK conversion rate | 11.24 | 10.51 | 9.98 |

Market Update

Provided by Kristina Živatkauskaitė and Mindaugas Kulbokas at Newsec Baltics (26 March 2024)

2024 begins with a more positive outlook

Lithuania's open economy has demonstrated resilience in the face of challenges. GDP performed better than expected in 2023, contraction only a modest 0.3% in the year. While negative, that number has paved the way to positive expectations for 2024. Forecasts are for a rebound to 1.7% growth this year.

One beacon of strength is the labour market, as an increasing population has helped keep the unemployment rate quite stable at 6.8%. Inflation, while present, is under control, having gradually declined to under 9% on an average annual basis while the year-on-year rate fell below 2% by year-end. All eyes are on the prospect of an interest rate cut in the end of the first half of 2024.

More broadly, Lithuania appears well-positioned to start a recovery. Encouraging economic indicators and optimistic forecasts suggest the most challenging phase may now be behind us.

The economic and geopolitical challenges of the past two years had consequences for the market. There were substantial hurdles to investments in commercial real estate in the Baltic region. Towards the end of 2023, however, things turned around quite unexpectedly in Lithuania and total real estate investment for the year was almost the same as in 2022. Real estate transactions in the Baltics totalled EUR 785 million. Lithuania contributed 55% of that figure, which is just over 80% of the long-term average for the region.

Local investors have been asserting dominance in the market over at least the last three years, and their influence is perceptibly still on the rise. Meanwhile, some long-standing Nordic investors have maintained their interest and involvement in the market as well.

We expect the market size to remain at current levels, with foreign investor interest likely to grow only in the long term. Thus, the activity of local investors is crucial and may significantly impact the annual results of real estate investments. The transaction volume indicates a narrowed gap between current interest rates and the targeted returns on commercial projects, highlighting a potential alignment in the market.

In the Baltic region, especially Lithuania, the decline in market activity has been more moderate than in the broader European context. Such resilience reflects opportunities, capacities, and the keen interest of local investors, who continue to underpin overall market vitality. While there's a shortage of assets that are easy to sell, there are still appealing opportunities that catch the eye of the local investors. Considering how well 2023 ended, we

feel quite positive about what's coming in 2024.

The office segment and its lead in the investment market

Each Baltic country had its real estate investment segment leader in 2023. The highlight of the year was Lords LB Asset Management's agreement at year end to acquire the Ozas Campus from Technopolis. That major transaction underscores the continued prominence of the office segment. It includes 106,000 sqm of gross leasable area spread across six buildings, or almost 10% of the modern office stock on the Vilnius market. It sets a precedent for strategic investments, shaping the future trajectory of the city's office sector.

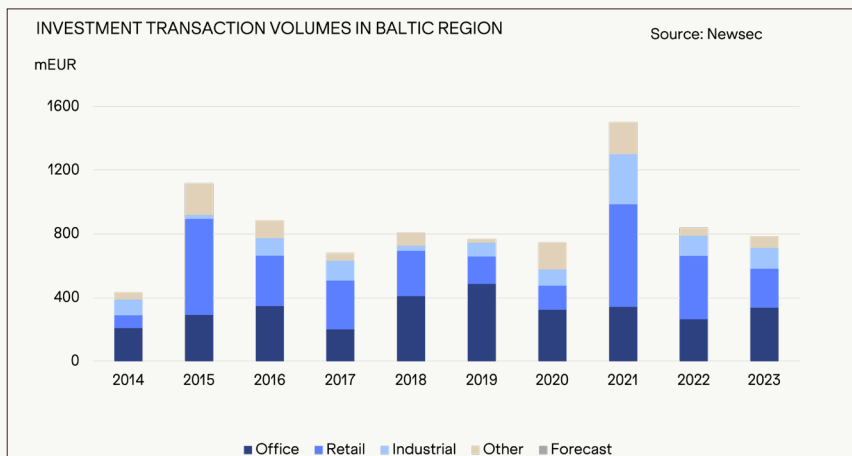
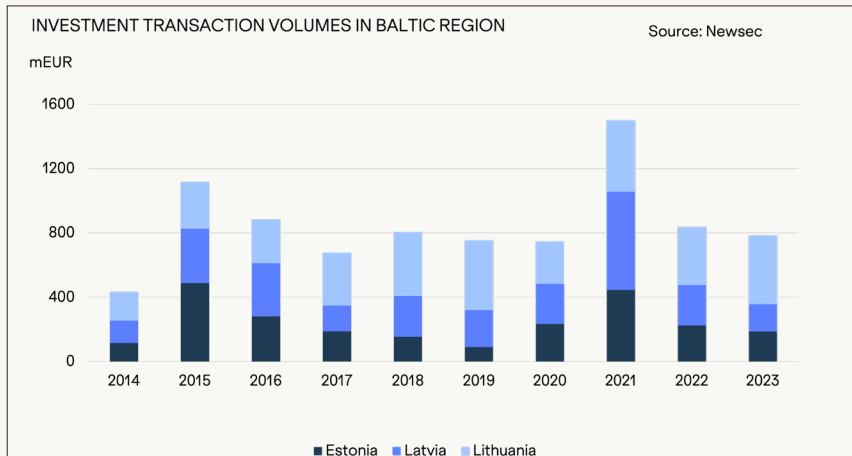
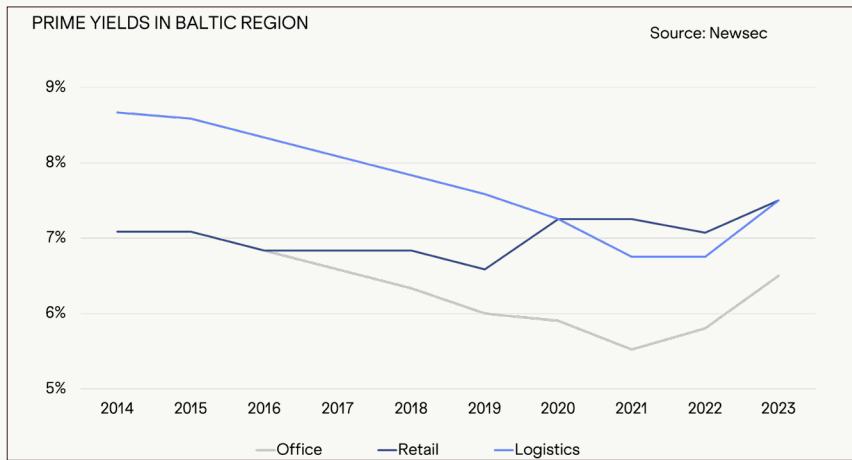
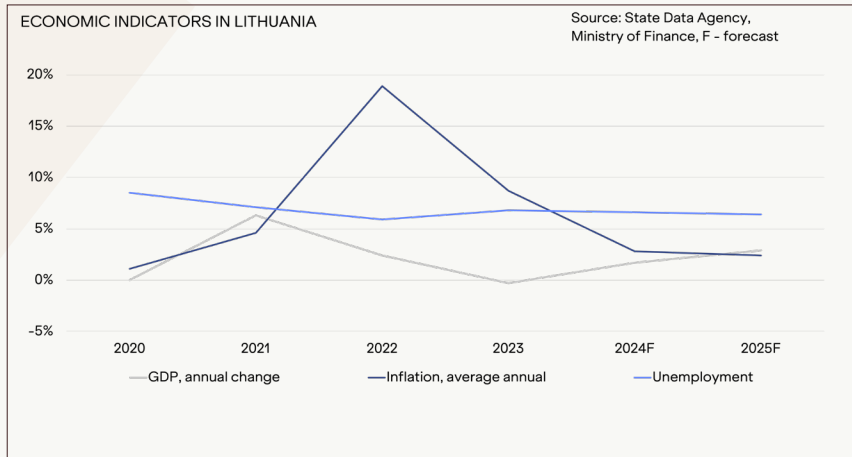
Resilience on the office market

The Vilnius office market has proven resilient, maintaining a relatively stable vacancy rate thanks to take-up aligning with new supply. Looking ahead to 2024, though, we anticipate a reduction in new supply. Given the economic uncertainties, developers are adapting their strategies.

Tenant profiles are unique in the Baltic region, particularly in Lithuania. Global Business Services (GBS) companies with large numbers of employees, the thriving startup scene, and the robust Fintech ecosystem collectively account for a big portion of the office market. That diverse mix together with IT companies and varied other local tenants ensures steady demand and is helping keep office occupancy high. New demand from international companies, which is eagerly anticipated, should further strengthen the market in Vilnius. As the office market navigates anticipated changes, the overarching theme is adaptability.

Growth in sustainability and proactive strategies for the industrial segment

The industrial segment is seeing heightened activity, particularly in warehouse development, with a focus on built-to-suit projects for large end users. Notably, there is a growing trend towards attractive portfolio creation, particularly in Lithuania. For warehouse properties, sustainability has become a highly relevant topic. The logistics and industrial segment is at a juncture, having drawn significant attention after recent major projects in Lithuania. Grocery and DIY retailers are primarily taking a built-to-own or built-to-suit approach. As those new projects near completion, vacancies and availability are shifting towards older stock, and that is making most speculative market developers put further new developments on hold. Still, a few proactive logistics and warehouse developers are taking the risk and planning new deliveries.



Annual Statements

2023



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The Board of Directors & CEO's

Annual report 2023

Year summary

We are pleased to report sustained progress throughout 2023 and into the early part of 2024, notwithstanding the global challenges, which showcases the resilience of our investment portfolio. By the close of 2023, our rental income, denominated in EUR, saw an increase of 16% over the previous year. This achievement stands as a testament to our business strategies and our ability to adapt to changing conditions. Despite escalating financial costs and higher interest rates, our strategic focus has remained steadfast. Our commitment to new developments, thorough asset management and adapting to market changes will all play an important part in continuing our growth strategy.

It's worth noting that, in 2023, we successfully completed the expansion project for Oribalt, alongside securing a substantial agreement with Rhenus Logistics for a 17,255 m² expansion of their terminal, thereby deepening our long-term partnership. Moreover, in March 2024, we entered into a new development and lease agreement with ESO (a subsidiary of the publicly listed energy company, Ignitis Group) for an office and part warehouse complex. This project marks the first stage of our "Liepų Parkas" development—a 16,000 m² business and retail park in Klaipėda.

Throughout the year, we have also made significant strides in our ESG initiatives, including continuing with our certification strategy on our real estate portfolio according to the BREEAM certification system, completing the installation of solar panels at Klaipėda Business Park, and commencing reporting in line with the Norwegian Transparency Act ("Åpnehetsloven").

In conclusion, our performance in 2023 serves as robust evidence of our capability to manage risks while delivering value to our shareholders, steadfast in our commitment to our strategy and our focus on sustainable long-term return for our shareholders.

Nature of business and location

Baltic Sea Properties AS (BSP) is a Norwegian publicly listed real estate company and a leading investor, owner, and developer in the Baltics, owning a portfolio of logistics, industrial, and commercial assets. Our aim is to become the preferred real estate partner and a leading investment company in the region. The company (ticker: BALT) has been listed on Euronext Growth Oslo (formerly known as "Merkur Market") since November 2017.

The management and development of the group's properties are undertaken by our local team, which possesses extensive experience in the Baltic real estate

market, through seventeen wholly owned subsidiaries, all registered in Lithuania. In addition to refining the current portfolio, the company is continuously working to enhance the portfolio with new cash flow and development projects that will increase shareholder value and strengthen the company's capacity for dividend distribution.

The group's central head office is located at Apotekergata 10 in Oslo, Norway.

The Group's Annual Financial Statements

Accounting Standard

The Group's consolidated annual financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS). Please refer to the financial statements' notes 1 and 2 for more detailed descriptions of the accounting principles applied under IFRS).

Profit & Loss

The Group's total operating income (excluding adjustments in asset valuations) saw an increase of NOK 21.3 million in 2023, reaching NOK 92.0 million, up from NOK 70.7 million in 2022. Furthermore, the fair value adjustment of investment properties for 2023 amounted to MNOK 4.0.

Of total operating income, NOK 91.3 million, previously NOK 69.5 million, was attributable to rental income. This uplift was partly due to the shopping centre income (Grandus was acquired in the second quarter of 2022), which contributed its first full year of rental income to the group in 2023. More significantly, the increase stemmed from new revenue generated by expansions and new developments completed in late 2022 and early 2023. Adjustments for CPI and currency fluctuations also influenced this outcome. Total operating income increased approximately 16% measured in EUR.

The Group's operating expenses increased by NOK 1.1 million in 2023 to NOK 26.2 million (NOK 25.1 million). Nevertheless, measured in EUR, the operating expenses decreased by EUR 190 thousand. The EUR decrease is almost entirely explained by 2022's provision for expected loss of deposit related to an investment (NOK 2 million / EUR 198 thousand). (See notes 7 and 8 for further specification).

The Group's net financial items for the year were a net cost of NOK 40.0 million, reduced from NOK 6.7 million in 2022, mainly due to a significant increase in the group's interest expenses. (Note 9).

Financial Position (Balance Sheet)

The Group's total assets at the end of the year 2023 were NOK 1 202 million. Of this, NOK 1 150 million were investment properties (including NOK 28.9 million in right-of-use assets). (Note 4).

The Group's equity on the balance sheet date was NOK 450.1 million.

Interest-bearing liabilities were NOK 654.4 million. (Notes 19 and 20).

Real estate portfolio

The Group made no divestments in 2023. The expansion of the Oribalt terminal was completed in March 2023. In August 2023, we reached an agreement with Rhenus Logistics for a 17,255 m² expansion project and in March 2024, we entered into a new development and lease agreement with ESO (a subsidiary of Ignitis Group) for an office and part warehouse complex.

For investment properties owned at the end of the year, the total valuation was NOK 1,121 million. Valuations as of 31.12.2023 have, as usual, been obtained from Newsec Baltics and Ober-Haus Real Estate Advisors. The market value of the group's real estate portfolio was NOK 105 million higher than per 31.12.2022, mainly driven by property management on improved lease agreements, CPI on rent for 2024 in addition to the future interest rate curve reduced significantly during Q4. Consequently, the increase was; NOK 44.3 million from investments in development projects and capital expenditure/maintenance of the existing portfolio, and NOK 74.1 million fair value and currency adjustments.

Financing

The group holds a robust financing platform, with Luminor and SEB serving as its primary financing partners at SPV level. Additionally, we strategically leverage mezzanine facilities to improve our capacity for undertaking new projects.

Such as for the Grandus shopping centre acquisition in May 2022, the company has utilised seller credit from Baltic Equity Group UAB and other sellers. As of the 1st of January 2023, the ingoing balance stood at EUR 3.2 million. By the 28th of November, we had successfully repaid EUR 2.37 million (along with EUR 230 thousand in accumulated interest), resulting in an outgoing balance of EUR 830 thousand as of the 31st of December 2023. Originally set with a 12-month repayment period, maturing on the 23rd of May 2023, the maturity of the seller credit was extended through the end of 2024.

In parallel with the repayment of the seller credit in November 2023, the mezzanine loan was increased from NOK 20 million to NOK 50 million, representing the outstanding balance as of 31st of December 2023. This mezzanine loan has maturity in September 2024, with provisions for extension rights, enabling us to prolong the

term of the loan, if deemed necessary, albeit at a fixed fee resulting in a 1% increase in the interest rate on the loan.

The Parent Company's Annual Financial Statements

Accounting Standard

The annual financial statements have been prepared in accordance with the accounting laws and follow Norwegian accounting standards and recommendations for good accounting practice, in compliance with the ongoing obligations for companies listed on Euronext Growth Oslo. (Note 1).

Summary

In 2023, the parent company had operating revenues of NOK 5.0 million, consisting of management fees from its own subsidiaries. The parent company's operating expenses for the year were NOK 7.5 million, with the largest item being salary costs of NOK 4.6 million (including board fees, national insurance contributions, pension expenses, etc).

The parent company's net financial items for the year were positive at NOK 16.5, of which interest income from subsidiaries and currency gains on group loans contributed the most.

The book value of the parent company's assets was NOK 202.2 as of 31.12.23, of which loans to subsidiaries amounted to NOK 184.7 million. Assets also included investments in subsidiaries of NOK 15.1 million, trade receivables from subsidiaries of NOK 0.7 million, and bank deposits of NOK 1.0 million. The increase in asset values from the year prior is by and large due to the NOK's weakening against EUR during the year, which increased the NOK value of loans to subsidiaries, as well as accumulated interest on these loans.

The parent company's equity was increased by NOK 3.5 million in 2023, despite the distribution of dividends (NOK 10.7 million), due to a positive result of NOK 14.0 million after taxes.

On the liabilities side, the parent company increased its total liabilities by NOK 28.8 million, mainly due to a NOK 30 million increase of the mezzanine loan. (Note 8)

Continued Operations

The annual financial statements have been prepared on a going concern basis. The Board's assessment is based on budgets and earnings forecasts for 2024 as well as the Group's strategy. The Group has equity of NOK 450.1 million, profit for the year of NOK 29.0 million after tax, and net cash flow from operating activities of NOK 66.8 million.

The Board and management consider the assumptions for continued operations to be sound, despite the ongoing market turbulence in the global economy and its inflationary pressure, rising interest rates, and downward pressure on fixed asset pricing.

Research and Development

The Group was not involved in research or development activities (R&D) in 2023.

Events after the balance sheet date

On the 4th of March 2024 we published a stock market announcement informing that we had entered into a new development and lease agreement with ESO, a subsidiary of the public listed energy company Ignitis Group. The agreement is for an office and part warehouse complex, comprising 4,340 m², also marking the first stage of our "Liepų Parkas" development project — a 16,000 m² business and retail park in Klaipēda.

The agreement with ESO includes a 10-year lease term based on triple net principles. The property will be certified under the BREEAM sustainability rating scheme and designed to incorporate renewable energy production. The total estimated development cost of the first building with land and associated infrastructure is approximately € 8.5 million (around NOK 97 million).

Please refer to the stock market announcement published on the 4th of March 2024 (NewsWeb message ID 612596) for further details.

Financial Risk Management

The Group is exposed to financial risk through variations in interest rates and exchange rates. The Company is also dependent on access to financing in the banking and capital markets. The risk of losses on receivables is also closely monitored because of the market turbulence and its effect on the Baltic states and the global economy.

Capital Management

Capital management focuses on the optimal balance between equity and debt in a company's capital structure. It aims to maximize shareholder value and ensure long-term financial stability by minimizing the cost of capital and maintaining an appropriate level of financial flexibility for its operations.

Currently the board has set a target on its investment and company strategy to not go over 60 % loan-to-value and maintain a minimum 12-month interest coverage liquidity buffer. At the date of this report, the loan to value ratio for the group's real estate portfolio is 53.13 % and including the group leverage positions 58.43% (excluding cash reserves and financial derivatives. 56.37 % including cash reserves). The group's total cash position was MNOK 40.9 per 31.12.2023, which is considered in line with the strategy on cash reserves of minimum 12-month interest coverage but also leaves room for new investments.

The Group is exposed to financial risk and has defined the following relevant risk areas:

Credit risk

Credit risk is assessed at group level and is mainly linked to the risk of incurring losses as a result of tenants not paying the agreed rent. Rent payment is normally secured with a rent deposit or payment guarantees from banks or guaranteed by parent companies, usually with a high credit rating. In recent years, the group has had relatively low losses on rental claims, and the risk that the group will incur significant losses because of bankruptcies among tenants, is considered moderate. Realised losses have not increased significantly since the Covid-19 pandemic or Russia's invasion of Ukraine, and the group considers that the rental income achieved in the financial year indicate that tenants' capacity to withhold its lease obligations will be maintained. In recent years, rental losses have accounted for less than 0.5 % of the group's rental income.

(Please refer to note 20 for maturity analysis related to the group's debt and other payables.)

Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the financial liabilities when they are due. The liquidity risk is mitigated by having adequate cash/liquidity reserves, a moderate loan-to-value ratio and long-term loan agreements. The liquidity reserve consists of liquid current assets and unused long-term credit lines in larger financial institutions. The board has set targets for the group's liquidity reserves which will both ensure financial freedom of action to be able to exploit investment opportunities quickly, and to contribute to significantly reducing the financial risk. The liquidity risk linked to the refinancing of the group's debt is mitigated by balancing the refinancing need within the next period in relation to the group's liquidity reserve.

There are financial covenant requirements (loan conditions) in all of the group's bank loan agreements related to equity share, debt service cost coverage ratio and loan-to-value ratio. The group has fulfilled all requirements in the loan agreements in the financial year. The group has a relatively good margin in relation to the defined covenant requirements, and the risk of breach of these requirements is considered to be moderate to low for the next 12 months. The group has assessed that there is a low probability that the current market turbulence will affect the group's ability to service its financial liabilities in the next 12 months.

Optimisation of the Company's short-term and long-term financing is a natural part of the Company's daily operations, and the Company makes ongoing strategic assessments in this connection, which may include the sale of assets, refinancing of existing loans, bond financing, M&A, and/or raising capital from the Company's shareholders or external investors to ensure continued operations.

Currency risk

The Group is also exposed to currency risk against NOK,

as the Group's investments, revenues, and the majority of costs are in euros. All properties are financed through debt in euros, collectively forming a natural hedge for part of the currency risk. The remaining exposure is not hedged by the Group, in line with the company's strategy to allow investments in Baltic Sea Properties to also include a euro exposure for the investor.

(Please refer to note 4 and 22 for currency sensitivity analyses.)

Interest rate risk

Changes in interest rates can have a significant impact on the value of real estate assets, the cost of financing, and the ability of real estate companies to generate income. The risk associated with unpredictable cost of financing, can be mitigated by having a portion of long-term fixed interest rates in the financing mix.

The board closely discuss targets for the share of fixed interest depending on the cost at the time. Interest positions and interest profiles are reported to the board on a regular basis.







The group currently holds fixed interest agreements for approximately 4.2 % of the loan portfolio. The remaining term was 1.34 years per 31.12. Interest hedging in the group is mainly carried out using financial instruments at portfolio level. The group does not apply hedge accounting in accounting for the swap and cap agreements.

(Please refer to note 22 for interest sensitivity analysis.)

Risk factors and risk management

Risk management is crucial in identifying, assessing, and mitigating potential risks associated with operations of the group. It ensures that risks are proactively addressed to safeguard the financial, legal, and operational well-being of the investment portfolio, the employees, the environment, shareholders, and stakeholders.

We are working on and updating our risk management policy continuously whereas we are focusing on a structured framework to manage risks across our organisation and in our project and property management. Below follows some of the most influential risks we are monitoring on a regular basis.

| Risk Area | Risk Description | Risk level | Comments/Action |
|---------------|--|---|--|
| Political | Russia's 2022 Invasion and the Ukraine War - Geopolitical, security and trade implications. The sanctions imposed on Russia and Belarus which cause structural changes in trade and goods flow in the world, may affect some of our tenants. | High  | BSP Group considers that geo-political security risks are mitigated by the Baltic membership of NATO and strong integration and alignment with EU partners. Some of BSP Group's logistics tenants whose transit business had impact from structural changes have been able to replace those business lines successfully. Management proactively maintains close contact with all BSP Group's tenants and monitors the impact of changes closely. |
| Economical | Macroeconomics and energy crisis - Inflationary pressure & lower economic growth potentially affecting our tenant's business, and high interest rates affecting our cost structure. | High  | Consumer price index increase in the Baltics has been 30% approx. in past 2 years; however Inflationary pressure forecast is reduced compared to 1 year ago. Also, EURIBOR interest rate futures (Swaps) are lower than 1 year ago. BSP Group has a solid financial platform and a well-considered Investment Strategy and Finance Policy, whereby leverage rates are limited to 60% Loan to Value and interest rate hedging is established. BSP Group has a quite diversified and strong tenant mix with long average lease terms (9 years WAULT approx.) and market level rent levels. |
| Social | Demographics and social changes with rising cost of living - Implications on employees, people, business, and real estate requirements. | Moderate  | The cost of living has increased dramatically in the past 2 years. BSP Group currently has 17 employees, with many others indirectly via suppliers and construction companies. BSP Group is continually developing and updating its Social Responsibility & Human Resources Policies - with a focus on long term stakeholder and employee relationships. Management monitors demographics and social changes and consider future real-estate demand requirements for each segment while making investment decisions. |
| Technological | Automation & new Technology - Changing consumer preferences and trade cause implications for real estate sectors, locations, and assets. | Moderate  | AI and automation are increasing pace. BSP Group is continually developing its Research, Development, and Innovation Strategy to learn, understand, and harness the opportunities of the changes which effects our external environment and the commercial real estate sector. Management considers the long-term flexibility of BSP Group's projects and the sustainability of each of BSP Group's tenants' business, while making investment decisions. |
| Environmental | Sustainability Regulations & Expectations - Sustainability initiatives/expectations with increased regulations and associated costs. Changing tenant requirements and adaptability of real estate. | Moderate  | Environmental related legislation is increasing. BSP Group is continually developing and updating its Environmental Responsibility Policy, while expanding and incorporating new reporting methods as well as implementing sustainability initiatives in existing and new projects. Existing projects have been or are being BREEAM rated, while all new projects are designed according to reaching BREEAM standards, also with renewable energy possibilities - depending on tenant's requirements. |
| Legal and Tax | Changing Legislation - External factors can create potential changes in laws and regulation. Disputes - Disputes, legal costs, and potential damages | Moderate  | Environmental related initiatives drive new legislation. BSP Group considers and maintains awareness of potential changes in legislation. Engagement of professional partners helps develop mitigation measures. BSP Group focuses on having well prepared agreements (preferably with long term partners), while also proactively assessing and addressing agreement performance to reduce possible disputes and litigations. |

| Risk Area | Risk Description | Risk level | Comments/Action |
|-------------------------|--|---|--|
| Corporate Governance | Compliance, Responsibility and Transparency - Fundamental to ensure stakeholders interests are protected. | Moderate  | Stakeholder requirements for good corporate governance is fundamental and increasing. BSP Group complies with all Norwegian Public Companies laws, the Securities Trading Act, EU Market abuse regulations (MAR), and Stock Listing Rules. BSP Group complies with all local subsidiary Company laws and all Articles of Association. BSP is continually developing its Corporate Governance Policy, also in adherence with NUES/NCCG (Norwegian Code of Practice for Corporate Governance). Responsibility is provided by multiple layers including the Shareholders (General Meeting), Committees, Board of Directors, CEO, Managing Directors, and Employees. Developing and monitoring internal control measures and updating internal policies is a continual process and are comprehensively detailed in the Risk Management Policy. |
| Insider Trading | Illegal Trading - Distorts prices, erodes confidence, and damages BSP Group's reputation | Moderate  | BSP Group is a public company, subject to Norwegian Public Companies laws, the Securities Trading Act, MAR, and Stock Listing Rules, which provides legislation against Insider trading. BSP Group complies with its comprehensive Insider Trading Policy, which provides a framework for procedures to ensure that all Inside Information is treated correctly, communicated to the management, and made public when needed. The purpose of the Insider Trading Policy is also to ensure that Inside Information is not misused by Insiders and that these are made aware of the possible consequences of such misuse. |
| Real Estate Market | Market Sentiment/Uncertainty - External factors have implications on liquidity, valuations, and finance - creating challenges and opportunities. | Moderate  | The Baltic Real estate market has shown considerable resilience and relative stability in the past 2 years, especially in comparison with the Nordics. BSP Group is a buyer and developer of assets with a long term grow and hold strategy and doesn't have sales requirements in the strategy. BSP group is actively expanding its portfolio with acquisitions, developments, and joint ventures. The medium-term market uncertainty is providing some value and expansion opportunities for long term investors. |
| Real Estate Portfolio | Segment Performance & Diversification - Real estate sectors affected by market changes - transit logistic refocus, Industrial regionalisation, E-commerce expansion & remote working trends. | Moderate  | BSP Group has a long-term focus to sustain a growing, high-quality, and balanced investment portfolio with at least 2/3 industrial & Logistics portfolio - providing 1/3 allocation to other opportunities. By continually researching and developing its business and investment strategies, BSP Group balances its portfolio across sectors and harnesses opportunities in attractive sectors. |
| Real Estate Assets | Attractiveness and Sustainability - Importance of quality, long term functional flexibility, and sustainability in buildings/parks. | Moderate  | Increased awareness from tenants on value of services, sustainability and not only space & price. BSP Group has a value & sustainability investing approach - acquiring quality assets, locations with sustainable income. BSP Group considers the life cycle sustainability, functionality, and flexibility of each investment & development project. Each project has an annual upgrade CAPEX or sinking fund budget, with a focus on balancing long-term depreciation upgrades and improving attractiveness. |
| Real Estate Valuations | Economic & Market Cycle - Rising discount rates, higher yields and rent inflation increases impacts valuations. | Moderate  | Yield have increased by 0.50-1.00% in relevant segments in the past two years; however future expectation is for more stable yield dynamics. Annual increased inflation indexation on rent has offset a considerable part of the yield increases. BSP Group uses two independent valuers to establish own internal values, considering and communicating variations due to project specifics in a conservative approach. BSP Group valuations are also positively impacted by stable portfolio and long-term leases with strong tenants. |
| Real Estate Development | Project Management - Project procurement and partner risks for the entire project development scope, including controls on safety, cost, time, and quality of the projects. | Moderate  | BSP Group develops projects based on preleased agreements and avoids unnecessary speculation projects. Construction activity has slowed in the Baltics; however, optimism remains, especially in certain sectors and works continue. BSP Group has an established Project Management Framework and clear responsibilities for management of each part of the project - concept/marketing & land; design & planning and construction/renovation stages. BSP generally engages general contractors for fixed price contracts, thus having fewer partners and risks to manage in the process. BSP Group is careful not to concentrate development risk, therefore the investment strategy limits that <35% of our equity is dedicated to development projects. |
| Suppliers/ Contractors | Inflation & Competition - Real and opportunistic inflationary pressure can potentially increase costs | Moderate  | BSP suppliers include financial institutions, development contractors, professional consultants, real estate services and utility suppliers, etc. Inflationary pressure has driven up costs considerably in the past 2 years; however, the current economic environment has created more competition between certain suppliers/contractors and has lowered some supply chain costs. BSP Group has a long-term partnership and supply chain management policy. Maintaining and nurturing the long-term, transparent, and win-win partnership approach is a key part to BSP Group's strategy. BSP Group is continuously developing its Supplier Relationship Policies including to ensure its partners follow solid operational procedures and safety policies. |

| Risk Area | Risk Description | Risk level | Comments/Action |
|----------------------|---|---|---|
| Clients/Tenants | <p>1. Investment Projects Stability of Income - Tenant profitability stress due to inflation & possible global economic slowdown.</p> <p>2. Development Projects Marketing - Demand & pricing of space in new projects.</p> | Moderate  | <p>1. Investment Projects BSP Group tenants are currently performing all lease agreements well, with practically no delays in payments. The outlook is currently stable. There can be challenges in some sectors; however, it is expected that the tenants shall absorb these pressures. BSP Group has a long-term partnership and Tenant Relationship Policy. Maintaining and extending long-term leases with solid tenants and nurturing the transparent and win-win partnership approach is a key part to BSP Group's strategy. BSP Group assesses and closely monitors each tenant's business, while also developing leasing alternatives for each project - maintaining market rent levels and considering the attractiveness of each project and premises.</p> <p>2. Development Projects BSP Group projects are mainly built-to-suit projects, with exception of some predesigned flexible projects. BSP Group is careful to ensure that new project tenants and rent levels are sustainable in the long term (also considering the current higher input prices and yield requirements).</p> |
| Vacancy | Income Sustainability - Vacancies created by tenant defaults or lease renewal can reduce the net operating income. | Moderate  | BSP Group has practically no vacancy currently and forecasts a stable outlook in the portfolio with some contingency. BSP Group has a relatively long-term WAULT of over 9 years which protects from high tenant turnover and potential vacancies. Maintaining solid Tenant Relationship Management Policies and active project marketing is an important part of risk mitigation. |
| Finance | Capital Management - Importance of maintaining a prudent balance between equity and debt in a company's capital structure and maintaining long-term finance agreements. | High  | BSP Group maintains a Group loan-to-value ratio of less than 60% in compliance with its Investment Strategy. BSP Group also maintains a minimum 12-month interest coverage buffer. BSP Group has an established long-term partnership of over 20 years with its main banking partners - SEB & Luminor; however actively discusses co-operation with other players in the region and considers future finance trends and opportunities. BSP Group has developed solid relationships with Mezzanine finance providers mostly for development bridge finance. BSP is actively renewing and extending finance terms with partners. |
| Interest rates | <p>Euribor - Elevated interest base rates can have a significant impact on financing costs for projects and thus reduce profitability and may affect finance agreement covenants and solvency.</p> <p>Interest Margins - Increasing bank margins on new loans affect financing cost.</p> | High  | <p>Euribor BSP Group have all bank finance costs linked to Euribor base rates, with part fixed and the larger part variable. Elevated Euribor base rates (6m Euribor is currently at 3,90%) have lowered BSP Group profitability considerably; however, have not created significant bank covenant challenges to date. At the time of this assessment 1-year 6m EURIBOR futures/swaps are approximately 0,30% lower than 12 months prior. BSP Group is continually developing its Finance Policy including interest hedging policy, whereby management has established targets for the share of fixed interest depending on the cost at the time. Interest positions, profiles, covenant compliance are reported to the board on a regular basis.</p> <p>Margins BSP Group has term finance agreements with its financial partners and with fixed margins. While agreeing extensions of terms and discussing new projects finance, BSP Group has been able to maintain attractive interest rate margins. It is expected that with the current competitive and stable banking environment, the margin levels will be maintained for new loan agreements.</p> |
| Liquidity & Solvency | <p>Liquidity - Ability to pay short term obligations and capability to sell assets quickly to raise cash.</p> <p>Solvency - Ability to meet long term debts and continue operations.</p> | Moderate  | BSP Group Liquidity risk is mitigated by having adequate cash reserves and having liquid assets within the portfolio. BSP Group solvency risk is mitigated by having long term contractual income, and a moderate loan-to-value ratio with relatively long-term loan agreements. BSP management continually stress test budgeted income with respect to financial covenants and obligations. |
| Currency | EUR and NOK - Currency exchange fluctuations. | Moderate  | BSP Group is predominately a Euro currency business with all income in Euro and most of the group costs in Euro (smaller overhead costs in Oslo are in NOK). BSP Group assets are based in Euro area, valued in Euro and financed through almost all debt in Euro, collectively forming a natural hedge for most of the currency risk. The return exposure in Euro is not hedged by BSP Group - in line with BSP Group's strategy to have a Euro exposure for the investor. |
| Human Resources | <p>Competence & Responsibility - Board Members & Employees are responsible to respect the values of BSP Group and must have adequate competence to help create & execute its strategy in the interests of all stakeholders.</p> <p>Code of Conduct - BSP's reputation and business can be severely damaged by corruption, insider trading, bribery, gross negligence, and personnel acting irresponsibly.</p> | Moderate  | <p>BSP Group core values include Commitment, Innovation, Respect, Accountability & Integrity.</p> <p>BSP Group is continually developing its Human Resources Policy to hire and retain good people, to provide effective organisation, to develop competences, to structure communications in order to protect the interests of the shareholders and other stakeholders.</p> <p>BSP Group as a responsible employer, ensuring that the company's employees have an attractive and respectable remuneration package including investing in professional development, and rewarding excellence.</p> <p>BSP Group has strict Code of Conduct policy with high standard of integrity and a zero-tolerance policy for all breaches including corruption and financial crimes. Enhanced measures are detailed in the Risk Management Policy.</p> |
| Crisis Management | Unpredictable Events - Such as accidents, terrorist attacks, acts of war, riots, civil unrest, pandemic diseases, and other similarly unpredictable events. | Moderate  | Adequate crisis management planning can help mitigate the risks created by unpredictable events. BSP Group's experience to manage the Covid -19 Pandemic challenges have helped understand the challenges for crisis management planning and consideration. BSP Group is continually developing its general crisis management plans. |

Environmental Reporting

The construction and real estate sector affect the environment and climate both directly and indirectly. The areas with the greatest direct impact are the development of the buildings themselves and energy consumption throughout the building's lifespan. In addition, the environment is indirectly affected by our tenants' water consumption and waste production, among other things. More than 60% of our tenants are involved in logistics operations, and goods are transported to and from warehouse buildings by road transport.

Throughout 2023, management has continued the process to certify the real estate portfolio according to the BREEAM environmental assessment and rating system. By the end of 2023, 40 % of our investment properties (measured in m²) had been certified, of which 94 % achieved a BREEAM In-Use certification of "Very good" or higher.

During 2023, we also completed the installation of solar panels at Klaipėda Business Park and in 2024, we will include renewable energy systems in our new developments, while also preparing to meet our responsibilities according to the EU taxonomy.

Corporate Strategy

Our vision: *To be the preferred real estate partner and leading investment company in the region.*

Our mission: *To foster a great team, to provide high quality and sustainable solutions for our partners, thus creating superior long-term value and returns for our shareholders.*

Our values:

- *Commitment to our people and their professional development.*
- *Focusing on innovation and value creation.*
- *Respect for our social and physical environment.*
- *Accountability and fairness with our stakeholders.*
- *Reliability and integrity in all we do.*

Working Environment, Personnel, and Equality

The Board of Directors consists of four people, all of whom are men. As of today, the group has 16 employees, consisting of 8 women and 8 men. The group strives to avoid discrimination based on ethnicity and orientation.

No injuries or accidents were reported in 2023.

Transactions with Related Parties

The seller credit from Baltic Equity Group UAB (and other sellers) as part of the acquisition of Grandus shopping center in May 2022, had an ingoing balance per 1st of January 2023 of EUR 3.2 million. On the 28th of November, BSP repaid EUR 2.37 million (plus EUR 230 thousand in accumulated interest), resulting in the outgoing balance per the 31st of December 2023 to be EUR 830 thousand.

The seller credit originally had a 12-months repayment period, maturing on the 23rd of May 2023, but its maturity was extended during the year, until the end of 2024.

Directors and Officers Insurance

Baltic Sea Properties AS has a Directors and Officers insurance policy with an annual total liability limit of NOK 50 million. The insurance covers the Board's legal liability for financial loss arising from the exercise of their directorial duties, as well as associated legal costs. The insurance also covers the boards of the group's subsidiary companies (where Baltic Sea Properties directly or indirectly owns at least 50% of the shares) and employees who represent Baltic Sea Properties in external directorial roles.

Future development

As of the date of the Board's annual report, it is expected that more than 82 % of the Group's rental income in 2024 will be from the logistics and industrial segment, according to the signed lease agreements.

- With the introduction of new large-scale development projects, we are really excited about the immediate opportunity to continue providing quality facilities for our valued clients and expanding our portfolio with quality assets. Both the expansion for Rhenus and the development for ESO are key parts of our growth strategy. Moreover, the agreement for ESO (Ignitis) marks the beginning of our "Liepų Parkas" project — a 16,000 m² business and retail park in Klaipėda — that we will be focusing on in the upcoming years.
- Like most other companies, the Group's operations are affected by regional and macroeconomic conditions especially related to the current high interest rate environment. The Group's net LTV under IFRS as of 31.12.2023 was 56.4 % (including seller's credit and mezzanine financing), and the company thus has a robust capital structure that enables it to withstand current borrowing costs. Since the company's borrowing is exposed to floating interest rates in its loan structure, an interest rate hike would, in isolation, negatively impact the Group's profitability. However, the Group has a capital structure with relatively moderate debt levels, providing good solvency. Moreover, the Board continuously evaluates external financing options to optimise the capital structure and project execution according to its adopted and

communicated investment strategy.

- Baltic Sea Properties continues to develop its sustainability strategy with the aim of turning increasing requirements into a competitive advantage, including by making significant investments that will reduce the portfolio's carbon footprint and assist our tenants in their green transition. As part of this strategy, the Group continuously evaluates investments in the existing property portfolio to maintain/increase the properties' attractiveness and/or strengthen tenants' prospects for stable and long-term operations. Investments in maintenance and standard upgrades are mainly borne by the tenant, either in the form of their contractual obligations or through increases in the agreed rental price. However, Baltic Sea Properties sees value in covering such expenses in certain cases to secure future cash flow and maintain a good relationship with the tenant. In addition to implementation of the EU Taxonomy/"Green Deal", real estate owners need to assess its need for improving energy efficiency in their buildings. As of the date of the Board's annual report, approximately EUR 0.6 million in upgrades are planned for the portfolio in 2024.
- Our fundamental approach to real estate management and development, supported by a strong capital structure, positions us to navigate market cycles effectively. We remain a key player in our sector, and are optimistic about our future opportunities in development, new acquisitions, and asset management of our existing portfolio.

Transparency Act reporting

As part of our work on human rights and decent working conditions, we will carry out regular due diligence assessments to identify, prevent and limit actual and potential negative impacts on our operations and supply chain. These due diligence assessments are based on the OECD guidelines and will be carried out together with an external adviser in the Factlines system.

We have given priority to following up risks of negative consequences based on The Norwegian Agency for Public and Financial Management's high-risk list, which takes into account both the severity of the consequences for those affected and the likelihood of negative impact.

Information regarding the results of these due diligence assessments will be published on our website (balticsea.no/about/#responsibility) on an ongoing basis and the first statement is expected by 30th of June 2024.

Allocation of the result for the year – Parent Company (in accordance with Norwegian accounting standards)

The Board proposes the following allocation of the parent company's result for 2023:

| | | |
|--------------------------------|-----|-------------------------|
| Transfer to/from other equity: | NOK | 14 042 737 ¹ |
| Result for the year: | NOK | 14 042 737 |

¹ NOK 10 670 909 (NOK 1.60 per share) was distributed as dividend in June 2023, in accordance with the decision of the AGM held on the 3rd of May 2023.

Oslo, the 10th of April 2024

James Andrew Clarke
Chairman of the Board

John Afseth
Board Member

John David Mosvold
Board Member

Bjørn Bjøro
Board Member

Lars Christian Berger
CEO

Declaration

The undersigned declare that to the best of their knowledge, the annual accounts for Baltic Sea Properties AS have been prepared in accordance with applicable accounting standards, and that the information in the accounts provides a true and fair view of the company's and the group's assets, liabilities, financial position, and overall result as of 31st December 2023.

The undersigned further declare that to the best of their knowledge, the annual report for Baltic Sea Properties AS provides a true and fair overview of the development, results, and position of the company and the group as of 31st December 2023.



Lars Christian Berger

CEO

+47 930 94 319
LCB@BalticSea.no



James Andrew Clarke

Chairman & CIO

+370 612 37 515
JAC@BalticSea.no



John Afseth

Board Member



John David Mosvold

Board Member



Bjørn Bjøro

Board Member



The Port of Klaipėda | Klaipėda

Consolidated statement of profit or loss*Amounts in NOK thousand*

| <i>For the year ended 31 December</i> | Note | 2023 | 2022 |
|---|-------------|----------------|---------------|
| Rental income | 3 | 91 286 | 69 521 |
| Gain from sale of fixed assets | 4 | - | - |
| Change in fair value of investment properties | 4 | 3 961 | 17 252 |
| Other income | 3 | 754 | 1 138 |
| Total operating income | | 96 001 | 87 910 |
| Payroll and related costs | 5 | 15 487 | 13 056 |
| Depreciation, amortisation and impairment | 6 | 1 035 | 219 |
| Other operating expenses | 7, 8 | 9 639 | 11 789 |
| Total operating expenses | | 26 162 | 25 063 |
| Operating profit | | 69 840 | 62 847 |
| Change in fair value of financial instruments | 9, 10 | -6 449 | 10 295 |
| Financial income | 9 | 311 | 456 |
| Financial expenses | 9 | -33 892 | -18 387 |
| Net currency exchange differences | 9 | 58 | 981 |
| Net financial income (cost) | | -39 972 | -6 654 |
| Profit before income tax | | 29 868 | 56 193 |
| Income tax expense | 11 | -2 013 | 1 181 |
| Change in deferred tax liability/assets | 11 | 2 913 | 8 032 |
| Profit for the period | | 28 968 | 46 979 |
| Earnings pershare | Note | 2023 | 2022 |
| Basic | 12 | 4 | 7 |
| Diluted | 12 | 4 | 7 |
| Profit is attributable to: | | 2023 | 2022 |
| Owners of Baltic Sea Properties group | | 28 968 | 46 979 |
| Non-controlling interests | | - | - |

Consolidated statement of comprehensive income*Amounts in NOK thousand*

| <i>For the year ended 31 December</i> | 2023 | 2022 |
|---|---------------|---------------|
| Profit for the period | 28 968 | 46 979 |
| Other comprehensive income not to be reclassified to profit and loss | | |
| Foreign currency translation differences | 26 008 | 21 020 |
| | 26 008 | 21 020 |
| Total comprehensive income for the period | 54 976 | 68 000 |
| Total comprehensive income is attributable to: | | |
| - Owners of Baltic Sea Properties group | 54 976 | 68 000 |
| - Non-controlling interests | - | - |
| | 54 976 | 68 000 |

Consolidated statement of financial position*Amounts in NOK thousand*

| <i>For the year ended 31 December</i> | Note | 31 December 2023 | 31 December 2022 |
|--|-------------|-------------------------|-------------------------|
| Assets | | | |
| Investment property | 4 | 1 150 216 | 1 040 278 |
| Other operating assets | 6 | 1 631 | 1 727 |
| Right-of-use assets | 13 | 133 | 231 |
| Financial derivatives, non-current | 14 | 412 | 6 581 |
| Long-term receivables | 14, 15 | 2 391 | 134 |
| Total non-current assets | | 1 154 784 | 1 048 952 |
| Trade receivables | 6 | 3 209 | 4 071 |
| Financial derivatives, current | 14 | 214 | - |
| Other receivables and other current assets | 16 | 3 089 | 3 726 |
| Cash and cash equivalents | 14, 17 | 40 888 | 44 083 |
| Total current assets | | 47 400 | 51 880 |
| Investment property held for sale | | - | - |
| Total assets | | 1 202 184 | 1 100 832 |

Consolidated statement of financial position

Amounts in NOK thousand

| For the year ended 31 December | Note | 31 December 2023 | 31 December 2022 |
|---------------------------------------|--------|------------------|------------------|
| Equity | | | |
| Share capital | 18 | 669 | 669 |
| Share premium | | 118 788 | 118 788 |
| Other paid-in equity | | -1 | -1 |
| Total paid-in equity | | 119 456 | 119 456 |
| Retained earnings | | 330 605 | 286 226 |
| Total equity | | 450 061 | 405 682 |
| Liabilities | | | |
| Deferred tax liabilities | 11 | 48 518 | 42 772 |
| Interest-bearing liabilities | 19, 20 | 616 955 | 541 659 |
| Lease liabilities, non-current | 13 | 29 051 | 23 919 |
| Financial derivatives, non-current | 14, 10 | - | - |
| Other non-current provisions | | - | 134 |
| Total non-current liabilities | | 694 523 | 608 483 |
| Lease liabilities, current | 13 | 232 | 220 |
| Interest-bearing liabilities, current | 19, 20 | 37 460 | 60 150 |
| Trade payables | 14 | 3 237 | 8 149 |
| Income tax payable | 11 | - | 2 132 |
| Financial derivatives, current | 14, 10 | - | - |
| Other current liabilities | 14, 21 | 16 671 | 16 014 |
| Total current liabilities | | 57 600 | 86 666 |
| Total equity and liabilities | | 1 202 184 | 1 100 832 |

Oslo, the 10th of April 2024

James Andrew Clarke
Chairman of the Board

John Afseth
Board Member

John David Mosvold
Board Member

Bjørn Bjøro
Board Member

Lars Christian Berger
CEO

Consolidated statement of changes in equity

Amounts in NOK thousand

| Attributable to owners of Baltic Sea Properties AS | | | | | | | |
|--|---------------|-----------------------|----------------------|-------------------|---------|---------------------------|--------------|
| | Share capital | Share premium reserve | Other paid-in equity | Retained earnings | Total | Non-controlling interests | Total equity |
| Equity at 1 January 2022 | 669 | 118 788 | -2 | 228 029 | 347 485 | - | 347 485 |
| Net profit for the period | - | - | - | 46 979 | 46 979 | - | 46 979 |
| Capital increase | - | - | - | - | - | - | - |
| Share based payments | - | - | - | 231 | 231 | - | 231 |
| Other comprehensive income for the period | - | - | - | 21 020 | 21 020 | - | 21 020 |
| Total comprehensive income in the period | - | - | - | 68 000 | 68 000 | - | 68 000 |
| <i>Transactions with owners of the company:</i> | - | - | - | - | - | - | - |
| Transactions with non-controlling interests | - | - | - | - | - | - | - |
| Dividends paid | - | - | - | -10 032 | -10 032 | - | -10 032 |
| Equity at 1 January 2023 | 669 | 118 788 | -1 | 286 227 | 405 683 | - | 405 683 |
| Equity at 1 January 2023 | 669 | 118 788 | -1 | 286 227 | 405 683 | - | 405 683 |
| Net profit for the period | - | - | - | 28 968 | 28 968 | - | 28 968 |
| Capital increase | - | - | - | - | - | - | - |
| Share based payments | - | - | - | 89 | 89 | - | 89 |
| Other comprehensive income for the period | - | - | - | 26 008 | 26 008 | - | 26 008 |
| Total comprehensive income in the period | - | - | - | 55 065 | 55 065 | - | 55 065 |
| <i>Transactions with owners of the company:</i> | - | - | - | - | - | - | - |
| Transactions with non-controlling interests | - | - | - | - | - | - | - |
| Dividends paid | - | - | - | -10 687 | -10 687 | - | -10 687 |
| Equity at 31 December 2023 | 669 | 118 788 | -1 | 330 605 | 450 061 | - | 450 061 |

Consolidated statement of cash flows

Amounts in NOK thousand

| <i>For the year ended 31 December</i> | Note | 2023 | 2022 |
|---|--------|----------------|-----------------|
| Profit for the period before tax | | 29 868 | 56 193 |
| <i>Adjustments for:</i> | | | |
| Changes in value of investment properties | 4 | -3 961 | -17 252 |
| Gain from sale of fixed assets | 4 | - | - |
| Depreciation, amortisation and impairment | 4 | 1 035 | 219 |
| Changes in fair value of derivatives | 9, 10 | 6 449 | -10 295 |
| Financial income | 9 | -311 | -456 |
| Financial expenses | 9 | 33 892 | 18 387 |
| Net currency exchange differences | 9 | - | -981 |
| Changes in trade receivables & payables | 14, 21 | -3 456 | 13 856 |
| Changes in other accruals | 14, 21 | 3 630 | 863 |
| Taxes paid (net) | 11 | -362 | 1 332 |
| Net cash flows from operating activities | | 66 785 | 61 864 |
| Proceeds from property transactions | 4 | - | - |
| Investments in investment property | 4 | -29 280 | -211 165 |
| Investments in property, plant and equipment | 4 | -2 259 | - |
| Proceeds from sale of shares and other equity instruments | 14 | - | - |
| Acquisition of other investments | 6 | - | -629 |
| Interest received | | 311 | 162 |
| Net cash flows from investing activities | | -31 228 | -211 632 |
| Proceeds from interest-bearing debt | 19, 20 | 64 260 | 244 603 |
| Repayment of interest-bearing debt | 19, 20 | -53 993 | -76 274 |
| Repayments of lease liabilities | 19, 20 | -291 | -207 |
| Dividends paid to company's shareholders | | -10 595 | -10 032 |
| Interest paid | | -38 110 | -15 929 |
| Net cash flows from financing activities | | -38 729 | 142 161 |
| Net change in cash and cash equivalents | | -3 173 | -7 607 |
| Effects of foreign exchange on cash and cash equivalents | | -22 | -1 100 |
| Cash and cash equivalents at the beginning of the period | | 44 083 | 52 790 |
| Cash and cash equivalents at the end of the period | | 40 888 | 44 083 |

Notes to the consolidated financial statements - Baltic Sea Properties Group

Note 1 Accounting Principles

General information

Baltic Sea Properties AS is a Norwegian limited liability company listed on the market place Euronext Growth Oslo. The Company's head office is located at Apotekergata 10B, 0180 Oslo. The Company's consolidated financial statements for 2023 were approved by the board as at 15.05.2024. The Group's operations consist of acquisition, development and letting of investment properties in Lithuania as well as some related business.

Basis of preparation

The consolidated financial statements of Baltic Sea Properties AS have been prepared in accordance with international accounting principles (IFRS) as approved by the EU, with additional information as required by the Norwegian Accounting Act as per 31.12.2023.

New and amended accounting standards

Changes in accounting standards and interpretations effective as from 1 January 2023 have had no significant impact on the consolidated financial statements of Baltic Sea Properties AS.

Accounting principles

Basic principles

The consolidated financial statements have been prepared based on the historic cost principle with the following modifications:

- Investment properties are presented at fair value
- Some financial instruments are presented at fair value through profit and loss

The consolidated financial statements have been presented on the assumption of the business being a going concern. The consolidated financial statements are prepared based on similar accounting principles for similar transactions and events.

Functional currency and presentation currency

The Group's presentation currency is NOK. This is also the functional currency of the parent company.

Financial statements of group entities with different functional currencies are translated to NOK using closing date currency rates for balance sheet items and transaction date currency rates for profit and loss items. Translation differences are presented as other comprehensive income.

Consolidation

The Consolidated financial statements consist of the parent company Baltic Sea Properties AS and subsidiaries (as listed in note 23) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method is used to account for purchases of subsidiaries that constitute a business. The consideration given is measured at the fair value of the transferred assets, the equity instruments that have been issued, liabilities assumed on the transfer of control and direct costs relating to the actual purchase. The cost of acquisition also includes the fair value of all assets or liabilities that are the result of an agreement on contingent consideration. Identifiable purchased assets, assumed liabilities and contingent liabilities are recognised at fair value on the date of acquisition. The costs associated with the business combination are expensed when they are incurred.

If the aggregate of the consideration, the carrying amount of non-controlling interests and the fair value on the acquisition date of any previously held ownership interests exceeds the fair value of the acquired entity's identifiable net assets, the difference is capitalised as goodwill. If the aggregate is less than the company's net assets, the difference is immediately recognised in profit or loss. Contingent consideration is recognised at fair value on the date of acquisition. Subsequent changes in the fair value of the contingent consideration are recognised in profit or loss or recognised as a change in other comprehensive income (OCI), if the contingent consideration is classified as an asset or a liability. Contingent consideration classified as equity is not remeasured, and subsequent settlement is recognised in equity. For accounting purposes, acquisitions of subsidiaries that do not constitute a business as defined in IFRS 3, such as subsidiaries that only consist of a property, are treated as asset acquisitions. The cost of acquisition is then attributed to the individual identifiable assets and liabilities based on their relative fair values on the acquisition date. Expenses associated with the transaction are capitalized under the investment property. In such cases no provision is made for deferred tax in accordance with the exceptions in IAS 12.

Intra-group transactions, balances and unrealised gains are eliminated. Unrealised losses are eliminated, but are considered evidence of impairment in terms of writing down the value of the transferred asset. If necessary, the accounting policies at subsidiaries are changed in order to bring them into line with the Group's accounting policies.

Segment information

Operating segments are reported in the same way as in internal reports to the Group's Chief Operating Decision Maker. The Group's highest decision-making authority, which is responsible for allocating resources and assessing the profitability of the operating segments, has been identified as the Board of Directors and the CEO.

Revenue recognition

Revenue from lease contracts

The Group enters into lease agreements as a lessor with respect to its investment properties. Lease contracts where a significant proportion of the risks and benefits of ownership remain with the Group are classified as operating leases. Revenue recognition under a lease commences at the inception of the lease. Rent payments for the leases are recognised in a straight line over the duration of the lease."

Rental income encompasses the fair value of the payments received for services that fall within the ordinary activities of the company. Rental income is presented net of VAT, rebates and discounts.

Costs for shared services provided to the tenants by external parties do not affect the result beyond an administrative premium recognised as rental income. Shared costs are charged to tenants and recognised in the balance sheet together with payments on account of tenants. Shared costs are settled after the balance sheet date.

Revenue from contracts with customers

In determining the basis for revenue recognition from contracts with customers, the Group identifies the distinct performance obligations under the contracts, allocate the transaction price to each identified performance obligation and account for revenue as each performance obligation is met.

Service income for additional services to tenants is recognised in the period the service is performed. Performance obligations are defined in the individual service agreements, either by standard terms or terms specifically agreed with the client. The performance obligation is considered satisfied when the agreed service(s) is/are delivered and/or the agreed time period for the client relationship expires.

Operating cost

Property related cost include cost associated with property management, cost related to letting of properties, marketing of properties, owners share of maintenance and day-to-day servicing and other cost. Other operating cost include cost related to activities in non-property related operations.

Investment property

Investment properties are owned with the aim of achieving a long term return from rental income and increase in value. Investment properties are recognised at fair value, based on market values estimated by independent appraisers adjusted for any circumstances not taken into account in the external valuation. Leased properties (right-of-use assets) are accounted for as investment property if the underlying asset meet the definition of an investment property as set out above.

Investment properties are measured initially at its cost, which includes direct transaction costs such as document duty and other public duties, legal fees and due diligence costs. Transaction costs associated with properties acquired through business combinations (as defined in IFRS 3) are expensed.

Subsequent expenditure is added to the investment property's carrying amount, if it is probable that future financial benefits associated with the expenditure will flow to the Group and the expense can be measured reliably. Other maintenance costs and the cost of day-to-day servicing are recorded through the income statement in the period in which they are incurred. Parts of investment property acquired through replacement are capitalised and included in the carrying amount of the investment property if the general asset recognition criteria are met as described above. The carrying amount of the part replaced is derecognised. When investment properties are disposed of, the difference between the net sales proceeds and carrying amount is recognised as change in value from investment properties.

Investment properties are valued at each reporting date based on valuations obtained from independent appraisers biannually (half-year and year-end). The valuation is based on the individual property's assumed future cash flows, and property values are arrived at by discounting cash flows with an individual risk-adjusted required rate of return.

The required rate of return for each property is defined as being a long-term risk-free interest rate plus a property-specific risk supplement. The latter is defined on the basis of the property segment to which the property belongs, its location, standard, occupancy rate, tenants' financial reliability and remaining lease term. Known market transactions with similar properties in the same geographical area are also taken into consideration. The value of investment properties under construction is measured using the cost method when the fair value cannot be measured reliably. Investment property under construction is measured at its cost until either its fair value becomes reliably measurable or construction is completed (whichever is earlier). Once the entity becomes able to measure reliably the fair value of an investment property under construction that has previously been measured at cost, it measures that property at its fair value.

Changes in fair value, including gains and losses on sale of investment properties, are recognised as "Changes in value of investment properties".

Borrowing costs

Borrowing costs for capital used to finance investment properties under construction are capitalised under the asset in question. When calculating the capitalised borrowing costs, the average interest rate on the company's debt portfolio over the course of the year is used, unless there is separate financing for the specific project. In such cases the specific borrowing cost for the loan in question is used. When calculating the average interest rate to be used for the capitalisation of borrowing costs, loans taken out for specific projects are not included.

Other operating assets

Other operating assets are recognised at acquisition cost, less depreciation. The acquisition cost includes costs directly related to the acquisition of the asset. Other operating assets are depreciated in a straight line over their anticipated remaining useful life.

The assets' remaining useful life and residual value are reassessed on each balance sheet date and changed if necessary. If the carrying amount of an asset is higher than its recoverable amount, the value of the asset is written down to the recoverable amount.

Please refer to note 6 for a detailed presentation of the other operating assets in the balance sheet.

Lease contracts (the group as a lessee)

The Group assesses whether a contract is or contains a lease, at inception of the contract. The Group recognises a right-of-use asset and a corresponding lease liability with respect to all lease contracts in which it is the lessee, except for leases with a lease term of 12 months or less, and leases of low value assets (such as vehicles and technical and office equipment), for which the Group applies the "short-term lease" and "lease of low-value assets" recognition exemptions. For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the lease term.

Only fixed payments are included in the initial measurement of the lease liability, and the lease term corresponds to the non-terminable period. The discount rate used to calculate the lease liability is determined, for each asset, based on the Group's incremental borrowing rate for leases. The lease liability is presented as part of other liabilities in the balance sheet.

For lease contracts where the leased properties meet the definition of investment properties in IAS 40, the Group applies the fair value model to the associated right-of-use assets. The right of use asset is measured on initial recognition at present value of the future lease payments, and on subsequent measurement under the fair value model. The discount rate used to calculate the right-of-use asset may be different from the discount rate used to calculate the lease liability. The right-of-use assets are presented as part of investment properties in the balance sheet.

Financial instruments

A financial instrument is defined as being any contract that gives rise to a financial asset for one entity and a financial liability or equity instrument for another entity. Financial instruments are recognised on the transaction date, i.e. the date on which the Group commits to buying or selling the asset. The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them.

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through OCI, and FVTPL. For a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are "solely payments of principal and interest (SPPI)" on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. Further, the financial assets shall be held within a business model whose objective is to hold the financial assets in order to collect contractual cash flows. The majority of the Group's financial assets are classified as measured at amortised cost.

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired. The Group's financial assets at amortised cost includes trade and other current receivables, cash and cash equivalents and other financial assets.

Financial assets at FVTPL include financial assets designated upon initial recognition at FVTPL and financial assets mandatorily required to be measured at fair value. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVTPL. The Group's financial assets at FVTPL includes financial derivatives.

Financial liabilities are classified upon initial recognition as financial liabilities at FVTPL and financial liabilities at amortised cost. Financial liabilities at FVTPL comprise loans designated at fair value upon initial recognition and derivatives. Financial liabilities at amortised cost consist of liabilities that do not fall under the category at FVTPL.

Trade receivables and other financial assets

Trade receivables and other financial assets are classified as financial assets measured at amortised cost. Interest is ignored if it is insignificant. The Group applies the simplified approach in IFRS 9 to measure the loss allowance at lifetime expected credit losses. A provision for bad debt is determined by estimating expected credit losses with reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date. There has been no change in the estimation techniques or significant assumptions made during the current reporting period. Any subsequent payments received against accounts for which a provision has previously been made are recognised in the income statement. Trade receivables, contract assets and other financial assets are classified as current assets, unless they are due more than twelve months after the balance sheet date. If so, they are classified as non-current assets.

Financial derivatives

The Group uses derivatives to manage its interest rate risk. Derivatives are initially recognised at fair value on the date on which the contract was signed, and subsequently at fair value. Gains or losses on remeasurement at fair value are recognised in the income statement. Regular payments are presented as interest and other finance expenses. Changes in the value of the derivatives are presented under "Change in value of financial instruments". The fair value of interest rate swaps is the estimated amount the Group would receive or pay to redeem the contracts on the balance sheet date. This amount will depend on interest rates and the contracts' remaining term to maturity. The derivatives are classified on the balance sheet as current or non-current, depending on whether they are expected to be redeemed under or over 12 months from the balance sheet date.

Trade payables and other non-interest bearing financial liabilities

Trade payables and other non-interest bearing liabilities are classified as financial liabilities at amortised cost, and are measured at fair value upon initial recognition, and subsequently at amortised cost using the effective interest rate method. Interest is ignored if it is insignificant.

Interest bearing liabilities

Interest bearing liabilities are classified as financial liabilities at amortised cost, and are measured at fair value upon initial recognition, and subsequently at amortised cost using the effective interest rate method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included as net realised financials in the statement of profit or loss. The liabilities are measured at their nominal value when the effect of discounting is immaterial.

Interest bearing liabilities are classified as current liabilities where the debt is due for repayment less than 12 months from the balance sheet date.

Currency

Foreign currency transactions are translated at the exchange rate on the date of the transaction. Monetary foreign currency items are translated to NOK at the exchange rate on the balance sheet date. Non-monetary items that are measured at cost in a foreign currency are translated to NOK using the exchange rate on the transaction date. Non-monetary items that are measured at fair value in a foreign currency are translated to NOK using the exchange rate on the balance sheet date. Exchange rate fluctuations are recognised in profit or loss as they arise.

Statement of cash flows

The statement of cash flows is prepared using the indirect method. This means that the statement is based on the Group's profit before tax in order to present cash flows from operating, investing and financing activities respectively. Interest on leases and net interest and fees paid on loans are presented as operating cash flows. Dividends paid to shareholders are presented under financing activities.

Tax

The tax expense consists of tax payable and deferred tax. Tax is charged to the income statement, except where it relates to items that are recognised in OCI or directly in equity. In such cases, the tax is either recognised in OCI or directly in equity.

Deferred tax is calculated using the liability method for all temporary differences between the tax values and consolidated accounting values of assets and liabilities. Deferred tax liabilities are not calculated and recognised upon initial recognition of assets or liabilities obtained through an acquisition of a subsidiary not classified as a business combination. Deferred tax is defined using tax rates and laws which are enacted or likely to be enacted on the balance sheet date, and which are expected to be used when the deferred tax asset is realised or when the deferred tax is utilised.

Deferred tax is calculated and provided or reduced in the event of adjustments to the value of investment properties at a nominal tax rate of 15 per cent. A deferred tax asset is recognised to the extent that it is likely that future taxable profit will be available against which the temporary differences can be offset.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, except where the Group is able to control the reversal of the temporary differences and it is probable that the temporary difference will not reverse in the foreseeable future.

Events after the reporting period

Events after the reporting period related to the group's financial position at the end of the reporting period, are considered in the financial statements. Events after the reporting period that have no effect on the group's financial position at the end of the reporting period, but will have effect on future financial position, are disclosed if the future effect is material.

Treasury shares

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the treasury share reserve. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity and the resulting surplus or deficit on the transaction is presented within share premium.

Measurement of fair value

The company measures investment property and several financial assets and liabilities at fair value. For the classification of fair value, the company uses a system which reflects the significance of the input used to make the measurements:

Level 1

Fair value is measured using quoted prices from active markets for identical assets or liabilities.

Level 2

Fair value is determined from input based on other observable factors, either direct (price) or indirect (derived from prices), than the quoted price (used in level 1) for the asset or liability. This will be relevant for the financial instruments."

Level 3

Fair value is measured using input which is not based on observable market data. This will be relevant for the investment property.

Note 2 Critical accounting estimates and subjective judgement

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. When management makes estimates about the future, the resulting accounting estimates, by definition, will seldom equal the actual outcome.

Estimates and judgements are evaluated continuously and are based on historical experience and other factors. This includes expectations of future events that are believed to be reasonable under the circumstances. Revisions of reported estimates are recognised in the period which the estimates are revised and in any future period affected. The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities in the next financial year are the fair value of investment properties and the fair value of financial derivatives.

Fair value of investment properties

Investment properties are measured at their fair value based on valuations performed by external, independent appraisers. The valuations at 31st December 2023 were obtained from Newsec and Ober-Haus. The valuations are mainly based on a discounted cash flow method, which involves discounting future cash flows over a specified period using an estimated discount rate and adding a residual value at the end of the period. Future cash flows are calculated on the basis of cash flows from signed leases, as well as future cash flows based on an expected market rent at the end of the lease terms. Both contractual and expected cash flows are included in the calculations. Fair-value assessment of investment properties, therefore, depends largely on assumptions related to market rents, discount rates, and inflation. The market rent for each property takes into account the property's situation, standard and leases signed for comparable properties in the area. Updated macroeconomic assumptions are applied in the calculations. Based on an assessment of the properties, tenants, and macroeconomic conditions at the balance sheet date, cash flows are discounted using discount rates based on individual assessments of each property.

The appraisers perform their valuations on the basis of the information they have received, and estimate future market rents, yields, inflation and other relevant parameters. Each individual property is assessed in terms of its market position, rental income and ownership costs, with estimates being made for anticipated vacancy levels and the need for alterations and upgrades. The remaining term of the leases is also assessed for risk, along with any special clauses in the contracts. Each property is also compared with recently sold properties in the same segment (location, type of property, mix of tenants, etc.). The sensitivity of the fair-value assessment of investment properties depends to a considerable extent on assumptions related to yield, interest rates, market rents and operating costs for the properties. Reference is made to note 4 Investment property.

Acquisition of investment property

- In April 2021, BSP acquired 100% of the shares in the companies BNTP UAB, Klaipedos Verslo Parkas UAB (KVP), Liepu Parkas UAB and Pastatu Vystymas UAB (PV) which all hold investment properties in Klaipeda except BNTP UAB which is a real estate and asset management company.
- In May 2022, BSP acquired 100% of the shares in UAB Prekybos Centras Grandus, a shopping centre in Klaipeda. The company holds investment property.
- There were no acquisitions of investment properties in 2023

The management has assessed whether these acquisitions is to be treated as a business combination according to the definition in IFRS 3 or an acquisition of assets/group of assets. Based on the assessments performed, management has concluded that the acquired assets do not constitute a business, and thus it is not a "business combination". The abovementioned acquisitions in April 2021 and May 2022 are concluded to be acquisitions of investment properties, and as such are accounted for in accordance with IAS 40 Investment Property.

Fair value of financial derivatives

The Group uses interest rate derivatives and fixed rate loans to manage the interest rate risk. The financial derivatives are valued at fair value in the Group's balance sheet. See note 13 for further information on the valuation of the Group's financial derivatives.

Note 3 Operating income from contract customers

Below is a breakdown of the group's income from contracts with customers.

| Property-related income | 2023 | 2022 |
|--|-------------------|-------------------|
| Rental income from investment properties | 91 286 411 | 69 521 275 |
| Total | 91 286 411 | 69 521 275 |

| Other operating income | 2023 | 2022 |
|--|----------------|------------------|
| Administration income from management services to external clients | 555 403 | 1 137 541 |
| Other operating income | 198 863 | - |
| Total | 754 265 | 1 137 541 |

Delivery Terms

Below is a description of the group's revenue recognition terms and associated accounting:

Property-related incomeCommon costs, tenants:

The rental contracts for the tenants regulate service deliveries which are paid via the common costs (eg cleaning, caretaker and service and maintenance). The group's assessment is that the services/elements covered by common costs are included as an overall delivery of an operating service as agreed in the contract. The service is considered to be a series of independent services to the tenant that have the same characteristics and transmission pattern. Income from forward charge of common costs is invoiced to an a-account per tenant based on an estimate/settlement from the previous year. The transaction price is variable. Income recognition is based on the a-account invoicing as this is considered to be the best estimate of the variable remuneration, and it is unlikely that there will be a significant reversal of the a-account invoicing. The income is recognized over time since the tenant receives the services in ongoing delivery obligations, and consumes them simultaneously, in that the services directly touch the rented premises and associated common areas."

Income from common costs which is forward-charged to tenants is netted against the common costs expense in the profit and loss statement and is therefore not reflected in the group's specification of income. In 2023, the BSP group reinvoiced NOK 483,039 to its tenants.

Other operating Income

Other operating income mainly consists of management fees and other operating income. The services and goods that are included are assessed as separate delivery obligations, and revenue is recognized over time since the customer receives and consumes these simultaneously.

Note 4 Investment property

Bi-annually, per 30 June and 31 December, Baltic Sea Properties collects valuations of its properties from two independent valuers (Oberhaus and Newsec). When determining property values for accounting and NAV purposes, the valuation method is based on the average of the two valuations for each property/portfolio. However, the company also conducts its own value assessments, and in certain instances, where there are reasons for applying an amended value estimate than the average of the external valuations, the company will use its own best estimate to reflect the correct market value per balance date. In these instances, the reasoning behind the chosen value must be explained. The valuation is carried out by the company's own employees and approved by the company's board.

Key factors are current income and expenses for the property, market rent and yield. A set of macroeconomic assumptions is used as a basis, but beyond this, each individual property and area is measured separately. To determine the yield, the property's location, attractiveness, quality, the general property market and credit market, the tenant's assumed solvency and the lease agreement structure are assessed. This model uses a number of significant unobservable parameters and is included at level 3 in the valuation hierarchy. These parameters include the following:

Future rental payments

These are estimated based on the actual location, type and condition of the building. The estimates are supported by existing lease agreements, as well as recently concluded lease agreements for similar properties in the same area.

Required rate of return (Yield)

Yield refers to the annual rate of return on an investment property, expressed as a percentage of the property's purchase price or current market value. It is a key metric used by investors to evaluate the performance of a property and compare it to other investment opportunities. Yield is typically calculated by dividing the property's annual net income (rental income minus expenses) by its purchase price or current market value. This provides an indication of the investment's profitability and potential cash flow. There are two primary types of yield in commercial real estate:

- Gross Yield** = (Annual Rental Income / Property Purchase Price or Market Value) x 100.
This is the annual rental income generated by a property as a percentage of its purchase price or current market value, without accounting for expenses like maintenance, property management fees, and vacancy rates.
- Net Yield** = (Annual Net Income / Property Purchase Price or Market Value) x 100.
This is a more accurate representation of the actual return on investment as it factors in expenses like maintenance, property management fees, and vacancy rates. It is the annual net income generated by a property as a percentage of its purchase price or current market value.

Yield is just one of the many factors investors consider when evaluating commercial real estate investments. Other important factors include location, property type, tenant quality, and market conditions.

Estimated vacancy

This is determined based on actual market conditions and expected market conditions at the end of existing lease agreements.

Ownership expenses

Ownership expenses are estimated based on lease agreement, estimated maintenance costs to maintain the building's capacity over its economic life.

| Investment properties in balance sheet | 31 December 2023 | 31 December 2022 |
|---|----------------------|----------------------|
| Investment properties measured at fair value | 1 120 598 432 | 1 002 753 675 |
| Investment properties under construction measured at cost | 741 078 | 13 614 919 |
| Investment properties excl. right-of-use asset, investment property | 1 121 339 510 | 1 016 368 594 |
| Right-of-use asset, investment property (cf. note 18/IFRS 16) | 28 876 498 | 23 909 386 |
| Sum | 1 150 216 008 | 1 040 277 981 |

| Investment properties measured at fair value | 31 December 2023 | 31 December 2022 |
|---|----------------------|----------------------|
| Opening balance | 1 002 753 675 | 751 914 664 |
| Purchase of investment property | - | 195 839 578 |
| Sale of investment property | - | - |
| Capital expenditure on investment properties | 43 572 937 | 1 710 182 |
| Net gains/losses from fair value adjustments in the period | 3 960 754 | 5 133 302 |
| Currency effects | 70 166 493 | 48 155 949 |
| Fair value per 31.12 | 1 120 453 859 | 1 002 753 675 |
| Investment properties held for continued investment, measured at fair value | 1 120 453 859 | 1 002 753 675 |
| Investment properties held for sale, measured at fair value | - | - |
| Closing balance investment properties measured at fair value | 1 120 453 859 | 1 002 753 675 |

| Overview of inputs for valuation | 31 December 2023 | 31 December 2022 |
|---|------------------|------------------|
| Valuation Level | 3 | 3 |
| Valuation model | DCF | DCF |
| Fair Value | 1 120 453 859 | 1 002 753 675 |
| Number of square meters (including developments under construction) | 124 201 | 124 064 |
| WAULT | 9.14 | 9.1 |
| Contracted rent at 31.12.2022 measured in NOK | 93 563 292 | 84 573 522 |
| Actual vacancy | 100% | 99% |
| Net Yield (interval) | 7.05%-10.25% | 7.00%-9.75% |
| Currency | 11.2405 | 10.5138 |

Sensitivity analysis

| Sensitivity - Valuations (market value) | 31/12/2023 | | 31/12/2022 | |
|---|------------------|------------------|------------------|------------------|
| | Value change (+) | Value change (-) | Value change (+) | Value change (-) |
| <i>Exit yield:</i> | | | | |
| +/- 0.25 percentage points | -30 423 526 | 32 277 073 | -14 824 458 | 15 665 562 |
| +/- 0.50 percentage points | -59 150 625 | 66 585 103 | -26 915 328 | 32 487 642 |
| +/- 1.00 percentage points | -112 059 051 | 142 126 591 | -53 620 380 | 69 706 494 |

Currency risk

The group has financial risk linked to the conversion of subsidiaries in Lithuania (EUR) to the presentation currency (NOK).

| Sensitivity - Net Asset Value | | Value change (+) | Value change (-) | Value change (+) | Value change (-) |
|---|---------|------------------|------------------|------------------|------------------|
| Increase/decrease NOK/EUR - balance date (EURNOK 11.2405) | +/-2.5% | -12 772 088 | 12 772 088 | -10 301 997 | 10 301 997 |
| Increase/decrease NOK/EUR - balance date (EURNOK 11.2405) | +/-5.0% | -25 544 176 | 25 544 176 | -20 603 995 | 20 603 995 |

Adjusted valuations for the purpose of the financial statements

The average fair value of investment properties estimated by external valuers have been adjusted by a total of MNOK -10.4 to arrive at the fair value booked. The adjustments have been made to reflect the uncertainties related to future capital expenditure requirements and assumed risk related to contract renewals. See reconciliation of adjustments below.

| | Asset 1 | Asset 2 | Asset 3 | Asset 4 | Asset 5 | Asset 6 | Asset 7 |
|--|-------------|-------------|-------------|-------------|-----------|-------------|------------|
| Average fair value estimated by external valuers | 111 842 975 | 137 358 910 | 188 727 995 | 148 992 828 | 9 161 008 | 195 584 700 | 14 387 840 |
| Adjustment 1 | (2 360 505) | | | | | | |
| Adjustment 2 | | (899 240) | | | | | |
| Adjustment 3 | | | (1 507 022) | | | | |
| Adjustment 4 | | | | (2 585 315) | | | |
| Adjustment 5 | | | | | (393 418) | | |
| Adjustment 6 | | | | | | (2 862 906) | |
| Adjustment 7 | | | | | | | 168 608 |
| Fair value booked per 31.12.23 | 109 482 470 | 136 459 670 | 187 220 973 | 146 407 513 | 8 767 590 | 192 721 794 | 14 556 448 |

Investment properties under construction measured at cost

BSP assess that the fair value of their properties under construction cannot be measured reliably and as such measure these at cost until completion. The cost is considered to better reflect the underlying value of the investment property as the uncertainty related to the estimation of the fair value is deemed to be substantial. The properties under construction will be measured at fair value when its fair value is reliably measurable or construction is completed, whichever is earlier.

| Investment properties under construction measured at cost | 31 December 2023 | 31 December 2022 |
|---|----------------------|--------------------|
| Opening balance | 0 | 0 |
| Capital expenditure on investment properties under construction | 741 078 | 13 614 919 |
| Book value investment properties under construction measured at cost | 741 078 | 13 614 919 |
| Book value of investment property pledged as security for debt | 1 119 857 355 | 989 138 304 |

Information regarding leased investment properties:

As of 31/12/2023 the BSP portfolio includes 7 leased land plots. All leased land plots are on long-term leases. The leases are accounted for in line with IFRS 16 and IAS 40. Refer to note 13 for further information. The land leases are regulated annually in accordance with municipal decisions.

Note 5 Employee benefit expenses

| Group's employee benefit expenses | 2023 | 2022 |
|--|-------------------|-------------------|
| Salaries (incl. holiday pay) | 13 166 570 | 11 191 995 |
| Employer's national insurance contributions | 797 439 | 573 517 |
| Pension expenses | 180 015 | 154 259 |
| Other payments / benefits | 1 342 883 | 69 252 |
| Total | 15 486 907 | 11 989 023 |
| Remuneration to executive management | 2023 | 2022 |
| Salaries (incl. holiday pay) | 3 232 704 | 2 777 910 |
| Bonus | 404 143 | 662 228 |
| Pension expenses | 83 692 | 80 263 |
| Other payments / benefits | 65 128 | 72 652 |
| Total | 3 785 667 | 3 896 618 |
| Remuneration to CEO | 2023 | 2022 |
| Salaries (incl. holiday pay) | 1 567 832 | 1 523 747 |
| Bonus | 188 162 | 423 738 |
| Pension expenses | 83 692 | 77 452 |
| Other payments / benefits | 61 759 | 18 101 |
| Total | 1 901 445 | 2 320 185 |
| Average number of full-time equivalents | 16 | 16 |

The company is subject to the defined contribution plan and meets the requirements of the law.

The group has not granted loans or provided security for shareholders, board members or employees in 2023 or 2022.

The CEO is entitled to 6 months salary upon termination of employment.

The aim is to create the right conditions for recruiting and keeping members of the management who possess the qualities required to manage the operations of the company profitably and with correct set of values and principles aligned with the company's. The individual employee's remuneration must be competitive and reflect the person's area of responsibility and performance of the work. The remuneration may consist of a combination of fixed and ongoing performance and other remuneration, including:

- Benefits in kind that appear in employment agreements (for example telephone/ICT solutions, car maintenance and insurance schemes).
- Collective and individual pension schemes.

The remuneration can include share and share value-based schemes based on the company's owned shares. However, the company cannot offer such incentives beyond existing owned shares without being approved in advance by the company's annual general meeting. For the financial year, executive personnel have received a total of 1,000 shares. The company distributed a total of 1,984 shares during the financial year to its employees.

| | 2023 | 2022 |
|---|---------|---------|
| Remuneration provided to the board of directors (ex. employer's national insurance contributions) | 950 000 | 935 000 |

Note 6 Other operating assets

| 2023 | Cars & vehicles | Machinery & equipment | Software & other fixed assets | Total |
|---|------------------|-----------------------|-------------------------------|-------------------|
| Opening balance at 01.01. | 1 428 419 | 630 160 | 972 031 | 3 030 610 |
| Additions during the year | 383 917 | 57 106 | 112 500 | 553 523 |
| Disposals during the year | -175 649 | -409 160 | 0 | -584 809 |
| Currency differences | 98 730 | 39 797 | 0 | 138 527 |
| Closing balance as of 31.12. | 1 735 417 | 317 903 | 1 084 531 | 3 137 852 |
| Accumulated depreciation and amortisation as of 01.01. | -783 102 | -377 546 | -142 930 | -1 303 578 |
| This year's depreciation | -249 675 | -59 662 | -187 807 | -497 144 |
| This year's amortisation | 111 532 | 260 786 | | 372 318 |
| Currency adjustment of accumulated depreciation and amortisations | -51 949 | -27 666 | 1 306 | -78 310 |
| Accumulated depreciation and amortisations of 31.12. | -973 193 | -204 089 | -329 431 | -1 506 713 |
| Carrying amount at 31.12.2023 | 762 224 | 113 814 | 755 100 | 1 631 138 |
| Estimated useful life | 6-10 years | 5 years | 3-5 years | |
| Depreciation plan | Straight-line | Straight-line | Straight-line | |
| 2022 | Cars & vehicles | Machinery & equipment | Software & other fixed assets | Total |
| Opening balance at 01.01. | 1 357 092 | 486 953 | 109 477 | 1 953 522 |
| Additions during the year | - | 119 163 | 856 800 | 975 963 |
| Disposals during the year | - | - | - | 0 |
| Currency differences | 71 327 | 24 044 | 5 754 | 101 125 |
| Closing balance as of 31.12. | 1 428 419 | 630 160 | 972 031 | 3 030 610 |
| Accumulated depreciation and amortisation as of 01.01. | -532 361 | -264 555 | -58 599 | -855 515 |
| This year's depreciation | -214 038 | -96 472 | -79 747 | -390 257 |
| Currency adjustment of accumulated depreciation and amortisations | -36 703 | -16 519 | -4 584 | -57 806 |
| Accumulated depreciation and amortisations of 31.12. | -783 102 | -377 546 | -142 930 | -1 303 578 |
| Carrying amount at 31.12.2022 | 645 317 | 252 614 | 829 101 | 1 727 032 |
| Estimated useful life | 6-10 years | 5 years | 3-5 years | |
| Depreciation plan | Straight-line | Straight-line | Straight-line | |

Note 7 Operating costs

| | 2023 | 2022 |
|---|------------------|------------------|
| Real estate tax and land tax | 2 427 888 | 1 524 672 |
| Maintenance and fit-out | 378 924 | 339 953 |
| Insurance | 525 998 | 469 195 |
| Other direct ownership costs (excl. salaries) | 0 | 114 357 |
| Total | 3 332 810 | 2 448 177 |

Note 8 Other administrative costs

| | 2023 | 2022 |
|--|------------------|------------------|
| Audit fee (see information in the table below) | 895 993 | 880 880 |
| Fees for accounting & financial assistance | 542 902 | 879 173 |
| Legal assistance | 262 917 | 1 437 694 |
| Agent fees | 570 961 | 582 385 |
| Provision for expected loss on receivables | 0 | 2 000 000 |
| Other operating expenses | 4 033 836 | 3 560 331 |
| Total | 6 306 609 | 9 340 462 |

| Audit fee (ex. VAT) | 2023 | 2022 |
|---|----------------|----------------|
| Statutory Audit | 692 971 | 771 414 |
| Tax advisory | 26 445 | 53 404 |
| Other attestation and advisory services | 176 577 | 56 062 |
| Total | 895 993 | 880 880 |

Note 9 Finance income and expenses

| Finance income | 2023 | 2022 |
|--------------------------------|----------------|-------------------|
| Interest income | 311 398 | 161 598 |
| Currency gains (net) | 57 692 | 981 286 |
| Gain interest hedge agreements | - | 10 295 104 |
| Other financial income | - | 294 106 |
| Total | 369 089 | 11 732 094 |

| Finance expenses | 2023 | 2022 |
|--------------------------------------|-------------------|-------------------|
| Interest expenses | 38 199 310 | 17 020 806 |
| Loss interest hedge agreements | -5 939 299 | - |
| Interest expenses, lease liabilities | 755 664 | 623 272 |
| Other financial expenses | 876 057 | 742 503 |
| Total | 33 891 732 | 18 386 582 |

| Currency items | 2023 | 2022 |
|----------------------------|---------------|----------------|
| Exchange rate effects bank | 68 376 | 978 924 |
| Other currency items | -10 684 | 2 362 |
| Sum | 57 692 | 981 286 |

Note 10 Interest rate swap agreements

In order to adapt the debt portfolio to the group's target interest rate profile, the following financial instruments are used:

Interest rate swap agreement

Agreement to exchange interest terms for a specific nominal amount over a specific number of periods.

The financial instruments are measured at fair value on the reporting date. Changes in value during the accounting period are booked in profit or loss.

| Instruments as of 31.12.2023 | Type | Expiration year | Contract amount (principal) | Average interest rate |
|------------------------------|----------------------------------|-----------------|-----------------------------|-----------------------|
| Interest rate swap | Pays fixed and receives floating | 10/01/2024 | 12 699 000 | 0.58% |
| Interest rate swap | Pays fixed and receives floating | 10/01/2024 | 4 125 740 | 0.58% |
| Interest rate swap | Pays fixed and receives floating | 28/07/2025 | 254 405 | 0.72% |
| Interest rate swap | Pays fixed and receives floating | 28/07/2025 | 1 006 739 | 0.72% |
| Instruments as of 31.12.2022 | Type | Expiration year | Contract amount (principal) | Average interest rate |
| Interest rate swap | Pays fixed and receives floating | 10/01/2024 | 13 898 000 | 0.58% |
| Interest rate swap | Pays fixed and receives floating | 10/01/2024 | 4 515 000 | 0.58% |
| Interest cap rate | Pays fixed | 10/01/2025 | 1 251 247 | |
| Interest rate swap | Pays fixed and receives floating | 28/07/2025 | 1 591 567 | 0.72% |

Note 11 Tax

Amounts in NOK thousand

| Income tax expense | 2023 | 2022 |
|---------------------------|------------|--------------|
| Tax payable | -2 013 | 1181 |
| Change in deferred tax | 2 913 | 8 032 |
| Income tax expense | 900 | 9 213 |

| Income tax payable is calculated as follows: | 2023 | 2022 |
|--|----------------|--------------|
| Profit before tax | 29 868 | 56 193 |
| Permanent differences | -17 920 | -67 557 |
| Change temporary differences | -37 863 | 7887 |
| Change in loss carry-forward | 15 137 | 10 811 |
| Adjustment for tax asset not booked | | 612 |
| Taxable income | -10 778 | 7 946 |

| | | |
|---|----------|--------------|
| Tax payable on the year's profit | -1 617 | 1 199 |
| Previous year tax adjustment | -396 | -17 |
| Payable tax on the year's profit after previous year tax adjustment | -2 013 | 1181 |
| Tax payable as of 01.01. | 2 132 | 3 065 |
| Currency effect on tax payable as of 01.01 | -217 | 199 |
| Taxes paid/settled during the year | -298 | -2313 |
| Tax payable in the balance sheet as of 31.12 | - | 2 132 |

| Specification of basis for deferred tax: | 31 December 2023 | 31 December 2022 |
|---|------------------|------------------|
| Loss carried forward (TLCF) | 110 617 | 157 301 |
| Investment property | -513 490 | -432 944 |
| Finance items | 23 112 | -8 535 |
| Other differences | 3 620 | -967 |
| Total | -376 141 | -285 145 |
| Deferred tax assets not booked in balance sheet | 52 691 | |
| Basis of deferred tax liability (-) / deferred tax asset (+) | -323 451 | -285 145 |
| | | |
| Deferred tax liability (-) / deferred tax asset (+) | -48 518 | -42 772 |
| Applicable tax rate | 15% | 15% |

As it is uncertain whether the parent company will be able to make use of its deferred tax advantage, this is not included in the calculation of the group's tax advantage.

Lithuania's tax rate of 15% has been used in the group's calculation of deferred tax.

| Reconciliation between nominal and actual tax expense rate | 2023 | 2022 |
|--|------------|--------------|
| Profit before tax | 29 868 | 56 193 |
| Financial profit multiplied by nominal tax rate (22%) | 6 571 | 12 362 |
| Adjustment tax rate Lithuania (15 %) | -1 108 | -3 933 |
| Tax effect of permanent differences (15 %) | -2 688 | -10 134 |
| Tax effect of other differences (15 %) | -1 479 | 10 935 |
| Previous year tax adjustment (15 %) | -396 | -17 |
| Income tax expenses | 900 | 9 213 |
| | | |
| Effective tax rate | 3.0 % | 16.4% |

Note 12 Earnings per share

The calculation of basic earnings per share has been based on profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding during the year.

The company has not issued options or other financial instruments which have a dilutive effect on outstanding shares.

| Earnings per share | 2023 | 2022 |
|---|-------------|-------------|
| Profit after tax attributable to shareholders | 28 968 347 | 46 979 484 |
| Average number of outstanding shares | 6 677 837 | 6 677 837 |
| Earnings per share | 4.34 | 7.04 |

Note 13 Lease agreements where the group is the lessee**Lease agreements where the group is the lessee**

The group has lease agreements relating to the lease of land in several subsidiaries. The group applies the fair value model to right-of-use assets associated with the property lease contracts. Leased assets included in investment properties at 31 December 2023 was NOK 28.6 million (NOK 23.9 million per 31/12/22). Changes in the value of right-of-use assets measured according to IAS 40 are included in the consolidated statement of profit and loss, and amount to NOK 3.9 million (2022: NOK 1.1 million).

| Overview of changes to right of use assets and lease liabilities | Right-of-use assets | Lease liabilities |
|--|---------------------|-------------------|
| Opening balance 1 January 2023 | 24 140 852 | 24 139 006 |
| Payments | | -1 050 421 |
| Depreciation | -162 192 | |
| Additions | 1 562 360 | 1 562 360 |
| Other / exchange differences | 3 149 749 | 4 632 013 |
| Balance per 31 December 2023 | 28 690 768 | 29 282 958 |

| | | |
|---------------------------------------|-------------------|-------------------|
| Opening balance 1 January 2022 | 21 483 518 | 21 487 818 |
| Payments | - | -206 594 |
| Depreciation | -127 110 | - |
| Additions | 1 668 901 | 1 668 901 |
| Other / exchange differences | 1 115 542 | 1 188 881 |
| Balance per 31 December 2022 | 24 140 852 | 24 139 006 |

| Maturity analysis: Contractual, undiscounted cashflows | 31 December 2023 | 31 December 2022 |
|--|-------------------|-------------------|
| <i>Current liabilities</i> | | |
| - Less than one year | 1 006 002 | 871 265 |
| <i>Non-current liabilities</i> | | |
| - One to five years | 3 466 930 | 2 976 888 |
| - More than five years | 72 399 950 | 59 685 192 |
| Total | 76 872 882 | 63 533 345 |

| Amounts recognized in the consolidated statement of income | 2023 | 2022 |
|--|-----------------|-----------------|
| Depreciation | -162 192 | -127 110 |
| Interest expense | -755 664 | -623 272 |
| Total | -917 856 | -750 382 |

| Amounts recognized in statement of cashflows | 2023 | 2022 |
|--|-------------------|-----------------|
| Interest payments | -755 664 | -623 272 |
| Payments of principal | -294 757 | -206 594 |
| Total lease payments | -1 050 421 | -829 866 |

| Right-of-use assets specified by type | Land | Cars | Total |
|---------------------------------------|-------------------|----------------|-------------------|
| Opening balance 1 January 2023 | 23 909 386 | 231 466 | 24 140 852 |
| Depreciation | 0 | -162 192 | -162 192 |
| Additions | 1 562 360 | 0 | 1 562 360 |
| Other / exchange differences | 3 085 994 | 63 755 | 3 149 749 |
| Balance per 31 December 2023 | 28 557 739 | 133 029 | 28 690 768 |

| | | | |
|-------------------------------------|-------------------|----------------|-------------------|
| Opening balance 1 January 2022 | 21 138 132 | 345 386 | 21 483 518 |
| Depreciation | 0 | -127 110 | -127 110 |
| Additions | 1 668 901 | 0 | 1 668 901 |
| Other / exchange differences | 1 102 353 | 13 189 | 1 115 542 |
| Balance per 31 December 2022 | 23 909 386 | 231 466 | 24 140 852 |

Note 14 Classification and measurement of financial assets and liabilities

The table below provides an overview of the classification of the group's financial assets and liabilities, and shows the valuation hierarchy for financial instruments that are measured at fair value. The table also shows the balance sheet values and fair value for the group's financial instruments.

| 31 December 2023 | Valuation hierarchy level | Financial instruments at fair value over profit and loss | Financial instruments at amortized cost | Total book value | Total fair value |
|---|---------------------------|--|---|---------------------|---------------------|
| Assets | | | | | |
| Financial fixed assets | 2 | | 2 391 434 | 2 391 434 | 2 391 434 |
| Accounts receivable and other receivables | 2 | | 6 298 097 | 6 298 097 | 6 298 097 |
| Bank deposits and cash | 1 | | 40 887 760 | 40 887 760 | 40 887 760 |
| Interest rate swap | 2 | 626 685 | | 626 685 | 626 685 |
| Total financial assets | | 626 685 | 49 577 292 | 50 203 977 | 50 203 977 |
| Liabilities | | | | | |
| Debt to credit institutions | 2 | | -579 495 243 | -579 495 243 | -579 495 243 |
| Accounts payable and other debts | 2 | | -19 908 298 | -19 908 298 | -19 908 298 |
| Interest rate swap | 2 | | | | |
| Total financial liabilities | | 0 | -599 403 541 | -599 403 541 | -599 403 541 |
| Valuation level 1 (net) | | | 40 887 760 | 40 887 760 | 40 887 760 |
| Valuation level 2 (net) | | 626 685 | -590 714 009 | -590 087 324 | -590 087 324 |
| Valuation level 3 (net) | | - | - | - | - |
| 31 December 2022 | | | | | |
| Assets | | | | | |
| Financial fixed assets | 2 | - | 134 068 | 134 068 | 134 068 |
| Accounts receivable and other receivables | 2 | - | 7 796 744 | 7 796 744 | 7 796 744 |
| Bank deposits and cash | 1 | - | 44 083 195 | 44 083 195 | 44 083 195 |
| Interest rate swap | 2 | 6 581 187 | - | 6 581 187 | 6 581 187 |
| Total financial assets | | 6 581 187 | 52 014 007 | 58 595 194 | 58 595 194 |
| Liabilities | | | | | |
| Debt to credit institutions | 2 | - | -601 809 445 | -601 809 445 | -601 809 445 |
| Accounts payable and other debts | 2 | - | -24 297 383 | -24 297 383 | -24 297 383 |
| Interest rate swap | 2 | - | - | - | - |
| Total financial liabilities | | - | -626 106 828 | -626 106 828 | -626 106 828 |
| Valuation level 1 (net) | | - | 44 083 195 | 44 083 195 | 44 083 195 |
| Valuation level 2 (net) | | 6 581 187 | -618 176 016 | -611 594 829 | -611 594 829 |
| Valuation level 3 (net) | | - | - | - | - |

Fair value hierarchy

The Group uses the following hierarchy to classify assets and liabilities, based on the input to the valuation methods used to measure and disclose their fair value.

Level 1: Use of quoted prices in active markets for identical assets and liabilities.

Level 2: Use of valuation methods with observable market data as input.

Level 3: Use of valuation methods where input is based on a significant degree of unobservable market data.

Valuation of financial instruments is performed by the group's finance department, in consultation with an external advisor. The valuation methods used are adapted to each financial instrument, and aim to make the most of the information available in the market.

Fair value of financial instruments measured at fair value in the balance sheet

Measurement of the fair value of the group's interest rate swaps and hedging instruments is valued based on inputs classified at level 2. The fair value of interest rate swaps and hedging instruments is estimated based on observable forward rates and yield curves, and confirmed by the financial institution with which the company has entered into the agreements.

Fair value of financial instruments measured at amortized cost in the balance sheet

In addition to the above-mentioned financial assets and liabilities which are carried in the balance sheet at fair value, the group's other financial assets and liabilities (financial instruments) are carried on the balance sheet at amortized cost. The fair value of these financial instruments as shown in the table above is expected to be approximately equal to the book value (amortized cost). The carrying value of bank deposits and cash is approximately equal to fair value due to the fact that these instruments have a short maturity. Correspondingly, the book value of receivables and trade payables is approximately equal to fair value as they are entered into under normal conditions and discounting is not assumed to have a significant effect. Bank loans are measured at the fair value of future cash flows, where account is taken of the assumed difference between the current margin and market conditions.

Note 15 Long-term receivables

| | 31 December 2023 | 31 December 2022 |
|-----------------------|------------------|------------------|
| Share investments | | - |
| Long-term receivables | 2 391 | 134 068 |
| Total | 2 391 | 134 068 |

Receivables are valued at its recoverable value.

Note 16 Other receivables and other current assets

| Other short term receivables as of 31.12: | 31. December 2023 | 31 December 2022 | 31 December 2021 |
|---|-------------------|------------------|------------------|
| VAT receivable | 1 698 386 | 966 834 | 409 472 |
| Prepaid tax and duties | 1 210 220 | 230 220 | 663 356 |
| Prepaid payments to suppliers | 516 142 | 2 531 697 | 713 091 |
| Other | 291 199 | -2 577 | 1 544 |
| Total | 3 715 947 | 3 726 173 | 1 787 463 |

Note 17 Cash and bank deposits

| | 31 December 2023 | 31 December 2022 |
|---|-------------------|-------------------|
| Bank deposits | 40 887 760 | 44 083 195 |
| Total Bank deposits in the statement of financial position | 40 887 760 | 44 083 195 |
| Restricted deposits related to employee tax deduction | 137 152 | 129 130 |

Note 18 Share capital and shareholder information

As at 31.12 the share capital was divided as follows:

| | Amount | Per value | Share capital |
|-----------------|-----------|-----------|---------------|
| Ordinary shares | 6 688 232 | 0,10 | 668 823 |
| Own shares | 8 611 | 0,10 | 861 |

As per 31.12 the 20 largest shareholders were:

| Shareholders | Ordinary shares | Shareholding in % |
|---|------------------|-------------------|
| UAB BALTIC EQUITY | 1 832 721 | 27.4 % |
| CENTRALKIRKEN | 1 098 260 | 16.4 % |
| CARPE DIEM AFSETH AS | 376 434 | 5.6 % |
| PIPPI INVEST AS | 225 000 | 3.4 % |
| TRIVON AS | 225 000 | 3.4 % |
| GAMBIT AS | 173 000 | 2.6 % |
| EIENDOMSKAPITAL NORGE V AS | 143 060 | 2.1 % |
| PASCAL HOLDING AS | 103 703 | 1.6 % |
| LILLEBY, DAG HAAKON | 100 000 | 1.5 % |
| OLAV HJORTESET AS | 91 481 | 1.4 % |
| RIEVE KAPITAL AS | 86 838 | 1.3 % |
| ANDERSEN-GOTT, TORE | 59 139 | 0.9 % |
| HJORTESET, OLAV | 58 519 | 0.9 % |
| DUPUY, PASCAL FREDERIC | 57 658 | 0.9 % |
| DUPUY, BERIT MYHRE | 57 657 | 0.9 % |
| BONAVISTA AS | 52 628 | 0.8 % |
| BRØDRENE HJORTESET AS | 52 578 | 0.8 % |
| JED INVEST AS | 46 000 | 0.7 % |
| EGER, NICOLAI ANDREAS | 45 600 | 0.7 % |
| OPPØYEN, ALF | 40 000 | 0.6 % |
| Total of the 20 largest shareholders | 4 925 276 | 73.6 % |

Shares held by board of directors and senior executives as of 31.12:

| Shareholders | Role | Ordinary shares 2023 | Ordinary shares 2022 |
|----------------------------|--------------|----------------------|----------------------|
| UAB BALTIC EQUITY | Chairman | 1 832 721 | 1 829 721 |
| CENTRALKIRKEN | Board member | 1 098 260 | 1 098 260 |
| CARPE DIEM AFSETH AS | Board member | 376 434 | 376 434 |
| EIENDOMSKAPITAL NORGE V AS | Board member | 143 060 | 115 796 |
| HOLSTEIN INVEST AS | Board member | 32 861 | 32 861 |
| MOSVOLD, JOHN DAVID | Board member | 22 276 | 22 276 |
| HAGEN, BERGER & AAS AS | CEO | 13 334 | 13 334 |
| ARTHEN INVEST AS | CEO | 3 709 | 2 673 |

Note 19 Interest bearing liabilities

| | 31 December 2023 | 31 December 2022 |
|--|--------------------|--------------------|
| Interest-bearing debt | 579 495 243 | 601 809 445 |
| Bank deposits | -40 887 760 | -44 083 195 |
| Financial derivatives | -626 685 | -6 581 187 |
| Net interest-bearing debt | 537 980 797 | 551 145 063 |
| Investment properties (excl. additions related to IFRS 16) | 1 121 339 510 | 1 016 368 594 |
| Group Net LTV | 48.0 % | 54.2 % |

Covenant requirements

All bank loans, except for UAB Grandus, are financed by Luminor Bank while UAB Grandus is financed by SEB. The group was not in breach of covenants at the end of the year 2023

Luminor:

- LTV*: Max 70 % (consolidated)
- DSCR**: Minimum 1.20 (consolidated)
- Cash buffer: 12 month interest in cash reserves in accounts

SEB:

- LTV*: Max 60 %
- DSCR**: Minimum 1.10

Abbreviations explained:

* LTV = Loan-to-value.

** DSCR = The coverage ratio of EBITDA *** over total debt payment per year. In the BSP Group, this is only applied for the real estate SPV's holding assets with Mortgage. Hence, central administration and company costs in management companies and Holding companies are not part of EBITDA calculation for bank covenants.

*** EBITDA = Earnings Before Interest, Taxes, Depreciation, and Amortization.

Note 20 Debt to credit institutions

| Interest-bearing liabilities | Non-current | | Current | |
|---|--------------------|--------------------|-------------------|-------------------|
| | 31 December 2023 | 31 December 2022 | 31 December 2023 | 31 December 2022 |
| Borrowings from credit institutions | 616 954 774 | 523 424 243 | 27 918 014 | 24 810 505 |
| Other interest-bearing liabilities | 0 | 19 450 427 | 9 541 517 | 35 339 658 |
| Total interest-bearing liabilities | 616 954 774 | 542 874 671 | 37 459 531 | 60 150 163 |

| Interest bearing liabilities specified per currency | 31 December 2023 | | 31 December 2022 | |
|---|------------------|--------------------|------------------|--------------------|
| | Currency amount | NOK amount | Currency amount | NOK amount |
| EUR | 53 866 065 | 605 481 577 | 55 374 182 | 581 317 427 |
| NOK | 48 932 728 | 48 932 728 | 21 707 480 | 21 707 480 |
| Total interest-bearing liabilities | | 654 414 305 | | 603 024 907 |



Concept visualisation | Liepų Street, Klaipėda
 Liepų Parkas (3.6 hectare) | Retail and business park

| Interest-bearing liabilities - maturity 31 December 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 and later | Total |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Total interest-bearing liabilities amount 1.1 | 612 970 521 | 575 892 070 | 498 213 604 | 470 532 918 | 446 002 473 | 423 702 349 | |
| Yearly amortisation of borrowings from credit institutions and other IBD* | 27 680 687 | 27 680 687 | 27 680 687 | 24 530 445 | 22 300 124 | - | 129 872 629 |
| Matured repayments of loans | 9 397 764 | 49 997 779 | | 446 002 473 | 0 | | 505 398 016 |
| Total interest-bearing liabilities excl. prepaid borrowing expenses | 37 078 451 | 77 678 466 | 27 680 687 | 470 532 918 | 22 300 124 | - | 635 270 645 |
| Interest to be paid on interest-bearing liabilities (margin) - 2.19% average | 18 138 381 | 15 906 064 | 10 607 774 | 10 036 063 | 9 523 268 | | 64 211 550 |
| 3-month Euribor (4.0%) | 23 282 952 | 22 482 069 | 19 374 930 | 18 330 708 | 17 394 096 | | 100 864 756 |
| Interest rate SWAP (0.58%) - income (estimate) | -480 038 | -480 038 | -480 038 | | | | -1 440 114 |
| Total interest payments | 40 941 295 | 37 908 095 | 29 502 667 | 28 366 770 | 26 917 364 | 0 | 163 636 192 |
| New borrowings (development loan, investment loan, re-leverage etc.) | 0 | 0 | 0 | 446 002 473 | 0 | | |
| Total future payments on interest-bearing liabilities | 78 019 746 | 115 586 561 | 57 183 354 | 498 899 688 | 49 217 488 | - | 798 906 836 |
| Total future payments excluding re-finance of whole portfolio | | | | | | | 291 277 260 |

| Interest-bearing liabilities - maturity 31 December 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 and later | Total |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Total interest-bearing liabilities amount 1.1 | 603 024 907 | 563 139 132 | 516 901 206 | 492 370 761 | 467 840 316 | 467 840 316 | |
| Yearly amortisation of borrowings from credit institutions and other IBD* | 24 530 445 | 24 530 445 | 24 530 445 | 24 530 445 | | - | 98 121 780 |
| Matured repayments of loans | 33 747 831 | 21 707 480 | | | 467 840 316 | | 523 295 627 |
| Total interest-bearing liabilities excl. prepaid borrowing expenses | 58 278 276 | 46 237 925 | 24 530 445 | 24 530 445 | 467 840 316 | - | 621 417 407 |
| Interest to be paid on interest-bearing liabilities (margin) - 2.14% average | 12 313 653 | 11 324 162 | 10 799 210 | 10 274 259 | 10 011 783 | | 54 723 066 |
| 3-month Euribor (3.5%) | 20 139 152 | 18 520 825 | 17 662 259 | 16 803 694 | 16 374 411 | | 89 500 342 |
| Interest rate SWAP (0.58%) - income (estimate) | -6 523 239 | | | | | | -6 523 239 |
| Total interest payments | 25 929 566 | 29 844 987 | 28 461 469 | 27 077 952 | 26 386 194 | - | 137 700 169 |
| New borrowings (development loan, investment loan, re-leverage etc.) | 18 392 500 | | | | 467 840 316 | | |
| Total future payments on interest-bearing liabilities | 84 207 842 | 76 082 912 | 52 991 915 | 51 608 397 | 494 226 510 | - | 759 117 576 |
| Total future payments excluding re-finance of whole portfolio | | | | | | | 291 277 260 |

* IBD = Interest-Bearing Debt

Note 21 Other short-term debt

Other short-term liabilities in the group as of 31/12:

| | 31 December 2023 | 31 December 2022 |
|-------------------------------|-------------------|-------------------|
| Prepaid payments from tenants | 9 089 542 | 8 801 636 |
| Unpaid dividends | 422 920 | 347 119 |
| Accrued holiday pay | 1 002 453 | 993 882 |
| Other salary provisions | 1 600 169 | 1 404 261 |
| Payable dues and other taxes | 3 812 022 | 2 803 534 |
| Other | 743 747 | 1 663 620 |
| Total | 16 670 853 | 16 014 052 |

Mezzanine loan and seller's credit is classified as interest-bearing debt in the balance sheet and are therefore specified under note 20.

Note 22 Financial risk management

The Group is exposed to financial risk through variations in interest rates and exchange rates. The Company is also dependent on access to financing in the banking and capital markets. The risk of losses on receivables is also closely monitored because of the market turbulence and the Russian invasion of Ukraine and its effect on the Baltic states and the global economy.

Capital Management

Capital management focuses on the optimal balance between equity and debt in a company's capital structure. It aims to maximize shareholder value and ensure long-term financial stability by minimizing the cost of capital and maintaining an appropriate level of financial flexibility for its operations.

Currently the board has set a target in its investment and company strategy to not go over 65 % loan-to-value and maintain a minimum 12-month interest coverage liquidity buffer. At the date of this report, the loan to value ratio for the Group's RE portfolio is 53 % and including the group leverage positions 58.43 % (excluding cash reserves). The group's total cash position was MNOK 41 per 31.12.2023, which is considered in line with the strategy on cash reserves of minimum 12 month interest coverage. The net LTC inc cash reserves was at 31.12.2023 56.37%.

The Group is exposed to financial risk and has defined the following relevant risk areas:

Credit risk

Credit risk is assessed at group level and is mainly linked to the risk of incurring losses as a result of tenants not paying the agreed rent. Rent payment is normally secured with a rent deposit or payment guarantees from banks or guaranteed by parent companies, with a high credit rating. In recent years, the group has had relatively low losses on rental claims, and the risk that the group will incur significant losses because of bankruptcies among tenants, is considered moderate. Realised losses have not increased significantly during the covid pandemic or the economic downturn in 2023, and the group considers that the rental income achieved in the financial year and the development of the pandemic and market uncertainties indicate that the paying capacity of the tenants will be maintained overall. In recent years, rental losses have accounted for less than 0.5 % of the group's rental income.

Please refer to note 20 for maturity analysis related to the group's debt and other payables.

Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the financial liabilities when they are due. The liquidity risk is mitigated by having adequate cash/liquidity reserves, a moderate loan-to-value ratio and long-term loan agreements. The liquidity reserve consists of liquid current assets and unused long-term credit lines in larger financial institutions. The board has set targets for the group's liquidity reserves which will both ensure financial freedom of action to be able to exploit investment opportunities quickly, and to contribute to significantly reducing the financial risk. The liquidity risk linked to the refinancing of the group's debt is mitigated by balancing the refinancing need within the next period in relation to the group's liquidity reserve.

There are financial covenant requirements (loan conditions) in all of the group's bank loan agreements related to equity share, debt service cost coverage ratio and loan-to-value ratio. The group has fulfilled all requirements in the loan agreements in the financial year. The group has a decent to good margin in relation to the defined covenant requirements, and the risk of breach of these requirements is considered to be low for the next 12 months. The group has assessed that there is a low probability that the covid pandemic or current market turbulence will affect the group's ability to service its financial liabilities in the next 12 months.

Optimisation of the Company's short-term and long-term financing is a natural part of the Company's daily operations, and the Company makes ongoing strategic assessments in this connection, which may include the sale of assets, refinancing of existing loans, bond financing, M&A, and/or raising capital from the Company's shareholders or external investors to ensure continued operations.

Please refer to note 20 for maturity analysis related to the group's debt and other payables.

Currency risk

The Group is also exposed to currency risk against NOK, as the Group's investments, revenues, and the majority of costs are in euros. All properties are financed through debt in euros, collectively forming a natural hedge for part of the currency risk. The remaining exposure is not hedged by the Group, in line with the company's strategy to allow investments in Baltic Sea Properties to also include a euro exposure for the investor.

Sensitivity

| | |
|---|------------|
| EURNOK 31/12/2023 | 11.24 |
| -10% | 10.12 |
| +10% | 12.36 |
| Effect of +/- 10% change in exchange rate on the group's equity in NOK: | 32 356 358 |

Interest rate risk

Changes in interest rates can have a significant impact on the value of real estate assets, the cost of financing, and the ability of real estate companies to generate income. The risk associated with unpredictable cost of financing, can be mitigated by having a portion of long-term fixed interest rates in the financing mix. The board closely discuss targets for the share of fixed interest depending on the cost at the time. Interest positions and interest profiles are reported to the board on a regular basis. The Group has currently no direct policy of ensuring fixed interest hedges however has regular discussions on the features of floating vs fixed interest measures in the financing mix.

The group currently holds fixed interest agreements for approximately 4.3 % of the loan portfolio. The remaining term was 1.34 years per 31.12. Interest hedging in the group is mainly carried out using financial instruments at portfolio level. The group does not apply hedge accounting in accounting for the swap and cap agreements.

Sensitivity

| 31/12/2023 | | | | |
|--|------------------------------------|---------------------|-------------------------------------|------------------------------|
| Euribor interest rate - sensitivity (effect of interest swaps not included) | Interest cost p.a (bank margin) | EURIBOR cost p.a | Full interest + Euribor cost p.a | Effective interest margin |
| 2.0 % | NOK 12 737 330 | NOK 11 641 994 | NOK 24 379 324 | 4.19% |
| 2.5 % | NOK 12 737 330 | NOK 14 552 493 | NOK 27 289 823 | 4.69% |
| 3.0 % | NOK 12 737 330 | NOK 17 462 991 | NOK 30 200 321 | 5.19% |
| 3.5 % | NOK 12 737 330 | NOK 20 373 490 | NOK 33 110 820 | 5.69% |
| 4.0 % | NOK 12 737 330 | NOK 23 283 988 | NOK 36 021 318 | 6.19% |
| Shows cost at 3-month EURIBOR at respective rates. | | | | |

| 31/12/2022 | | | | |
|--|------------------------------------|---------------------|-------------------------------------|------------------------------|
| Euribor interest rate - sensitivity (effect of interest swaps not included) | Interest cost p.a (bank margin) | EURIBOR cost p.a | Full interest + Euribor cost p.a | Effective interest margin |
| 2.0 % | NOK 11 037 724 | NOK 10 303 365 | NOK 21 341 090 | 4.14% |
| 2.5 % | NOK 11 037 724 | NOK 12 879 207 | NOK 23 916 931 | 4.64% |
| 3.0 % | NOK 11 037 724 | NOK 15 455 048 | NOK 26 492 773 | 5.14% |
| 3.5 % | NOK 11 037 724 | NOK 18 030 889 | NOK 29 068 614 | 5.64% |
| 4.0 % | NOK 11 037 724 | NOK 20 606 731 | NOK 31 644 455 | 6.14% |
| Shows cost at 3-month EURIBOR at respective rates. | | | | |

| 31/12/2021 | | | | |
|--|------------------------------------|---------------------|-------------------------------------|------------------------------|
| Euribor interest rate - sensitivity (effect of interest swaps not included) | Interest cost p.a (bank margin) | EURIBOR cost p.a | Full interest + Euribor cost p.a | Effective interest margin |
| 2.0 % | NOK 8 711 416 | NOK 8 056 777 | NOK 16 768 193 | 4.16% |
| 2.5 % | NOK 8 711 416 | NOK 10 070 971 | NOK 18 782 387 | 4.66% |
| 3.0 % | NOK 8 711 416 | NOK 12 085 166 | NOK 20 796 581 | 5.16% |
| 3.5 % | NOK 8 711 416 | NOK 14 099 360 | NOK 22 810 775 | 5.66% |
| 4.0 % | NOK 8 711 416 | NOK 16 113 554 | NOK 24 824 970 | 6.16% |
| Shows cost at 3-month EURIBOR at respective rates. | | | | |

The table shows the sensitivity and effect of budgeted interest cost (fixed bank margin) plus a 3-month EURIBOR assumption on a range between 2% - 4% in the respective period.

Euribor at the end of 2021 was -0.570 %. Euribor at the end of 2022 was 2.162 %. Euribor at the end of 2023 was 3.905 %.

The sensitivity table presented above does not consider Group financing options like mezzanine facilities, as they do not include a Euribor component. It should be noted that the margins for the mezzanine facilities are 9% for Ambolt mezzanine and 8% for seller credit, respectively.

Further reference is made to finance table overview in note 20.

Note 23 Subsidiaries

The following companies are part of the group and therefore consolidated in the Consolidated financial statement

| Company | Ownership | Office | Percentage ownership |
|---|-----------|---------------------|----------------------|
| <u>Direct ownership:</u> | | | |
| BSP Asset Management Klaipėda UAB | Direct | Klaipėda, Lithuania | 100% |
| BSP Holding LT UAB | Direct | Vilnius, Lithuania | 100% |
| BSP Asset Management UAB | Direct | Vilnius, Lithuania | 100% |
| <u>Indirect ownership (owned via BSP Holding LT UAB):</u> | | | |
| BSP Logistic Property UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Logistic Property II UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Logistic Property IV UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Logistic Property V UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Logistic Property VI UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Logistic Property VII UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Logistic Property VIII UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Logistic Property IX UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Industrial Property III UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Industrial Property IV UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Retail Properties I UAB | Indirect | Vilnius, Lithuania | 100% |
| BSP Retail Properties V UAB | Indirect | Vilnius, Lithuania | 100% |
| Klaipėdos Verslo Parkas UAB | Indirect | Klaipėda, Lithuania | 100% |
| Liepy Parkas UAB | Indirect | Klaipėda, Lithuania | 100% |
| Pastatų Vystymas UAB | Indirect | Klaipėda, Lithuania | 100% |
| Prekybos Centras Grandus UAB | Indirect | Klaipėda, Lithuania | 100% |

Note 24 Segment information and rental income

The group has one operational segment as there are no material differences in risk and returns in the economic environments in which the company operates. The property portfolio consists of properties in Lithuania and internal reporting is consolidated into one reporting segment.

| Rental income | Segment | Geography | 2023 | 2022 |
|----------------------------|---------------------|-----------|-------------------|-------------------|
| Income from tenants | Investment property | Lithuania | 91 286 411 | 69 521 275 |
| Total rental income | | | 91 286 411 | 69 521 275 |

| Customers that aggregate 10 % or more of the Group's total revenues are disclosed in the table below | 2023 | 2022 |
|--|------------|------------|
| Logistics tenant 1 | 13 264 013 | 11 273 980 |
| Logistics tenant 2 | 12 907 721 | 11 120 223 |
| Logistics tenant 3 | 11 397 331 | 9 912 584 |

Lease management

The group mainly enters into long-term lease contracts with solid counterparties. The lease contracts mainly has fixed rent and include CPI increases.

The group's future accumulated rent from operational lease contracts per 31.12.23

The following table specifies contractual annual rent. Contracts at maturity are assumed not renewed or replaced by market rent (this to illustrate contractual revenue streams as per balance sheet date).

Please also refer to maturity analysis in the tables below.

| Amounts in NOK thousand | 2023 | 2022 |
|-------------------------|-------------|-------------|
| Less than 1 year | NOK 93 559 | NOK 84 543 |
| Between 1 and 2 years | NOK 93 559 | NOK 84 543 |
| Between 2 and 3 years | NOK 81 069 | NOK 84 543 |
| Between 3 and 4 years | NOK 81 069 | NOK 57 476 |
| Between 4 and 5 years | NOK 63 434 | NOK 46 561 |
| Between 5 and 6 years | NOK 63 434 | NOK 46 561 |
| Total (<6 years) | NOK 476 124 | NOK 404 227 |

The group's lease contracts per 31.12.2023 have the following maturity structure measured in annual rent*

| Amounts in EUR thousand | No of contracts | Contract rent (EUR) | Contract rent, % |
|-------------------------|-----------------|---------------------|------------------|
| Less than 1 year | | | |
| Between 1 and 5 years | 4 | € 3 788 | 45.5% |
| Between 5 and 10 years | | | |
| Over 10 years | 7 | € 4 536 | 54.5% |
| Total | 11 | € 8 324 | 100% |

The group's lease contracts per 31.12.2022 have the following maturity structure measured in annual rent*

| Amounts in EUR thousand | No of contracts | Contract rent (EUR) | Contract rent, % |
|-------------------------|-----------------|---------------------|------------------|
| Less than 1 year | | | |
| Between 1 and 5 years | 4 | € 3 614 | 44.9% |
| Between 5 and 10 years | | | |
| Over 10 years | 7 | € 4 430 | 55.1% |
| Total | 10 | € 6 539 | 100% |

The group's lease contracts per 31.12.2021 have the following maturity structure measured in annual rent*

| Amounts in EUR thousand | No of contracts | Contract rent (EUR) | Contract rent, % |
|-------------------------|-----------------|---------------------|------------------|
| Less than 1 year | | | |
| Between 1 and 5 years | 3 | € 2 481 | 37.9% |
| Between 5 and 10 years | | | |
| Over 10 years | 7 | € 4 058 | 62.1% |
| Total | 10 | € 6 539 | 100% |

* Grandus Shopping centre, the retail portfolio in BSP Retail Properties I UAB and Klaipeda Business Park are multi-tenant, but here presented as having one contract party.

Note 25 Reconciliation of liabilities from financing activities

Amounts in NOK thousand

| | 2023 | | 2022 | |
|--|-----------------------|-------------------|-----------------------|-------------------|
| | Interest-bearing debt | Lease obligations | Interest-bearing debt | Lease obligations |
| Liabilities as of 01.01 | 600 094 | 24 139 | 404 794 | 21 488 |
| New interest-bearing debt | 64 260 | - | 244 603 | - |
| Down-payment on interest bearing debt | -53 993 | - | -76 274 | - |
| Increase lease liabilities | - | 1 562 | - | 1 669 |
| Down-payment lease liabilities | - | -1 050 | - | -207 |
| Reclassification from long-term to short-term debt | - | - | - | - |
| Exchange rate effects | 44 054 | 4 632 | 26 971 | 1189 |
| Liabilities as of 31.12 | 654 414 | 29 283 | 600 094 | 24 139 |

Note 26 Uncertain liabilities

In 2011, the tax authorities requested information from the parent company regarding previously deducted issue costs related to the balance sheet for 2006. The parent company was then able to reduce its carry forward loss by NOK 23,688,757. This was part of the issue/facilitation fee that was considered to be part of the investment and therefore not gave a tax deduction. Furthermore, the decision states that additional tax of 30% of the tax of NOK 23,688,757, a total of NOK 1,989,856, will be effected in the first year the company makes a tax profit. There is thus a contingent liability of NOK 1,989,856 for which there is no provision in the accounts as the company considers it less than 50% likely that it will make a tax profit. This assessment is based on the fact that the company's main source of income is dividends from subsidiaries, which are not subject to taxation.

Per 31.12.2023, the parent company had a deferred tax asset of MNOK 11.6 which the company has chosen to not book in its balance sheet as it not expects to come in a position of taxation where it will be able to make use of the tax asset.

Note 27 Transactions with related parties

The seller credit from Baltic Equity Group UAB (and other sellers) as part of the acquisition of Grandus shopping center in May 2022, had an ingoing balance per 1st of January 2023 of EUR 3.2 million. On the 28th of November, BSP repaid EUR 2.37 million (plus EUR 230 thousand in accumulated interest), resulting in the outgoing balance per 31st of December 2023 to be EUR 830 thousand.

The seller credit originally had a 12-months repayment period, maturing on the 23rd of May 2023, but its maturity was extended during the year, until the end of 2024.

Note 28 Russia's invasion of Ukraine

Russia's invasion of Ukraine in 2022 has markedly escalated geopolitical tensions at both regional and international levels. However, the direct impact on our operations and the wider Lithuanian economy has, thus far, been modest. The expansion project for Rhenus Logistics, which faced delays in March 2022, secured a binding agreement on 22nd August 2023. Meanwhile, Vinges Logistics, initially indirectly impacted by sanctions on Russia and Belarus, has adeptly restructured and pivoted towards alternative markets.

Overall, the Lithuanian economy has rapidly bounced back from the initial shock and sustained its vibrancy. Market confidence appears to be bolstered primarily by Lithuania's membership in the EU and NATO. This sentiment is likely reinforced by the strategic shift of many Lithuanian businesses away from Russian markets following the annexation of Crimea in 2014.

In line with predictions from last year's report, the prevailing challenges over the past year have stemmed more from inflation and rising interest rates than from other direct fallout of the conflict. Despite these headwinds, we continue to operate robustly, underpinned by a solid financial foundation that enables us to seize current market opportunities. This includes the initiation of our new development project, "Liepų Parkas," which was announced to the stock market on the 4th of March 2024.

Note 29 Events after reporting date

On the 4th of March 2024 we published a stock market announcement informing that we had entered into a new development and lease agreement with ESO, a subsidiary of the public listed energy company Ignitis Group. The agreement is for an office and part warehouse complex, comprising 4,340 m², also marking the first stage of our "Liepų Parkas" development project — a 16,000 m² business and retail park in Klaipėda.

The agreement with ESO includes a 10-year lease term based on triple net principles. The property will be certified under the BREEAM sustainability rating scheme and designed to incorporate renewable energy production. The total estimated development cost of the first building with land and associated infrastructure is approximately € 8.5 million (around NOK 97 million).

Please refer to the stock market announcement published on the 4th of March 2024 (NewsWeb message ID 612596) for further details.



Old town | Vilnius

Annual Financial Statement 2023 for the Parent Company

Amounts in NOK

| Income Statement | Note | 31 December 2023 | 31 December 2022 |
|---|------|-------------------|-------------------|
| Operating income | | | |
| Other operating income | 2 | 5 007 788 | 4 707 374 |
| Sum operating income | | 5 007 788 | 4 707 374 |
| Operating expenses | | | |
| Wages and social costs | 3 | 4 613 828 | 4 565 285 |
| Depreciations on fixed assets | 4 | 191 507 | 54 820 |
| Other operating expenses | 3,5 | 2 703 916 | 2 726 292 |
| Sum operating expenses | | 7 509 252 | 7 346 397 |
| Profit from operations | | -2 501 464 | -2 639 022 |
| Financial income & expenses | | | |
| Dividends received from subsidiaries | 6 | 2 892 143 | - |
| Interest income from subsidiaries | 6 | 7 410 803 | 4 208 469 |
| Other interest income | | 305 355 | 161 598 |
| Profit from sale of shares | | - | - |
| Currency gain (+) / loss (-) | 7 | 8 471 084 | 9 723 510 |
| Interest expenses to subsidiaries | 6 | - | 619 061 |
| Other interest expenses | 8 | 2 513 583 | 2 519 826 |
| Impairment of non-current financial assets (+) / Reversal of previous years' impairment of non-current financial assets (-) | 6 | - | - |
| Other financial expenses | 8, 7 | 21 600 | 1 390 550 |
| Net profit from financial items | | 16 544 200 | 9 564 141 |
| Profit before taxes | | 14 042 737 | 6 925 119 |
| Corporate income tax | 9 | - | - |
| Change in deferred taxes | 9 | - | - |
| Taxes on profit | | - | - |
| PROFIT AFTER TAXES | | 14 042 737 | 6 925 119 |
| Allocation of profit | | | |
| Transferred to/from retained earnings ¹ | 10 | 14 042 737 | 6 925 119 |
| Sum allocation | | 14 042 737 | 6 925 119 |

¹ NOK 10 670 909 (NOK 1.60 per share) was distributed as dividend in June 2023, in accordance with the decision of the AGM held on the 3rd of May 2023.
NOK 10 032 348 (NOK 1.50 per share) was distributed as dividend in August 2022, in accordance with the decision of the AGM held on the 1st of June 2022.

Annual Financial Statement 2023 for the Parent Company

Amounts in NOK

| Balance Sheet | Note | 31 December 2023 | 31 December 2022 |
|---|------|--------------------|--------------------|
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Fixed assets | | | |
| Other fixed assets | 4 | 775 151 | 840 587 |
| Sum fixed assets | | 775 151 | 840 587 |
| Non-current financial assets | | | |
| Investments in subsidiaries | 6 | 15 061 917 | 12 723 177 |
| Loans to subsidiaries | 6 | 184 691 669 | 140 069 000 |
| Sum non-current financial assets | | 199 753 586 | 152 792 177 |
| Sum fixed assets | | 200 528 736 | 153 632 764 |
| CURRENT ASSETS | | | |
| Accounts receivable | | | |
| Trade receivables | | 719 524 | 724 801 |
| Other accounts receivable | 11 | - | - |
| Sum accounts receivable | | 719 524 | 724 801 |
| Cash and cash equivalents | | | |
| Cash and cash equivalents | 12 | 996 401 | 15 626 155 |
| Sum current assets | | 1 715 925 | 16 350 956 |
| SUM ASSETS | | 202 244 661 | 169 983 720 |

Annual Financial Statement 2023 for the Parent Company

Amounts in NOK

| Balance Sheet | Note | 31 December 2023 | 31 December 2022 |
|--|-------|--------------------|--------------------|
| EQUITY | | | |
| Paid-in equity | | | |
| Share capital | 10, 7 | 668 823 | 668 823 |
| Own shares | 10 | -861 | -1 040 |
| Share premium | 10 | 118 788 021 | 118 788 021 |
| Sum paid-in equity | | 119 455 983 | 119 455 805 |
| Retained earnings | | | |
| Retained earnings | 10 | 31 148 840 | 27 687 991 |
| Sum retained earnings | | 31 148 840 | 27 687 991 |
| Sum equity | | 150 604 824 | 147 143 796 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Non-current borrowings from subsidiaries | 6 | 117 745 | 116 152 |
| Other non-current liabilities | 8 | 50 000 000 | 21 715 333 |
| Sum non-current liabilities | | 50 117 745 | 21 831 485 |
| Current liabilities | | | |
| Trade payables | | 406 966 | 191 432 |
| Payable dues and other taxes | | 178 286 | 202 532 |
| Current borrowings from subsidiaries | 6 | 8 091 | 7 177 |
| Other current liabilities | 8, 14 | 928 750 | 607 298 |
| Sum current liabilities | | 1 522 093 | 1 008 438 |
| Sum liabilities | | 51 639 838 | 22 839 923 |
| SUM EQUITY & LIABILITIES | | 202 244 661 | 169 983 720 |

Oslo, the 10th of April 2024


James Andrew Clarke
Chairman of the Board



John Afseth
Board Member



John David Mosvold
Board Member



Bjørn Bjørø
Board Member



Lars Christian Berger
CEO

Annual Financial Statement 2023 for the Parent Company

Amounts in NOK

| Cash Flow Statement | 31 December 2023 | 31 December 2022 |
|--|------------------|-------------------|
| Cash flows from operating activities | | |
| Profit before tax | 14 042 737 | 6 925 119 |
| +/- Paid taxes | - | 20 580 |
| +/- Depreciations | 191 507 | 54 820 |
| - Gains from sale of shares | 89 200 | - |
| +/- Change in trade receivables and other receivables | 5 277 | -501 172 |
| +/- Change in trade payables | 215 535 | -39 749 |
| +/- Change in other borrowings | 221 405 | 1 249 167 |
| +/- Change in non-current liabilities | - | - |
| +/- Items classified as financial items | -16 260 445 | - |
| +/- Change in other provisions | - | 20 493 |
| = Net cash flows from operating activities | -1 494 786 | 7 729 258 |
| Cash flows from investment activities | | |
| - Purchases of fixed assets (incl. reclassifications) | -126 071 | -826 872 |
| - Purchases of shares | -2 338 740 | -10 554 800 |
| + Received dividend from subsidiaries | 2 892 143 | - |
| + Proceeds from sale of shares and other fixed assets | - | - |
| = Net cash flows from investment activities | 427 331 | -11 381 672 |
| Cash flows from financing activities | | |
| +/- Net changes in current financial debts | - | -15 404 724 |
| +/- Net changes in non-current financial debts | 25 771 083 | 18 750 000 |
| +/- Net changes in non-current loans to/from subsidiaries | -28 795 958 | 23 373 467 |
| - Distribution of dividends | -10 595 108 | -10 032 348 |
| = Net cash flows from financing activities | -13 619 983 | 16 686 395 |
| +/- Effects from currency differences on cash and cash equivalents | 57 683 | -978 924 |
| = Net change in cash and cash equivalents | -14 629 754 | 12 055 058 |
| + Cash and cash equivalents at beginning of period | 15 626 155 | 3 571 097 |
| = Cash and cash equivalents at end of period | 996 401 | 15 626 155 |
| Restricted deposits per 31.12 related to employee tax deduction | 137 152 | 129 130 |

Notes to the annual financial statements 2023 for the Parent Company

Note 1 Accounting Principles

The annual accounts have been drawn up in accordance with the Accounting Act ("regnskapsloven") and prepared according to Norwegian accounting standards and recommendations for good accounting practice ("God regnskapsskikk (GRS)"). The annual accounts have been prepared with the assumption of continued operations, cf. Section 3-3a of the Accounting Act (regnskapsloven).

Sales revenue and operating costs

The parent company's operating income derives from the sale of management services to its own subsidiaries. The parent company's operating income is recognized in the income statement when it is earned ("opptjeningsprinsippet"), while operating expenses are recognized in the income statement in the same period as the income is earned ("sammenstillingsprinsippet"). Operating income related to re invoicing is netted against the operating cost that is re invoiced.

Cash flow statement

The parent company's cash flow statement has been prepared using the indirect method.

Pension

The parent company is obliged to have an occupational pension scheme in accordance with the Mandatory Occupational Pensions Act ("lov om obligatorisk tjenestepensjon"). The pension schemes in the Norwegian company satisfy the requirements of this act. Defined contribution pension schemes mean that no promise is made of a future pension of a given amount, but an annual contribution is paid to the employees' collective pension savings. The future pension will depend on the size of the subsidy and the annual return on the pension savings. The company has no further obligations related to the work input after the annual deposit has been paid. There is no provision for accrued pension obligations in such schemes. Defined contribution pension schemes are expensed directly and include all employees in the Norwegian company.

Main principles for assessment and classification of assets and liabilities

Fixed assets with a limited economic life are entered in the balance sheet at acquisition cost and are subject to scheduled depreciation. Share investments are classified as financial fixed assets and are booked at the lower of acquisition cost and fair value. Dividends received and other profit distributions from the subsidiaries are recognized as other financial income. Current assets are valued at the lower of acquisition cost and fair value.

Assets intended for permanent ownership or use are classified as fixed assets. Other assets are classified as current assets. Fixed assets are assessed at acquisition cost but written down to fair value when the decline in value is not expected to be temporary. Fixed assets with a limited economic life are depreciated linearly over their expected economic life. As of 31/12/2023, all assets were permanent property.

Accounts receivable and other receivables are entered at face value after deduction for provisions for expected losses. The provision for losses is made on the basis of an individual assessment of the individual claims.

The company's long-term and short-term liabilities are entered in the balance sheet at the nominal amount received at the time of establishment. The debt is not subject to upward/downward assessments as a result of interest rate changes. 1st year installments are classified as short-term debt.

Long-term shares

Long-term shares where Baltic Sea Properties does not have significant influence are entered in the balance sheet at acquisition cost. The investments are written down to fair value if the decline in value is not temporary. Received dividends and other profit distributions are recognized as other financial income.

Tax

Tax is expensed when it is incurred, i.e. the tax cost is linked to the accounting profit before tax. The tax cost consists of payable tax and changes in deferred tax. Deferred tax in the balance sheet is calculated on the basis of temporary differences between accounting and tax values. The reason for deferred tax is different accruals of the accounting and tax results.

Conversion of foreign currency

Assets and liabilities in foreign currency are converted to NOK at the exchange rate on the balance sheet date, while income and costs in foreign currency are converted to NOK at average exchange rate.

Transactions in foreign currency are converted to NOK using the transaction rate. Currency gains and losses arising from the payment of such transactions, and from the conversion of monetary items (assets and liabilities) in foreign currency at the end of the year at the exchange rate on the balance sheet date, is recognized in profit and loss.

The following exchange rates (NOK/EUR) have been used in the preparation of the accounts:

| | 2022 | 2022 |
|-------------------------------------|---------|---------|
| Exchange rate on balance sheet date | 11,2405 | 10,5138 |
| Average exchange rate | 11,4206 | 10,1021 |

Investment in subsidiaries

Investment in subsidiaries Investments in subsidiaries are assessed in the company's financial statement according to the cost method. Investments are assessed at acquisition cost for the shares, unless impairments are found necessary. Impairments to fair value are made when the decline in value is due to reasons that cannot be assumed to be temporary and must be considered necessary according to good accounting practice. Impairments are reversed when the basis for the impairment is no longer present. Dividends received from the subsidiaries are recognized as other financial income.

Note 2 Other operating income

The parent company booked other operating income consisting of invoices for management services issued to:

| | 2023 | 2022 |
|--------------------------------|-----------|-----------|
| External clients | - | - |
| BSP Logistic Property UAB | 809 206 | 717 319 |
| BSP Logistic Property II UAB | 1 109 736 | 1 196 847 |
| BSP Logistic Property IV UAB | 1 155 998 | 1 139 566 |
| BSP Logistic Property V UAB | 878 564 | 682 179 |
| BSP Logistic Property VI UAB | 430 023 | 573 909 |
| BSP Logistic Property VII UAB | 86 698 | 6 975 |
| BSP Logistic Property VIII UAB | 173 396 | 45 944 |
| BSP Retail Properties I UAB | 179 188 | 181 162 |
| UAB Retail Properties V UAB | 184 979 | 163 474 |
| Sum | 5 007 788 | 4 707 374 |

In 2023, the parent company invoiced subsidiaries for services according to set guidelines for the group and the arm's length principle.

Operating income from re invoicing of expenses have been netted against their operating expense re invoiced.

Note 3 Wages and social costs

The parent company's wages and social costs for the year were:

| Wages/allowances | 2023 | 2022 |
|---|------------------|------------------|
| Wages | 2 509 497 | 2 401 991 |
| Bonuses | 322 067 | 565 892 |
| Board remuneration | 950 000 | 935 000 |
| Employer's tax ("Arbeidsgiveravgift") | 628 220 | 566 549 |
| Other social costs | 204 044 | 95 853 |
| Sum | 4 613 828 | 4 565 285 |
| Distribution of wages/allowances (excl. Employer's tax) | 2023 | 2022 |
| CEO of parent company (excl. bonus) | 1 629 591 | 1 614 900 |
| Bonuses (incl. CEO's bonus) | 322 067 | 565 892 |
| Chairman of the Board | 300 000 | 300 000 |
| Other board members | 650 000 | 600 000 |
| Other employees and contractors | 1 083 950 | 917 944 |
| Sum | 3 985 608 | 3 998 736 |
| Full-time equivalents employed: | 2.0 | 2.0 |

No loans have been given to employees as of 31.12.23 or 31.12.22. No guarantees have been given on behalf of employees or members of the board. In 2023, the CEO received a total remuneration of NOK 1.9 million (ex. employer's tax) including bonus, of which NOK 83,692 are pension costs and NOK 61,759 other benefits. The CEO is entitled to 6 months' salary upon termination of employment.

The company is subject to the rules on mandatory occupational pensions ("obligatorisk tjenestepensjon").

| Auditor | 2023 | 2022 |
|---|----------------|----------------|
| Statutory audit | 748 371 | 465 523 |
| Tax advisory | 26 445 | 53 404 |
| Other services | 104 046 | 56 062 |
| Sum audit fees (ex. VAT reclaimed) | 878 862 | 574 989 |

Note 4 Fixed assets

| | Office machines | Other fixed assets | Sum |
|------------------------------|-----------------|--------------------|----------------|
| Book value 1.1.2023 | 26 627 | 813 960 | 840 587 |
| Acquisitions | 13 571 | 112 500 | 126 071 |
| Disposals | - | - | 0 |
| This year's depreciation | -20 147 | -171 360 | -191 507 |
| Book value 31.12.2023 | 20 051 | 755 100 | 775 151 |

Note 5 Operating expenses

| | 2023 | 2022 |
|-------------------------------------|------------------|------------------|
| Audit fees | 748 371 | 574 989 |
| Financial and legal assistance | 519 738 | 653 310 |
| Office rent* | 324 251 | 208 786 |
| IT expenses | 271 658 | 256 950 |
| Shareholder registry, etc. | 111 655 | 58 275 |
| Travel expenses, etc. | 262 628 | 316 739 |
| Insurance | 173 601 | 254 279 |
| Other operating expenses | 292 015 | 402 965 |
| Sum other operating expenses | 2 703 916 | 2 726 293 |

* Operating income from office sublease is netted against office rent expenses (2023: NOK 8429, 2022: NOK 69 036).



Delamode | BSP Park – Vilnius West

Note 6 Subsidiaries

The main purpose of Baltic Sea Properties AS is to invest in companies in the Baltics which in turn invest in and develop properties for sale and rental, as well as management services for these.

| Entity | Ownership | Office location | Stake | Booked equity 31.12 | "Profit/Loss 31.12" | Loan to subsidiary 31.12 | Year's interest income | Debt to subsidiary 31.12 | Year's interest expense |
|---|-----------|---------------------|-------|---------------------|---------------------|--------------------------|------------------------|--------------------------|-------------------------|
| <u>Direct ownership:</u> | | | | | | | | | |
| BSP Asset Management Klaipėda UAB | Direct | Klaipėda, Lithuania | 100% | 863 129 | -1 656 170 | | | | |
| BSP Holding LT UAB | Direct | Vilnius, Lithuania | 100% | 18 452 336 | -13 958 732 | 184 691 669 | 7 410 803 | | |
| BSP Asset Management UAB | Direct | Vilnius, Lithuania | 100% | 4 647 152 | -786 592 | | | | |
| <u>Indirect ownership (owned via BSP Holding LT UAB):</u> | | | | | | | | | |
| BSP Logistic Property UAB | Indirect | Vilnius, Lithuania | 100% | 16 499 155 | 4 648 111 | | | | |
| BSP Logistic Property II UAB | Indirect | Vilnius, Lithuania | 100% | 97 637 029 | 6 530 605 | | | | |
| BSP Logistic Property IV UAB | Indirect | Vilnius, Lithuania | 100% | 113 137 321 | 9 901 657 | | | -8 091 | |
| BSP Logistic Property V UAB | Indirect | Vilnius, Lithuania | 100% | 23 682 077 | 6 969 909 | | | | |
| BSP Logistic Property VI UAB | Indirect | Vilnius, Lithuania | 100% | 17 002 312 | -997 014 | | | | |
| BSP Logistic Property VII UAB | Indirect | Vilnius, Lithuania | 100% | -2 472 442 | 463 550 | | | | |
| BSP Logistic Property VIII UAB | Indirect | Vilnius, Lithuania | 100% | 54 295 939 | 3 171 528 | | | -117 745 | |
| BSP Logistic Property IX UAB | Indirect | Vilnius, Lithuania | 100% | -163 244 | -57 500 | | | | |
| BSP Industrial Property III UAB | Indirect | Vilnius, Lithuania | 100% | -458 499 | -166 255 | | | | |
| BSP Industrial Property IV UAB | Indirect | Vilnius, Lithuania | 100% | 2 509 793 | -70 353 | | | | |
| BSP Retail Properties I UAB | Indirect | Vilnius, Lithuania | 100% | 87 720 752 | 4 062 322 | | | | |
| BSP Retail Properties V UAB | Indirect | Vilnius, Lithuania | 100% | 21 845 867 | 1 380 961 | | | | |
| Klaipėdos Verslo Parkas UAB | Indirect | Klaipėda, Lithuania | 100% | 28 244 087 | 3 155 174 | | | | |
| Liepų Parkas UAB | Indirect | Klaipėda, Lithuania | 100% | 7 558 468 | -2 954 760 | | | | |
| Pastatų Vystymas UAB | Indirect | Klaipėda, Lithuania | 100% | 92 617 572 | 13 553 878 | | | | |
| Prekybos Centras Grandus UAB | Indirect | Klaipėda, Lithuania | 100% | 48 884 106 | 62 048 | | | | |
| SUM | | | | 632 502 912 | 33 252 367 | 184 691 669 | 7 410 803 | -125 836 | - |

Book value in parent company of shares owned directly:

| | Acquisition cost 01.01 | Book value 01.01 | Disposal | Acquisition | Year's impairment (-)/reversal prev. imp. (+) | Book value 31.12 |
|--|------------------------|-------------------|----------|------------------|---|-------------------|
| BSP Asset Management Klaipėda UAB (tidl. BNTP UAB) | 2 114 011 | 2 114 011 | - | 2 338 740 | - | 4 452 751 |
| BSP Holding LT UAB | 10 584 721 | 10 584 721 | - | - | - | 10 584 721 |
| BSP Asset Management UAB | 24 445 | 24 445 | - | - | - | 24 445 |
| SUM | 12 723 177 | 12 723 177 | - | 2 338 740 | - | 15 061 917 |

Note 7 Share capital, shareholder information and ownership structure

The share capital per 31.12 consisted of the following share classes:

| | Number of shares | Nominal value per share | Book value |
|-----------------|------------------|-------------------------|------------|
| Ordinary shares | 6 688 232 | 0.10 | 668 823 |
| Own shares | 8 611 | 0.10 | 861 |

Ownership structure:

The 20 largest shareholders in the parent company per 31.12 were:

| | Ordinary shares | Voting/ ownership stake |
|---|------------------|-------------------------|
| UAB BALTIC EQUITY | 1 832 721 | 27.4 % |
| CENTRALKIRKEN | 1 098 260 | 16.4 % |
| CARPE DIEM AFSETH AS | 376 434 | 5.6 % |
| PIPI INVEST AS | 225 000 | 3.4 % |
| TRIVON AS | 225 000 | 3.4 % |
| GAMBIT AS | 173 000 | 2.6 % |
| EIENDOMSKAPITAL NORGE V AS | 143 060 | 2.1 % |
| PASCAL HOLDING AS | 103 703 | 1.6 % |
| LILLEBY, DAG HAAKON | 100 000 | 1.5 % |
| OLAV HJORTESET AS | 91 481 | 1.4 % |
| RIEVE KAPITAL AS | 86 838 | 1.3 % |
| ANDERSEN-GOTT, TORE | 59 139 | 0.9 % |
| HJORTESET, OLAV | 58 519 | 0.9 % |
| DUPUY, PASCAL FREDERIC | 57 658 | 0.9 % |
| DUPUY, BERIT MYHRE | 57 657 | 0.9 % |
| BONAVISTA AS | 52 628 | 0.8 % |
| BRØDRENE HJORTESET AS | 52 578 | 0.8 % |
| JED INVEST AS | 46 000 | 0.7 % |
| EGER, NICOLAI ANDREAS | 45 600 | 0.7 % |
| OPPØYEN, ALF | 40 000 | 0.6 % |
| Total number of shares held by the 20 largest shareholders | 4 925 276 | 74% |

The following shareholders are represented in the board/top management of Baltic Sea Properties AS:

| | Represented by | Role | Number of ordinary shares |
|----------------------------|-----------------|--------------|---------------------------|
| UAB BALTIC EQUITY | James Clarke | Chairman | 1 832 721 |
| CENTRALKIRKEN | Bjørn Bjøro | Board member | 1 098 260 |
| CARPE DIEM AFSETH AS | John Afseth | Board member | 376 434 |
| EIENDOMSKAPITAL NORGE V AS | Bjørn Bjøro | Board member | 143 060 |
| HOLSTEIN INVEST AS | John D. Mosvold | Board member | 32 861 |
| MOSVOLD, JOHN DAVID | John D. Mosvold | Board member | 22 276 |
| HAGEN, BERGER & AAS AS | Lars C. Berger | CEO | 13 334 |
| ARTHEN INVEST AS | Lars C. Berger | CEO | 3 709 |

Note 8 Financial debt

| | Other non-current liabilities | Market value interest hedging contracts | Total | This year's interest expenses | Maturity | Interest rate p.a. |
|---|-------------------------------|---|------------|-------------------------------|------------|--------------------|
| Mezzanine loan from Ambolt Mezzanine Sub-Fund | 50 000 000 | - | 50 000 000 | 2 513 583 | 15/09/2024 | 9.30% |
| SUM | 50 000 000 | - | 50 000 000 | 2 513 583 | | |

Mezzanine loan in 2023:

In conjunction with the partial repayment (EUR 2.6 incl. accumulated interest) of the seller's credit on the 28th of November 2023, Baltic Sea Properties increased the mezzanine loan from Ambolt Mezzanine Sub-fund by NOK 30 million. The increase was within the original frame of the loan taken in July 2022.

Specification of movements in mezzanine loans from Ambolt Mezzanine Sub-Fund (principal amount balance ex. accrued interest):

(Amounts in NOK)

| | 2022 | 2023 | 2024e |
|-----------------------------------|-------------------|-------------------|-------------------|
| Ingoing balance per 1.1. | 14 289 360 | 20 000 000 | 50 000 000 |
| Gearing/new project debt | 50 000 000 | 30 000 000 | - |
| Downpayments | 14 289 360 | - | - |
| Extraordinary downpayments | 30 000 000 | - | - |
| Outgoing balance per 31.12 | 20 000 000 | 50 000 000 | 50 000 000 |
| Interest expenses | 2 465 524 | 2 513 583 | 4 650 000 |
| Interest hedging ("swaps") | | | |
| Total interest expenses | 2 465 524 | 2 513 583 | 4 650 000 |

Note 9 Taxes

This year's tax expenses appear as follows:

| | 2023 | 2022 |
|--|----------|----------|
| Payable tax on year's profit | - | - |
| Change in deferred tax | - | - |
| Tax expenses on ordinary profit | - | - |

Payable tax in the year's tax expenses appear as follows:

| | | |
|---|------------|------------|
| Ordinary profit before tax | 14 042 737 | 6 925 119 |
| Permanent differences | -2 865 773 | 160 536 |
| Change in temporary differences | -8 063 932 | -7 703 760 |
| Use of tax loss carry forward | -3 113 032 | - |
| Basis of payable tax | - | -618 105 |
| Tax | - | - |
| Payable tax on the year's profit | - | - |

Payable tax in the balance sheet appears as follows:

| | | |
|----------------------------------|----------|----------|
| Payable tax on the year's profit | - | - |
| Sum payable tax | - | - |

Specification of basis for deferred tax:

| Differences that are settled: | Change | 2023 | 2022 |
|---|--------------------|--------------------|--------------------|
| Difference between accounting and tax value of receivables | -8 071 989 | 16 364 336 | 8 292 347 |
| Difference between accounting and tax value of other fixed assets | 8 057 | 206 040 | 214 097 |
| Accounting provisions for liabilities | - | - | - |
| Tax loss carry forward | -3 113 032 | -69 260 878 | -72 373 910 |
| Sum | -11 176 964 | -52 690 502 | -63 867 466 |
| Deferred tax (+) / Deferred tax asset (-) | | -11 591 910 | -14 050 843 |
| Current tax rate | | 22% | 22% |

As it is uncertain whether the company will be able to make use of the deferred tax asset, the company has chosen not to book this.

Note 10 Equity

| | Share capital | Own shares | Share Premium | Retained earnings | Sum |
|---|----------------|---------------|--------------------|-------------------|--------------------|
| Equity 1.1.2023 | 668 823 | -1 040 | 118 788 021 | 27 687 991 | 147 143 795 |
| Dividend (distributed during the accounting year) | - | - | - | -10 670 909 | -10 670 909 |
| Disposal of own shares | - | 179 | - | 89 022 | 89 201 |
| This year's profit/loss | - | - | - | 14 042 737 | 14 042 737 |
| Equity 31.12.2023 | 668 823 | -861 | 118 788 021 | 31 148 841 | 150 604 824 |

Note 11 Other accounts receivable

The parent company's other accounts receivable consisted of:

| | 2023 | 2022 |
|--------------------------|------|------|
| Prepayments to suppliers | - | - |
| Sum | - | - |

Note 12 Cash and cash equivalents

| | 2023 | 2022 |
|--|---------|------------|
| Total bank deposit per 31.12 | 996 401 | 15 626 155 |
| Of which restricted deposits related to employee tax deduction | 137 152 | 129 130 |

Note 13 Financial income & expenses

The parent company booked currency gains/losses consisting of:

| | 2023 | 2022 |
|--|-----------|-----------|
| Currency gains (+)/losses (-) from invoices and bank accounts in foreign currencies: | 57 683 | 978 924 |
| Currency gains (+)/losses (-) from loans in foreign currencies to/from subsidiaries: | 8 413 401 | 8 744 586 |
| Sum | 8 471 084 | 9 723 510 |

The parent company received dividends from the following subsidiaries:

| | 2023 | 2022 |
|--------------------|-----------|------|
| BSP Holding LT UAB | 2 892 143 | - |
| Sum | 2 892 143 | - |

The parent company booked other financial expenses consisting of:

| | 2023 | 2022 |
|--|--------|-----------|
| Refinancing fee to Ambolt Mezzanine Sub-Fund | 0 | 1 250 000 |
| Other financial expenses | 21 600 | 140 550 |
| Sum | 21 600 | 1 390 550 |

Note 14 Other current borrowings

The parent company's other current borrowings consisted of:

| | 2023 | 2022 |
|---------------------|---------|---------|
| Payable dividends | 422 920 | 347 119 |
| Accrued holiday pay | 255 830 | 260 179 |
| Other accruals | 250 000 | 0 |
| Sum | 928 750 | 607 298 |

Note 15 Transactions with related parties

The seller credit from Baltic Equity Group UAB (and other sellers) as part of the acquisition of Grandus shopping center in May 2022, had an ingoing balance per 1st of January 2023 of EUR 3.2 million. On the 28th of November, BSP repaid EUR 2.37 million (plus EUR 230 thousand in accumulated interest), resulting in the outgoing balance per 31st of December 2023 to be EUR 830 thousand.

The seller credit originally had a 12-months repayment period, maturing on the 23rd of May 2023, but its maturity was extended during the year, until the end of 2024.

Note 16 Uncertain liabilities

In 2011, the tax authorities requested information from the parent company regarding previously deducted issue costs related to the balance sheet for 2006. The parent company was then able to reduce its carry forward loss by NOK 23,688,757. This was part of the issue/facilitation fee that was considered to be part of the investment and therefore not give a tax deduction. Furthermore, the decision states that additional tax of 30% of the tax of NOK 23,688,757, a total of NOK 1,989,856, will be effected in the first year the company makes a tax profit. There is thus a contingent liability of NOK 1,989,856 for which there is no provision in the accounts as the company considers it less than 50% likely that it will make a tax profit. This assessment is based on the fact that the company's main source of income is dividends from subsidiaries, which are not subject to taxation.

Per 31.12.2023, the parent company had a deferred tax asset of MNOK 11.6 which the company has chosen to not book in its balance sheet as it not expects to come in a position of taxation where it will be able to make use of the tax asset.

Note 17 Russia's invasion of Ukraine

Russia's invasion of Ukraine in 2022 has markedly escalated geopolitical tensions at both regional and international levels. However, the direct impact on our operations and the wider Lithuanian economy has, thus far, been modest. The expansion project for Rhenus Logistics, which faced delays in March 2022, secured a binding agreement on 22 August 2023. Meanwhile, Vinges Logistics, initially indirectly impacted by sanctions on Russia and Belarus, has adeptly restructured and pivoted towards alternative markets.

Overall, the Lithuanian economy has rapidly bounced back from the initial shock and sustained its vibrancy. Market confidence appears to be bolstered primarily by Lithuania's membership in the EU and NATO. This sentiment is likely reinforced by the strategic shift of many Lithuanian businesses away from Russian markets following the annexation of Crimea in 2014.

In line with predictions from last year's report, the prevailing challenges over the past year have stemmed more from inflation and rising interest rates than from other direct fallout of the conflict. Despite these headwinds, we continue to operate robustly, underpinned by a solid financial foundation that enables us to seize current market opportunities. This includes the initiation of our new development project, "Liepų Parkas," which was announced to the stock market on the 4th of March 2024.



Statsautoriserte revisorer
Ernst & Young AS

Stortorvet 7, 0155 Oslo
Postboks 1156 Sentrum, 0107 Oslo

Foretaksregisteret: NO 976 389 387 MVA
Tlf: +47 24 00 24 00

www.ey.no
Medlemmer av Den norske Revisorforening

INDEPENDENT AUDITOR'S REPORT

To the Annual Shareholders' Meeting of Baltic Sea Properties AS

Report on the audit of the financial statements

Opinion

We have audited the financial statements of Baltic Sea Properties AS (the Company) which comprise the financial statements of the Company and the consolidated financial statements of the Company and its subsidiaries (the Group). The financial statements of the Company comprise the statement of financial position as at 31 December 2023 and the statement of profit and loss and statement of cash flow for the year then ended and notes to the financial statements, including a summary of significant accounting policies. The consolidated financial statements of the Group comprise the statement of financial position as at 31 December 2023, the statement of profit and loss, statement of comprehensive income, statement of cash flow and statement of changes in equity for the year then ended and notes to the financial statements, including material accounting policy information.

In our opinion

- the financial statements comply with applicable legal requirements,
- the financial statements give a true and fair view of the financial position of the Company as at 31 December 2023 and its financial performance and cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway,
- the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2023 and its financial performance and cash flows for the year then ended in accordance with IFRS Accounting Standards as adopted by the EU.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Company and the Group in accordance with the requirements of the relevant laws and regulations in Norway and the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Other information consists of the information included in the annual report other than the financial statements and our auditor's report thereon. Management (the board of directors and Chief Executive Officer) is responsible for the other information. Our opinion on the financial statements does not cover the other information, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information, and, in doing so, consider whether the board of directors' report contains the information required by applicable legal requirements and whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that the other information is materially inconsistent with the financial statements, there is a material misstatement in this other information or that



the information required by applicable legal requirements is not included in the board of directors' report, we are required to report that fact.

We have nothing to report in this regard, and in our opinion, the board of directors' report is consistent with the financial statements and contain the information required by applicable legal requirements.

Responsibilities of management for the financial statements

Management is responsible for the preparation of the financial statements that give a true and fair view in accordance with IFRS Accounting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or the Group, or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



3

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Oslo, 10 April 2024
ERNST & YOUNG AS

The auditor's report is signed electronically

Trond Stian Nyteit
State Authorised Public Accountant (Norway)

Independent auditor's report

Name

Nytveit, Trond Stian

Date

2024-04-10

Identification

 **bankID** Nytveit, Trond Stian



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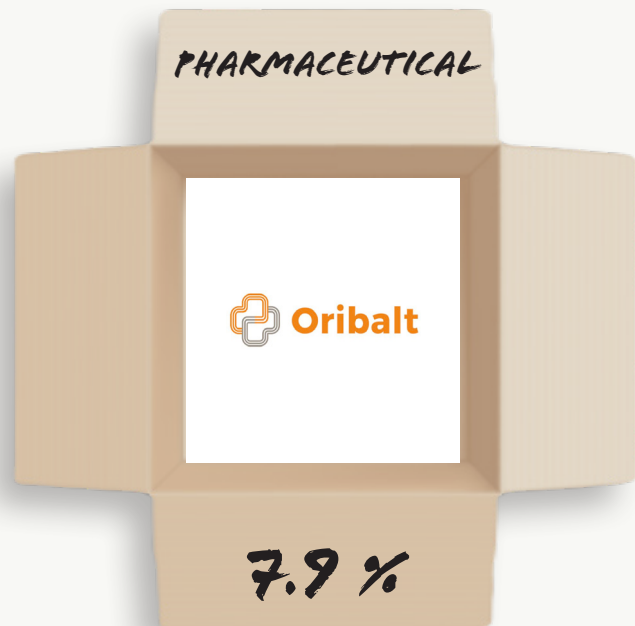
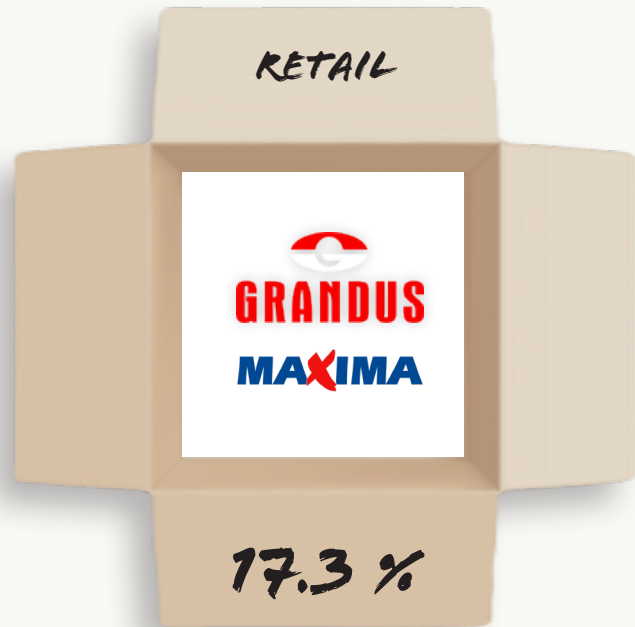
Property portfolio

Year-end 2023

- Client mix
- Investment strategy
- Our development approach
- Sustainability in development
- BREEAM certification status
- Investment projects
- Development projects

Client mix

Distribution of rent income



Investment strategy

Investing in Baltic Sea Properties gives an investor exposure to high-yielding, quality commercial real estate assets in the Baltic region.

We have a clear strategy for sustainable growth, ambitions to achieve economy of scale and believe the attractive yield spread to the Nordics will still enable both high cash yield returns and value growth potential.

Our overall goals and objectives are to:

- 01 Target an average annual net IRR (internal rate of return) of 10-15 %
- 02 Continually integrate leading sustainability & ESG principles
- 03 Monitor and investigate strategic M&A opportunities
- 04 Sustain a growing, high quality and balanced investment portfolio
- 05 Continually identify, balance, mitigate and manage risks

Our development approach

01

Client focus

Our projects are designed according to our clients' current and future needs. We offer our partners reliability, flexibility and value innovation - allowing us to grow together.

02

Attractive locations

We own and acquire development land in strategic locations for current and future park and portfolio expansion.

03

Quality real estate

We design and build our projects with a focus on superior design, quality materials, modern technology and sustainability.

04

Long-term

We believe in long-term partnership with strong clients and are committed to increasing the lifecycle value of our assets.

Sustainability in development

Building for the future — a holistic approach to new developments.

We are working actively with both building- and system-optimising solutions to improve the sustainability and reduce the carbon emission footprint of our operations.

We focus on the long-term longevity of our buildings and optimising our strategic locations. That is why we always design the buildings in our new developments to be durable for the long-term, focusing on high-quality material and solutions which offer building flexibility and adaptability for business and operational changes, different clients, and lease cycles over its lifespan.

We believe transition of the sustainability and quality in the operations should be imbedded in the development of buildings, also for industrial and logistics. Hence, at an early stage in the process in our built-to-suit developments, we offer a variety of sustainability solutions to our clients, including but not limited to:

BREEAM In-Use “Very Good” certification as a minimum

Efficiency-focused designs, emphasising longevity and flexibility for future adaptations

Solar panels, geothermal heating and heat pumps

Waste, recycling and smart water systems

Internal and external LED-lighting in all buildings



Delamode terminal
BREEAM In-Use: "Very good"



Oribalt terminal
BREEAM In-Use: "Very good"



Rhenus terminal
BREEAM In-Use: "Very good"



Maxima retail stores
BREEAM In-Use: "Good"



DPD - Šiauliai
BREEAM In-Use: "Very good"



DPD - Telšiai
BREEAM In-Use: "Excellent"



Klaipėda Business Park
Status: Planning



Grandus Shopping Centre



Vingės terminal



Girtėka terminal

BREEAM[®]

BREEAM is an environmental assessment and rating system that measures a building's sustainability performance across categories like energy use, water consumption, materials, and waste, aiming to promote sustainable building practices and reduce environmental impact. The resulting rating indicates the building's sustainability performance and can be used to demonstrate a commitment to sustainability and improve long-term building performance.

BSP Park - Vilnius A4 | Logistics

| | |
|---------------------------|---------------------------------------|
| Client: | Rhenus Logistics |
| Location: | Highway A4, Vilnius, Lithuania |
| GLA: | 18 226 m² |
| Expansion project: | 17 255 m² |

The property was finalised in June 2017 and further expanded in 2020. It is currently leased by UAB Rhenus Logistics, a subsidiary of the Rhenus Group. In August 2023, we agreed on an expansion project of 17 255 m² with expected handover in 2026¹. Upon completion the logistics terminal will be approx. 35 600 m².

The Rhenus Group is one of Europe's biggest transportation groups, and UAB Rhenus Logistics covers the group's operations in the Baltics and part of the East European network.



¹ Originally Q2/Q3 2025.

BSP Park - Vilnius A3 | Logistics

Client: Vingès Terminalas
Location: Highway A3, Vilnius, Lithuania
GLA: 21 929 m²

The property is strategically located along the highway between Vilnius og Minsk in Belarus.

Vingès Terminalas is a local logistics company within the the Vingès Logistics Group, operating within export, transit, order processing and goods transport. The company has a wide spectre of clients in Europe and CEE.



BSP Park - Vilnius East | Logistics

Client: Girteka Logistics
Location: Highway A3, Vilnius, Lithuania
GLA: 17 149 m²

The property is leased by Girteka Logistics, one of Europe's leading transportation companies, strategically located by Vilnius International Airport.

The property has a land area of 42 907 m² with 11 458 m² storage, 2 014 m² frozen storage, 3 348 m² cold storage and 1 134 m² office.



BSP Park - Vilnius West | Logistics

Client: Delamode Baltics
Location: Highway A1, Vilnius, Lithuania
GLA: 13 205 m²

The property was finalised in August 2020 and is currently leased by Delamode Baltics, a dynamic supplier of freight forwarding-solutions to the global market.

In July 2021, BSP signed an agreement with Delamode to expand the facility. The expansion project (apx. 4 780 m²) was completed in September 2022.



BSP Park - Vilnius A1 | Logistics

Client: Oribalt
Location: Highway A1, Vilnius, Lithuania
GLA: 9 625 m²

The property was finalised in August 2020 and is currently leased by Oribalt. An expansion area of apx. 2 800 m² was handed over to the client in 2023.

Oribalt offers a wide spectre of logistics solutions for pharmaceutical producers, including storage, distribution, transportation and direct delivery.



Small frame | Terminal after expansion

Klaipėda Business Park (KVP) | Business park

Clients: Multiple (27)
Location: Klaipėda, Lithuania
GLA: 23 990 m²

Klaipėda Business Park (KVP) offers its tenants industrial, commercial and office spaces within the Free Economic Zone of Klaipėda.



BSP Retail I & II | Commercial

Main clients:

Maxima/Multi-tenant

Location:

Lithuania

GLA:

4 358 m²



BSP Park Šiauliai FEZ & BSP Park Telšiai | Logistics

Client: DPD
Location: BSP Park Šiauliai FEZ & BSP Park Telšiai
GLA: 4 141 m²

In October 2022 we delivered two new terminals to DPD, one of the world's largest distribution operators, and the official opening ceremony was held on the 18th of November.



Grandus Shopping Center | Commercial

Clients: Multiple
Location: Klaipėda, Lithuania
GLA: 11 437 m²

Grandus is a neighborhood shopping center located along one of the main access road to the center of Klaipėda. The center is located in the immediate vicinity of a larger residential area that ensures good access to visitors every day.



Development projects | In progress

BSP Park – Vilnius A4

| | |
|------------------|--------------------------|
| Client: | Rhenus Logistics |
| Type: | Expansion project |
| Location: | Metelių str. 12, Vilnius |
| GLA: | 17 255 m ² |
| Handover (est.): | 2026 |



Liepų Parkas

| | |
|------------------|-------------------------|
| Clients: | TBA |
| Type: | Retail/business park |
| Location: | Liepų str. 80, Klaipėda |
| Size: | 3.6 hectare |
| Handover (est.): | Q4 2024/Q1 2025 |



On the 4th of March 2024, we announced that we had entered into a new development and lease agreement with ESO, a subsidiary of the public listed energy company Ignitis Group.

Read more on balticsea.no.

Available land | For development

Project: BSP Park – Vilnius A1
Type: Land plot for development
Location: Maišinės vil. 1C, LT-21401 Trakai region
Size: 6.9 hectare
Zoning: Commercial

6.9 hectare strategically located by the A1 Highway to Vilnius, next to our Oribalt terminal.



Small frame | Concept visualisation

Available land | For development

Project: Klaipėda Business Park – Stage 4
Type: Land plot for development
Location: Pramones str. 8A, Klaipėda
Size: 2.2 hectare
Zoning: Commercial

2.2 hectare development land adjacent to our existing business park in Klaipėda, within the Free Economic Zone. The expansion of the business park can be up to 16,000 m² GLA.



Contact



Lars Christian Berger

CEO
+47 930 94 319
LCB@BalticSea.no



James Andrew Clarke

Chairman & CIO
+370 612 37 515
JAC@BalticSea.no



Sigitas Jautakis

Director, Vilnius
+370 652 47 287
SJ@BalticSea.no



Rolandas Jonuška

Director, Klaipėda
+370 618 87 270
Rolandas.Jonuska@BalticSea.no

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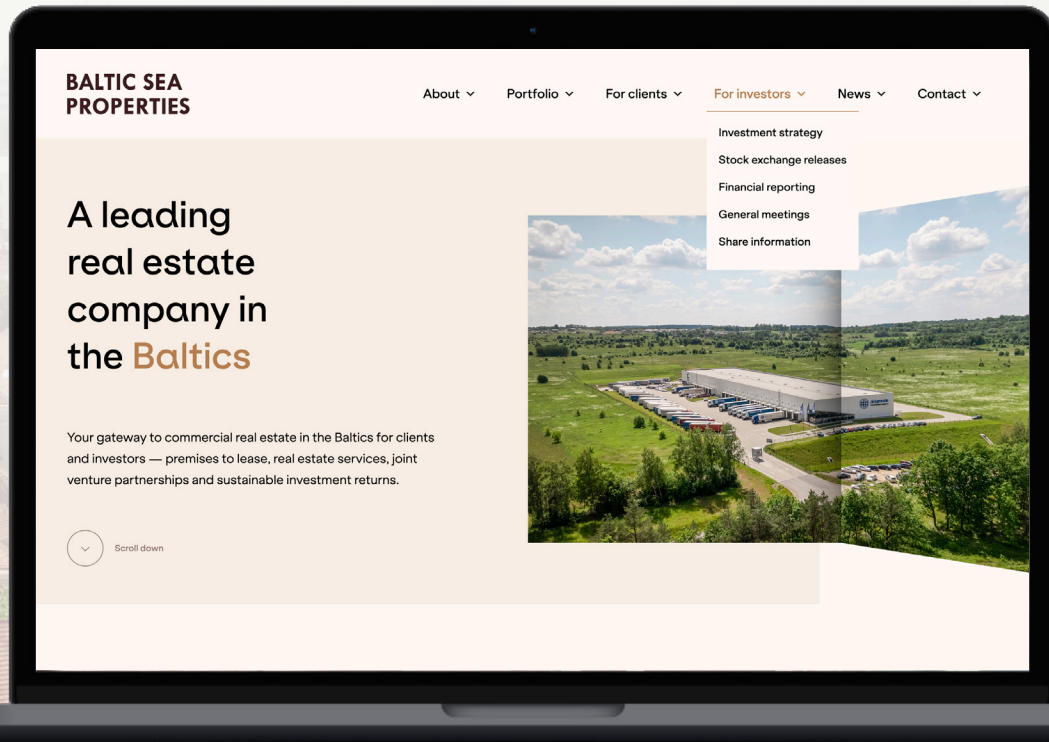
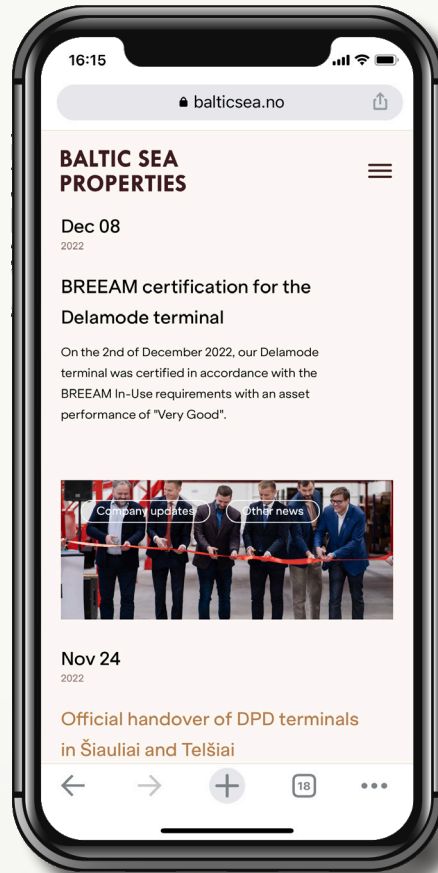
www.balticsea.no

Oslo
Apotekergata 10
0180 Oslo
Norway

Klaipėda
Pramones str. 8A
LT-94102 Klaipėda
Lithuania

Vilnius
Didzioji str. 10A-29
LT-01128 Vilnius
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Euronext Growth Oslo

Baltic Sea Properties AS has since 2017 been listed for trading on Merkur Market/Euronext Growth Oslo, a MTF under Oslo Stock Exchange.

Since Euronext's acquisition of Oslo Stock Exchange in June 2019, trading at Euronext Growth Oslo has been migrated to Euronext's trading system Optiq. The trading system gives all trading on Euronext marketplaces in Europe access to trading on the marketplaces under Oslo Stock Exchange. Pricing data is available on live.euronext.com where trades are updated in real-time.

Euronext Growth Oslo is subject to Euronext's rulebook regime.

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English: https://www.oslobors.no/ob_eng/Oslo-Boers/About-Oslo-Boers/Web-pages-has-been-moved-to-Euronext

Norwegian: <https://www.oslobors.no/Oslo-Boers/Om-Oslo-Boers/Nettsider-flyttes-til-Euronext>

Useful info:

As Baltic Sea Properties (ticker: BALT) is listed for trading on Euronext Growth Oslo, the share may be traded through different channels. You may for instance place purchase or sales orders on different online trading platforms.

Contact your custodian, stock broker or bank for more information.



Appendix 1

Reconciliation of APM's*

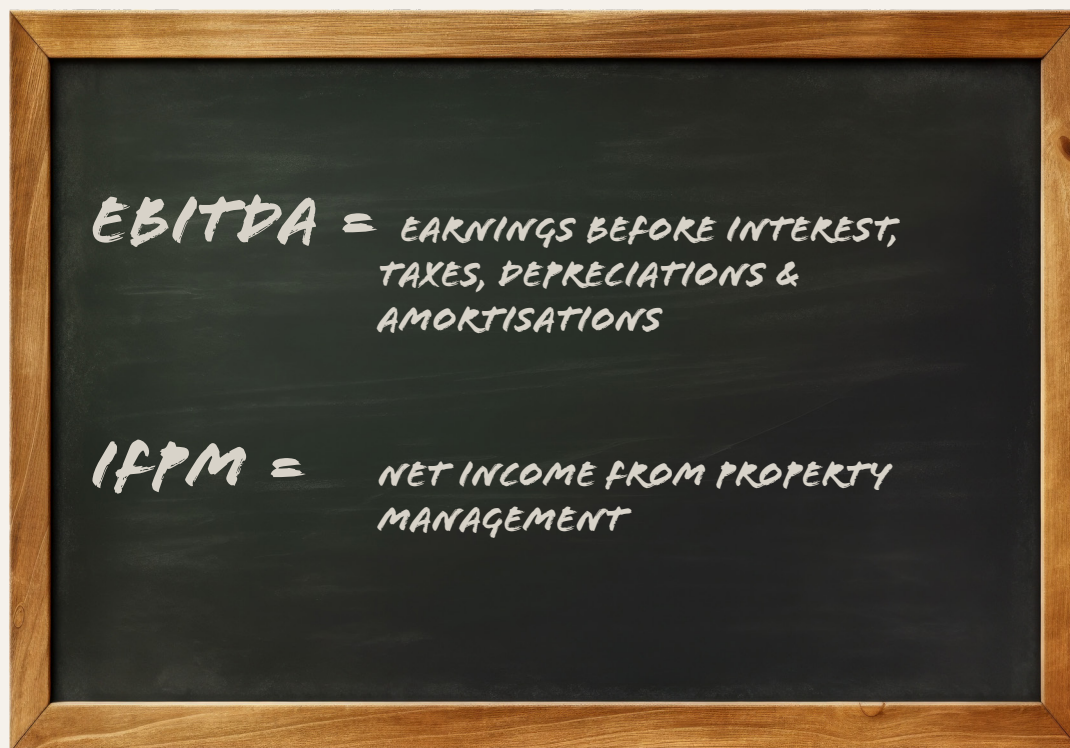
* Alternative Performance Measures

- IFPM & EBITDA
- Loan-to-Value ratio (LTV)
- Net Asset Value (NAV)
- Interest Coverage Ratio (ICR)



IFPM & EBITDA

Reconciliation



| Reconciliation with IFRS figures | | | | |
|--|---------------|---------------|--------------|------------------------------------|
| (TNOK) | 31/12/2023 | 31/12/2022 | Page | Source |
| Rental income | 91 286 | 69 521 | 30 | Consolidated Profit/Loss Statement |
| Other income | 754 | 1 138 | 30 | Consolidated Profit/Loss Statement |
| Payroll and related costs | -15 487 | -13 056 | 30 | Consolidated Profit/Loss Statement |
| Other operating expenses | -9 639 | -11 789 | 30 | Consolidated Profit/Loss Statement |
| Reclassification of provision for expected loss on receivables | - | 2 000 | 43 | Note 8 |
| EBITDA | 66 918 | 47 815 | 14 | |
| Financial income | 311 | 456 | 30 | Consolidated Profit/Loss Statement |
| Financial expenses | -33 892 | 18 387 | 30 | Consolidated Profit/Loss Statement |
| IFPM | 33 336 | 29 884 | 9, 14 | |

Loan-to-Value ratio (LTV)

Reconciliation

The chalkboard displays the following formulas:

$$LTV = \frac{\text{NET NOMINAL INTEREST-BEARING DEBT}}{\text{FAIR VALUE OF INVESTMENT PROPERTY}}$$

$$NET LTV = \frac{\text{NET NOMINAL INTEREST-BEARING DEBT}}{\text{FAIR VALUE OF INVESTMENT PROPERTY + CASH}}$$

| Reconciliation with IFRS figures | | | | |
|---|------------------|------------------|-----------|--|
| (TNOK) | 31/12/2023 | 31/12/2022 | Page | Source |
| Interest-bearing liabilities (non-current) | 616 955 | 541 659 | 32 | Consolidated statement of financial position |
| Interest-bearing liabilities (current) | 37 460 | 60 150 | 32 | Consolidated statement of financial position |
| + IFRS 9-adjustments (periodisation & amortisation of fees) | 923 | 2 099 | | |
| Net nominal interest-bearing debt | 655 338 | 603 908 | | |
| Investment property | 1 150 216 | 1 040 278 | 32 | Consolidated statement of financial position |
| - Right-of-use assets | (28 876) | (23 909) | 39 | Note 4 |
| Fair value of investment property | 1 121 340 | 1 016 369 | | |
| Cash | 40 888 | 44 083 | 32 | Consolidated statement of financial position |
| Fair value of investment property + Cash | 1 162 228 | 1 060 452 | | |
| LTV | 58.4% | 59.4% | 9, 10, 12 | |
| Net LTV | 56.4% | 56.9% | 9, 10, 12 | |

Net Asset Value (NAV)

Reconciliation



| Reconciliation with IFRS figures | | | | |
|--|----------------|----------------|------------------|--|
| | 31/12/2023 | 31/12/2022 | Page | Source |
| Total equity (TNOK) | 450 061 | 405 682 | 33 | Consolidated statement of financial position |
| + Deferred tax liabilities (TNOK) | 48 518 | 42 772 | 33 | Consolidated statement of financial position |
| - Deferred tax according to BSP original NAV definition (TNOK) | (38 109) | (33 678) | 15 | (See description on cited page) |
| Net Asset Value (TNOK) | 460 470 | 414 776 | 14 | |
| Number of issued shares (excl. own shares) | 6 679 622 | 6 677 838 | 48 | Note 18 |
| NAV per share | 68.95 | 62.11 | 9, 14, 15 | |

Interest Coverage Ratio (ICR)

Reconciliation

$$ICR^* = \frac{EBITDA}{NET INTEREST EXPENSES}$$

* INTEREST COVERAGE RATIO

| Reconciliation with IFRS figures | | | | |
|--|---------------|---------------|-----------|------------------|
| (TNOK) | 31/12/2023 | 31/12/2022 | Page | Source |
| EBITDA (Group) | 66 918 | 47 815 | 14, 96 | Own calculations |
| Interest income | -311 | -162 | 43 | Note 9 |
| Interest expenses (incl. hedge effect) | 32 260 | 17 021 | 43 | Note 9 |
| Other adjustments | 0 | 158 | 43 | Note 9 |
| Net interest expenses | 31 949 | 17 017 | 43 | Note 9 |
| ICR (Group) | 2.09 | 2.81 | 10, 11 | |



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